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# ***Representative Farms Economic Outlook for the January 2011 FAPRI/AFPC Baseline***

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**Working Paper 11-1**

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**AFPC**

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A policy working paper is designed to provide economic research on a timely basis. It is an interim product of a larger AFPC research project which will eventually be published as a policy research report. These results are published at this time because they are believed to contain relevant information to the resolution of current policy issues. AFPC welcomes comments and discussions of these results and their implications. Address such comments to the author(s) at:

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**REPRESENTATIVE FARMS ECONOMIC  
OUTLOOK FOR THE JANUARY 2011  
FAPRI/AFPC BASELINE**

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## EXECUTIVE SUMMARY

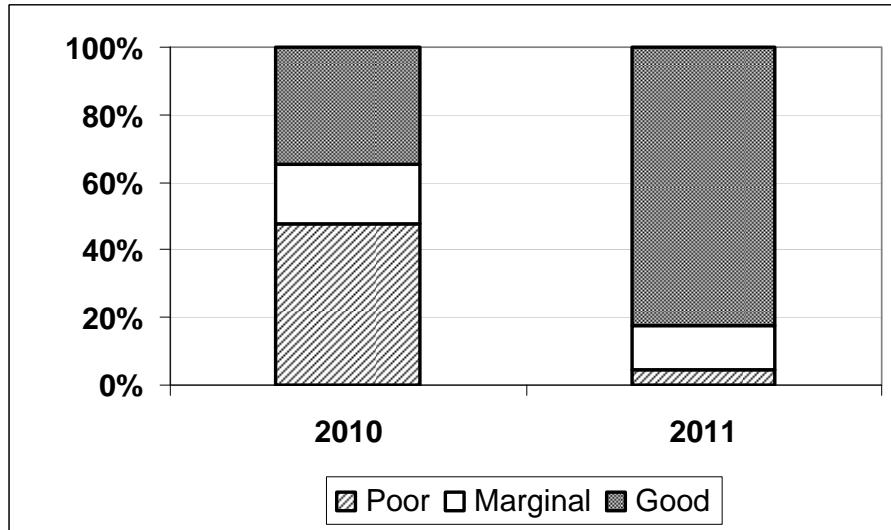
The Agricultural and Food Policy Center (AFPC) at Texas A&M University develops and maintains data to simulate 97 representative crop, dairy, and livestock operations in major production areas in 27 states. The chief purpose of this analysis is to project those farms' economic viability by region and commodity for 2011 through 2016. The data necessary to simulate the economic activity of these operations is developed through ongoing cooperation with panels of agricultural producers in selected states. The Food and Agricultural Policy Research Institute (FAPRI) provided projected prices, policy variables, and input inflation rates in their January 2011 Baseline.

Under the January 2011 Baseline, 37 of the 64 crop farms are considered in good liquidity condition (less than a 25 percent chance of negative ending cash by 2015). Twelve crop farms have between a 25 percent and a 50 percent likelihood of negative ending cash, and the remaining 15 crop farms have greater than a 50 percent chance of negative ending cash. Furthermore, 44 of the 64 crop farms are considered in good equity position (less than a 25 percent chance of decreasing real net worth during the study period). Ten crop farms have between a 25 percent and 50 percent likelihood of losing real net worth, and ten crop farms have greater than a 50 percent probability of decreasing real net worth. The following discussion provides an overall evaluation by commodity considering both liquidity and equity measures.

- **FEEDGRAIN FARMS:** Nineteen of the 23 feedgrain farms are in good overall financial condition. Three are classified in marginal condition, and one is in poor condition.
- **WHEAT FARMS:** Eight of the 11 wheat farms are classified in good financial condition and three are in marginal condition; no farms are in poor condition.
- **COTTON FARMS:** Eight of the 16 cotton farms are classified in good condition, four are in marginal condition, and four are in poor condition.
- **RICE FARMS:** Two of the 14 rice farms are projected to be in good financial condition, four are in marginal condition, and eight are in poor condition.
- **DAIRY FARMS:** Eleven of the 21 dairy farms are in good overall financial condition. Five are considered to be in marginal condition, and five are in poor condition.
- **BEEF CATTLE RANCHES:** Seven of the 12 cattle ranches are classified in good financial condition, four are in marginal condition, and only one is projected to be in poor condition.

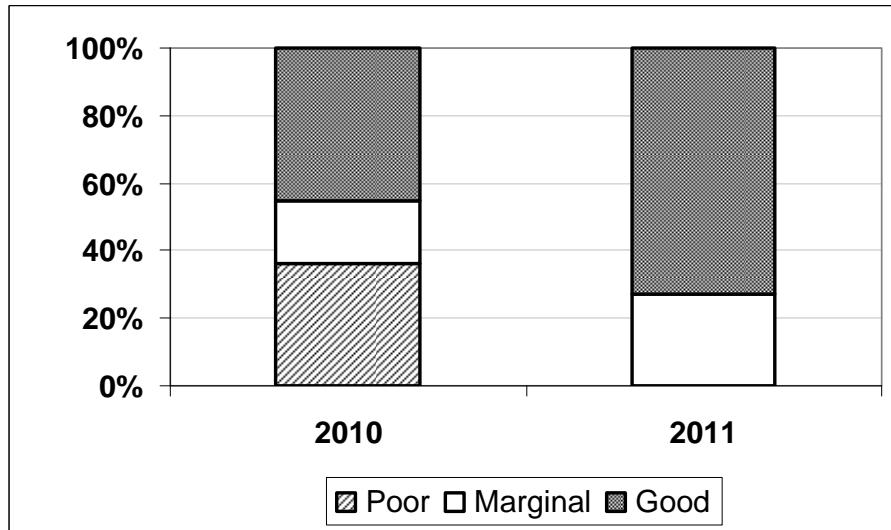
## Comparison of Projected Overall Economic Viability of Representative Farms, Dairies, and Ranches Between January 2010<sup>1</sup> and January 2011<sup>2</sup> FAPRI/AFPC Baselines

**Figure 1. Feedgrain Farms**



- The 2011 baseline results in large improvement in the financial condition of representative feedgrain farms. Eighty-three percent of representative feedgrain farms are classified as *good*.
- Corn and Soybean prices are projected to moderately decrease over the projection period from their highs in 2010 for corn (\$5.32/bu) and 2011 for soybeans (\$12.31/bu).

**Figure 2. Wheat Farms**

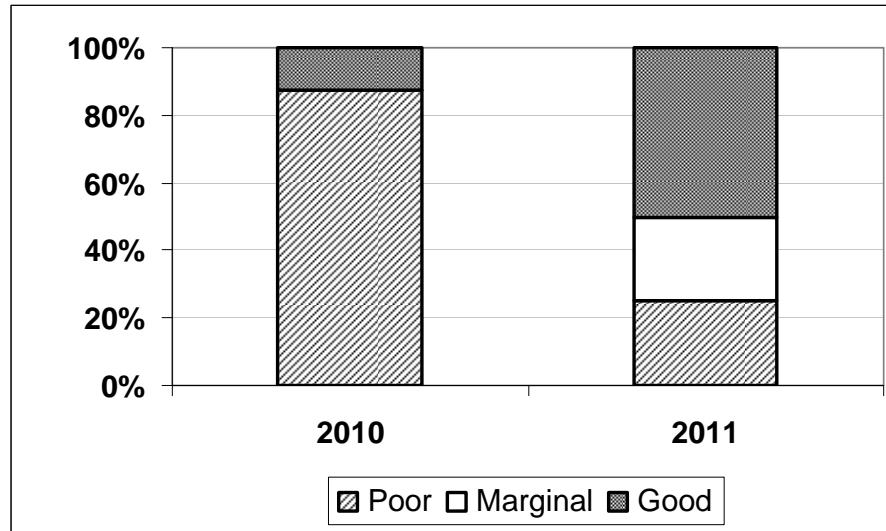


- The 2011 baseline is very similar to the 2009 baseline results where no farms are classified as *poor*.
- Wheat prices are expected to hit a high of \$5.86/bu in 2011 and range from \$5.39/bu to \$5.60/bu afterward.

<sup>1</sup> Projected overall economic viability for January 2010 Baseline is based on a 2010-2015 study period.

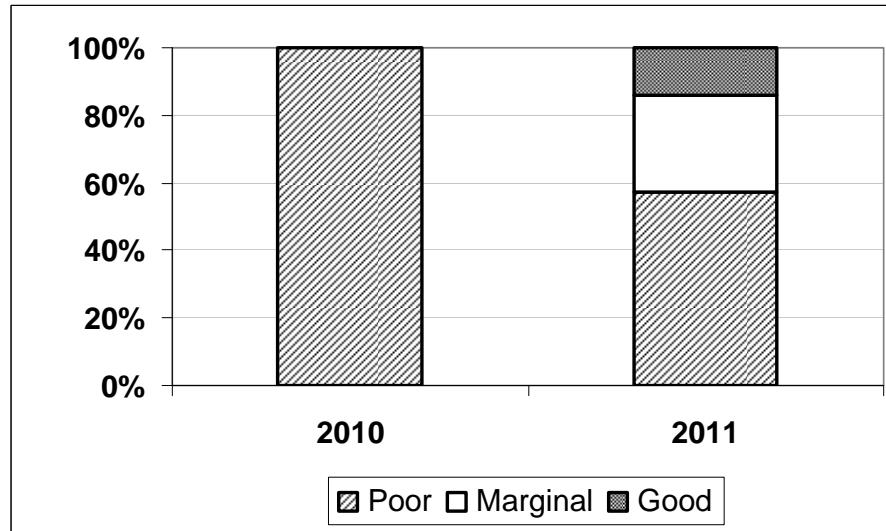
<sup>2</sup> Projected overall economic viability for January 2011 Baseline is based on a 2011-2016 study period.

**Figure 3. Cotton Farms**



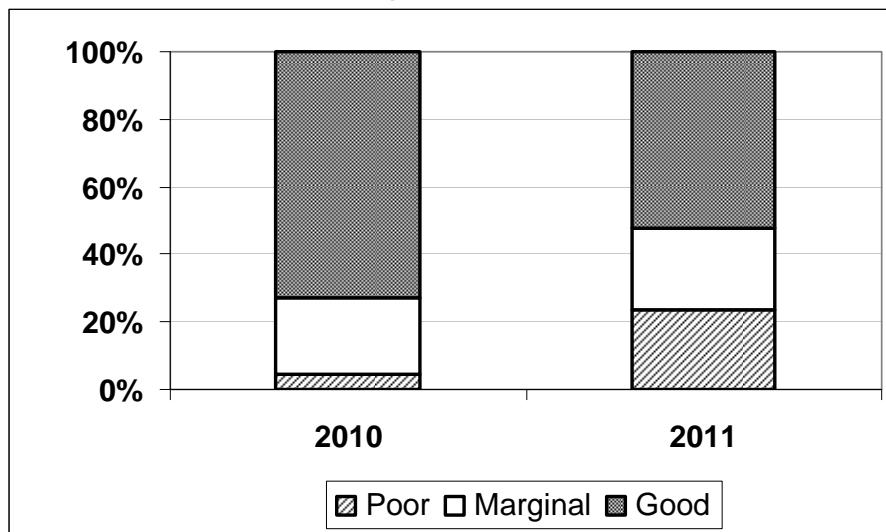
- The 2011 baseline results in a large reduction in the percentage of farms classified as *poor*.
- Cotton prices increase substantially from the low of \$0.629/lb in 2009, reaching a high of \$0.8407 in 2010. Prices are projected to decrease moderately to \$0.754/lb by 2016.

**Figure 4. Rice Farms**



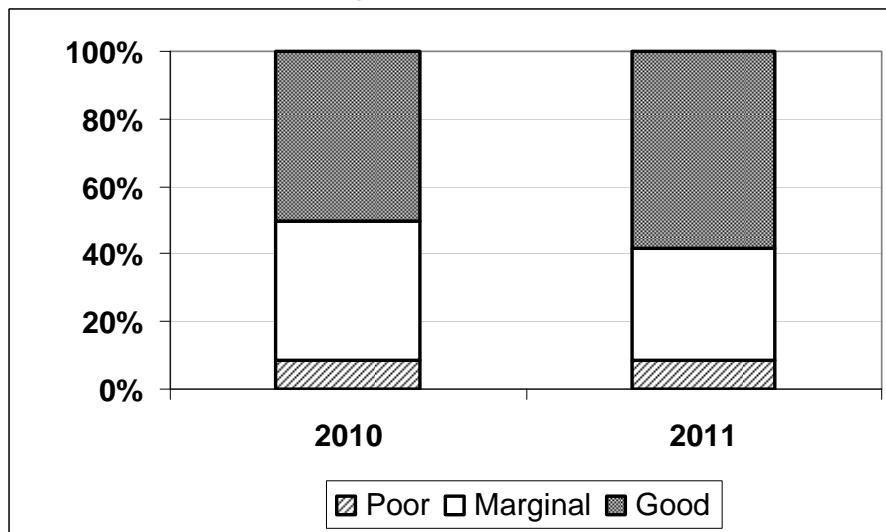
- The January 2011 Baseline results in the return of farms classified as *good* and *marginal*. The majority of the farms remain classified as *poor*.
- Rice prices are projected to decline substantially from \$14.00/cwt in 2009. Though projected prices improve in 2015 and 2016, prices remain below the 2009 high.

**Figure 5. Dairies**



- The 2011 baseline shows a slight deterioration in the financial conditions of the Representative Dairies; however, the majority (52 percent) of the Representative Dairies are classified as *good* in 2016.
- Milk prices are projected to rebound significantly from a low of \$12.83/cwt in 2009 to \$16.31/cwt in 2010. Milk is expected to reach a study period high of \$18.87/cwt in 2016.

**Figure 6. Ranches**



- The percentage of cattle ranches classified as *good* increased slightly under the 2011 baseline.
- Feeder cattle prices are projected to steadily increase from a low of \$1.02/lb, reaching \$1.36/lb by 2014.

## **REPRESENTATIVE FARMS ECONOMIC OUTLOOK FOR THE JANUARY 2011 FAPRI/AFPC BASELINE**

The farm level economic impacts of the FAPRI January 2011 Baseline on representative crop and livestock operations are projected in this report. The analysis was conducted over the 2008-2015 planning horizon using FLIPSIM, AFPC's whole farm simulation model. Data to simulate farming operations in the nation's major production regions came from two sources:

- Producer panel cooperation to develop economic information to describe and simulate representative crop, livestock, and dairy farms.
- Projected prices, policy variables, and input inflation rates from the Food and Agricultural Policy Research Institute (FAPRI) January 2011 Baseline.

The FLIPSIM policy simulation model incorporates the historical risk faced by farmers for prices and production. This report presents the results of the January 2011 Baseline in a risk context using selected simulated probabilities and ranges for annual net cash farm income values. The probability of a farm experiencing negative ending cash reserves and the probability of a farm losing real net worth are included as indicators of the cash flow and equity risks facing farms through the year 2016.

This report is organized into ten sections. The first section summarizes the process used to develop the representative farms and the key assumptions utilized for the farm level analysis. The second section summarizes the FAPRI January 2011 Baseline and the policy and price assumptions used for the representative farm analyses. The third through sixth sections present the results of the simulation analyses for feed grain, wheat, cotton, and rice farms. The seventh and eighth sections summarize simulation results for dairy and cattle. Two appendices constitute the final sections of the report. Appendix A provides tables to summarize the physical and financial characteristics for each of the representative farms. Appendix B provides the names of producers, land grant faculty, and industry leaders who cooperated in the panel interview process to develop the representative farms.

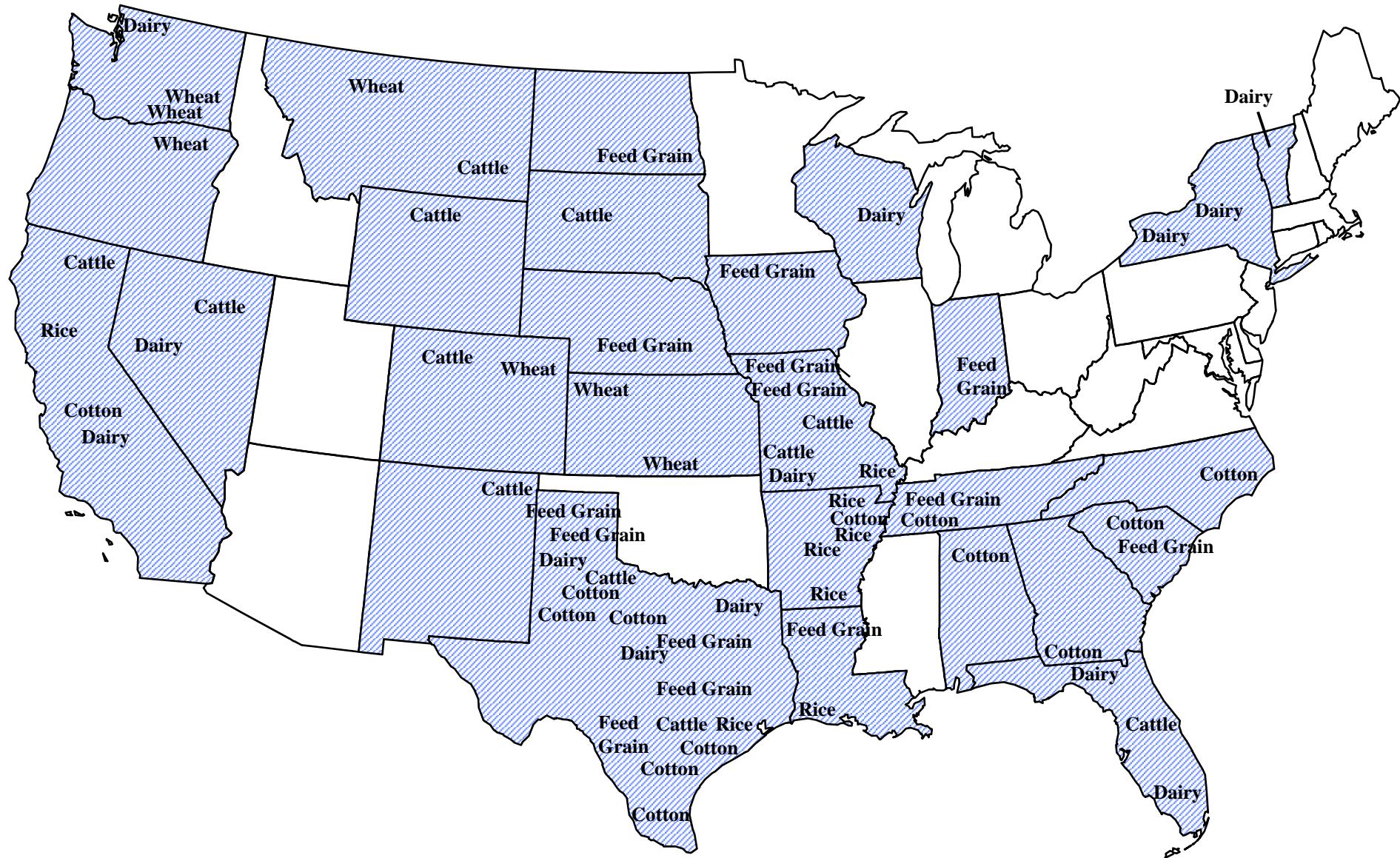
### **Panel Process**

AFPC has developed and maintains data to simulate 97 representative crop farms, dairies, and livestock operations chosen from major production areas across the United States (Figure 7). Characteristics for each of the operations in terms of location, size, crop mix, assets, and average receipts are summarized in Appendix A. The locations of these farms are primarily the results of discussions with staffers for the U.S. House and Senate Agriculture Committees. Information necessary to simulate the economic activity on these representative farms is developed from panels of producers using a consensus-building interview process. Often, two farms are developed in each region using separate panels of producers: one is representative of moderate size full-time farm operations, and the second panel usually represents farms two to three times larger.

The data collected from the panel farms are analyzed using the whole farm simulation model (FLIPSIM) developed by AFPC. The producer panels are provided pro-forma financial statements for their representative farm and are asked to verify the accuracy of simulated results for the past year and the reasonableness of a six-year projection. Each panel must approve the model's ability to reasonably reflect the economic activity on their representative farm prior to using the farm for policy analyses.

All farms used in the analysis have been updated through panel discussions since December 2006, with the majority being updated in the last two years. All of the crop farms are assumed to begin 2009 with 20 percent intermediate-term and long-term debt. Initial debt levels in 2009 for dairy farms were set at 30 percent and initial debt levels for beef cattle ranches were 1 percent for land and 5 percent for cattle and machinery. The debt levels the farms have at the outset of 2009 are based on a stratified tabulation of the ERS-USDA Farm Cost and Returns Survey (using the survey data for moderate to large size farms in states where AFPC has representative farms) and panel member input.

## Figure 7. Representative Farms and Ranches



## FAPRI JANUARY 2011 BASELINE

Projected crop prices for FAPRI's January 2010 Baseline are summarized in Table 1. In general, cotton, corn, wheat, rice, sorghum, and soybean price projections are higher than those reported in the December 2010 Baseline. January 2010 projections for most commodities see significant improvement from 2009 to 2010 and then decline and level off from 2012-2016. The exception is rice which is projected to decline from 2009 to 2010. Individual crop prices are projected to move as follows:

- Corn prices are projected to increase sharply in 2010 to \$5.32/bu. Corn prices are projected to fall and settle at \$4.74/bu in the latter projected years.
- Wheat prices reach a projected high of \$5.86/bu in 2011 before declining and ending 2016 at \$5.47/bu.
- Cotton prices reach a high of \$0.841/lb. in 2010, then decline and remain flat around \$0.75/lb for the remainder of the projection period.
- Declining from \$14/cwt., rice prices reach a low of \$12.02/cwt. in 2012 before rebounding moderately to \$13.27/cwt. in 2016.
- Sorghum prices decline from a high of \$5.43/bu. in 2010, ending the projection period at \$4.42/bu.
- Prices for Soybeans are expected to stay in a range of \$9.59/bu. to \$12.31/bu. during the planning horizon.

Assumed loan rates and direct payment rates are reported in Table 1 and reflect the rates authorized in the 2008 Farm Bill. All direct payment rates are assumed to remain constant at 2008 levels for 2009 through 2016.

Projected livestock prices and state and national milk prices for FAPRI's January 2011 Baseline are summarized in Table 2. Feeder cattle prices are generally lower while milk prices are generally higher than those reported in December 2010 Baseline. Cattle and milk prices are projected to move as follows:

- After reaching a low of \$1.02/lb in 2009, feeder cattle prices are projected to steadily increase, reaching \$1.36/lb by 2014.
- Fed cattle prices are expected to increase from the low in 2009 of \$83.25/cwt, ending 2016 at \$107.51/cwt.
- Culled cow prices range between \$47.01/cwt and \$69.68/cwt.
- Milk prices are projected to rebound significantly from a low of \$12.83/cwt in 2009 to \$16.31/cwt in 2010. Milk price is expected to increase annually thereafter, reaching a high of \$18.87/cwt in 2016.

Projected annual rates of change for variable cash expenses are summarized in Table 3. The rate of change in input prices come from FAPRI's January 2011 Baseline. The projected rates of change in costs increase substantially in 2011. Fertilizer prices are projected to increase 9.4 percent in 2011; annual increases are ranging from 1.36 percent to 6.86 percent are expected throughout the 2011 – 2016 period. Fuel is projected to increase 7.5 percent in 2011 after rising 24.1 percent in 2010. Projected annual rates of change in land values over the 2010 – 2016 period were provided by the January 2011 FAPRI Baseline and range between 0.87 percent to 6.59 percent per year.

**Table 1. FAPRI January 2011 Baseline Projections of Crop Prices, Loan Rates, and Direct Payment Rates, 2009-2016**

	2009	2010	2011	2012	2013	2014	2015	2016
<b>Crop Prices</b>								
Corn (\$/bu.)	3.55	5.32	5.01	4.70	4.70	4.74	4.74	4.74
Wheat (\$/bu.)	4.87	5.70	5.86	5.60	5.41	5.39	5.43	5.47
Cotton (\$/lb.)	0.6290	0.8407	0.8132	0.7687	0.7514	0.7466	0.7484	0.7541
Sorghum (\$/bu.)	3.22	5.43	4.45	4.36	4.34	4.36	4.40	4.42
Soybeans (\$/bu.)	9.59	11.69	12.31	11.48	11.33	11.31	11.34	11.40
Barley (\$/bu.)	4.66	3.90	4.11	4.18	4.16	4.16	4.17	4.17
Oats (\$/bu.)	2.02	2.35	2.59	2.62	2.61	2.61	2.60	2.60
Rice (\$/cwt.)	14.00	12.41	12.66	12.02	12.42	12.59	13.03	13.27
Soybean Meal (\$/ton)	296.89	322.72	307.59	284.37	283.91	284.13	285.54	287.94
All Hay (\$/ton)	111.00	113.64	121.27	118.28	116.16	116.13	117.81	119.20
Peanuts (\$/ton)	434	450.9	515.52	495.86	489.47	489.53	491.15	491.34
<b>Loan Rates</b>								
Corn (\$/bu.)	1.95	1.95	1.95	1.95	1.95	1.95	1.95	1.95
Wheat (\$/bu.)	2.75	2.94	2.94	2.94	2.94	2.94	2.94	2.94
Cotton (\$/lb.)	0.5200	0.5200	0.5200	0.5200	0.5200	0.5200	0.5200	0.5200
Sorghum (\$/bu.)	1.95	1.95	1.95	1.95	1.95	1.95	1.95	1.95
Soybeans (\$/bu.)	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00
Barley (\$/bu.)	1.85	1.95	1.95	1.95	1.95	1.95	1.95	1.95
Oats (\$/bu.)	1.33	1.39	1.39	1.39	1.39	1.39	1.39	1.39
Rice (\$/cwt.)	6.50	6.50	6.50	6.50	6.50	6.50	6.50	6.50
Peanuts (\$/ton)	355.00	355.00	355.00	355.00	355.00	355.00	355.00	355.00
<b>Direct Payment Rates</b>								
Corn (\$/bu.)	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28
Wheat (\$/bu.)	0.52	0.52	0.52	0.52	0.52	0.52	0.52	0.52
Cotton (\$/lb.)	0.0667	0.0667	0.0667	0.0667	0.0667	0.0667	0.0667	0.0667
Sorghum (\$/bu.)	0.35	0.35	0.35	0.35	0.35	0.35	0.35	0.35
Soybeans (\$/bu.)	0.44	0.44	0.44	0.44	0.44	0.44	0.44	0.44
Barley (\$/bu.)	0.24	0.24	0.24	0.24	0.24	0.24	0.24	0.24
Oats (\$/bu.)	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
Rice (\$/cwt.)	2.35	2.35	2.35	2.35	2.35	2.35	2.35	2.35
Peanuts (\$/ton)	36.00	36.00	36.00	36.00	36.00	36.00	36.00	36.00

Source: Food and Agricultural Policy Research Institute (FAPRI) at the University of Missouri-Columbia and Iowa State University.

**Table 2. FAPRI January 2011 Baseline Projections of Livestock and Milk Prices, 2009-2016**

	2009	2010	2011	2012	2013	2014	2015	2016
<b>Cattle Prices</b>								
Feeder Cattle (\$/cwt)	101.89	115.11	118.85	131.18	134.33	136.06	132.91	130.39
Fed Cattle (\$/cwt)	83.25	95.38	105.49	109.99	110.36	110.80	108.80	107.51
Culled Cows (\$/cwt)	47.01	56.89	64.59	67.48	68.73	69.68	66.86	64.40
<b>Milk Prices -- National and State</b>								
All Milk Price (\$/cwt)	12.83	16.31	17.60	18.14	18.25	18.36	18.56	18.87
California (\$/cwt)	11.49	14.78	16.12	16.65	16.78	16.90	17.10	17.40
Florida (\$/cwt)	16.90	20.68	21.88	22.28	22.43	22.54	22.71	23.01
Missouri (\$/cwt)	13.00	16.65	17.90	18.38	18.51	18.62	18.81	19.12
Nevada (\$/cwt)	11.40	13.33	14.62	15.17	15.28	15.40	15.60	15.91
New York (\$/cwt)	13.60	17.43	18.65	19.13	19.26	19.37	19.57	19.87
Texas (\$/cwt)	13.30	17.12	18.39	18.91	19.04	19.15	19.35	19.66
Vermont (\$/cwt)	13.80	17.71	18.92	19.40	19.53	19.64	19.83	20.14
Washington (\$/cwt)	12.30	16.12	17.40	17.93	18.05	18.16	18.37	18.67
Wisconsin (\$/cwt)	13.10	16.19	17.55	18.20	18.29	18.42	18.64	18.96

Source: Food and Agricultural Policy Research Institute (FAPRI) at the University of Missouri-Columbia and Iowa State University.

**Table 3. FAPRI January 2011 Baseline Assumed Rates of Change in Input Prices, Annual Interest Rates, and Annual Changes in Land Values, 2010-2016**

	2009	2010	2011	2012	2013	2014	2015	2016
<b>Annual Rate of Change for Input Prices Paid</b>								
Seed Prices (%)	-3.68	2.71	5.99	1.53	1.28	2.14	1.87	
All Fertilizer Prices (%)	-7.00	9.39	6.86	3.68	1.36	2.07	1.65	
Herbicide Prices (%)	-4.96	4.85	4.16	3.25	2.31	2.59	1.86	
Insecticide Prices (%)	1.86	3.24	3.57	2.97	2.26	2.50	1.82	
Fuel and Lube Prices (%)	24.12	7.54	6.02	3.70	2.60	3.36	2.85	
Machinery Prices (%)	2.70	2.79	2.64	2.67	2.85	2.79	2.46	
Wages (%)	1.07	2.38	2.10	2.34	2.70	2.82	3.05	
Supplies (%)	1.31	3.08	3.20	2.59	2.05	1.97	1.38	
Repairs (%)	1.89	2.24	2.42	2.60	2.78	2.65	2.51	
Services (%)	3.14	1.47	2.36	2.54	2.37	2.56	2.20	
Taxes (%)	12.61	2.28	3.89	3.90	4.57	3.89	2.83	
PPI Items (%)	2.75	5.66	2.24	2.07	1.87	2.25	1.77	
PPI Total (%)	2.73	5.05	2.45	2.60	2.17	2.66	1.94	
<b>Annual Change in Consumer Price Index (%)</b>	1.65	1.55	1.88	2.01	2.22	2.23	2.13	
<b>Annual Rate of Change for U.S. Land Prices (%)</b>	1.42	6.48	6.59	5.44	2.11	2.88	0.87	

Source: Food and Agricultural Policy Research Institute (FAPRI) at the University of Missouri-Columbia and Iowa State University.

## Key Assumptions of Report

- All farms classified as moderate scale are the size (acres or number of livestock) considered to be representative of a majority of full-time commercial farming operations in the study area. In many regions, a second farm two to three times larger than the moderate scale farm is developed as an indicator of size economies.
- The farm level simulation model incorporates price and yield risk faced by farmers. Historical yield variability for crops and production for livestock (sale weights, birth rates, and milk per cow) over the past ten years are assumed to prevail for the planning horizon. Random crop, livestock, and milk prices are simulated using the January 2011 Baseline by FAPRI as the forecast of average prices. Prices reflect national price volatility caused by international production and demand as well as U.S. production risk.
- Historical crop yields (2009 & 2010) were held constant based on actual values obtained from the producers. Crop yields for 2011-2016 were simulated stochastically based on the average yields provided by the producers and the historical yield variability for the farm. Prices were held constant at producer-provided values for 2010. FAPRI's January 2011 Baseline prices were localized for the farms and used as the average prices for 2011-2016 to simulate stochastic crop and livestock prices.
- Dairy and beef cattle herd sizes were held constant for all farms over the 2011-2016 planning horizon.
- Starting in 2009, all farms are subject to 4 payment limits on direct payment or counter-cyclical/ACRE payments while loan deficiency payments remain unlimited.
- The farm is subject to owner/operator federal (income and self-employment) and applicable state income taxes as a sole proprietor, based on the current income tax provisions.
- No off-farm income, including family employment, was included in the analyses. Therefore, the farm reflects only the ability of the farm to provide for family living and capital replacement.
- Farm program parameters, average annual prices, crop and livestock yield trends, interest rates, and input cost inflation (deflation) are based on the January 2011 FAPRI Baseline which assumes continuation of the 2008 Farm Bill through 2016.
- Direct payments for participating cotton, wheat, feed grain, oilseed, and rice producers are made based on 85 percent of their historical base acreage times direct payment yield times a direct payment rate in 2008, 2012, 2013, 2014, 2015, and 2016. From 2009-2011 the direct payments are based on 83.3 percent of historical base acreage. The direct payment rate is included in the January 2011 FAPRI Baseline.
- Marketing loan provisions for covered commodities were authorized in the 2008 Farm Bill and are assumed to be in place for the farm level analysis.
- ACRE and counter-cyclical payments are triggered by marketing year prices included in the January 2011 FAPRI Baseline.
- The milk support price remains at \$9.90/cwt. through 2016.
- Actual average loan deficiency payment (LDP) rates in the counties where the representative farms are located are used for 2009.
- All crop farms except rice are assumed to carry Multi-Peril Crop Insurance (MPCI), Crop Revenue Coverage (CRC), or Catastrophic coverage (CAT) at levels common to the area.

## Definitions of Variables in the Summary Tables

- **Overall Financial Position, 2011-2016** -- As a means of summarizing the representative farms' economic efficiency, liquidity, and solvency position, AFPC classifies each farm as being in either a good, marginal or poor position. AFPC assumes a farm is in a good financial position when it has less than a 25 percent chance of a negative ending cash balance and a less than 25 percent chance of losing real net worth. If the probabilities of these events are between 25 and 50 percent the farm is classified as marginal. A probability greater than 50 percent places the farm in a poor financial position.
- **Change in Real Net Worth, 2011-2016** -- Annualized percentage change in the operator's net worth from January 1, 2011 through December 31, 2016, after adjusting for inflation. This value reflects the real annualized increase or decrease in net worth or equity for the farm over the planning horizon including changes in real estate values.
- **Net Income Adjustment (NIA) to Maintain Real Net Worth, 2011-2016** -- NIA is the annual change in net cash farm income necessary to insure the farm maintains its real net worth during 2011-2016. A positive NIA indicates the additional annual net income needed to maintain real net worth. A negative NIA indicates the annual loss in net income the farm can endure and still maintain real net worth.
- **Net Income Adjustment (NIA) for Zero Ending Cash Balance in 2016** -- NIA is the loss in annual net cash farm income a farm can withstand and have a zero ending cash balance in 2016. A positive NIA indicates the annual increase in receipts necessary for a zero ending cash balance, while a negative NIA indicates the annual decrease in receipts that results in a zero ending cash balance.
- **Government Payments/Receipts, 2011-2016** -- Sum of all farm program payments (counter-cyclical/ACRE, direct, marketing loan gains/loan deficiency payments, and milk income loss contract (MILC) payments) divided by total receipts received from the market plus counter-cyclical/ACRE, direct, and marketing loan gains/loan deficiency payments, MILC payments, crop insurance indemnities, and other farm related receipts.
- **Total Cash Receipts** -- Sum of annual cash receipts from all sources, including market sales, counter-cyclical/ACRE and direct payments, marketing loan gains/loan deficiency payments, MILC payments, crop insurance indemnities, and other farm related receipts.
- **Government Payments** -- Sum of annual counter-cyclical/ACRE payments, direct payments, and marketing loan gains/loan deficiency payments for crops and the milk income loss contract (MILC) program payment for dairy farms. Also included are lump sum disaster payments for livestock.
- **Net Cash Farm Income** -- Equals total cash receipts minus all cash expenses. Net cash farm income is used to pay family living expenses, principal payments, income taxes, self employment taxes, and machinery replacement costs. The values in the tables are the averages for each year in the planning horizon.
- **Probability of Negative Ending Cash Balance** -- The number of times out of 100 that the farm's ending cash reserves before borrowing are less than zero. This probability is reported for each year to indicate how the cash flow risk for the farm changes over the planning horizon.
- **Ending Cash Reserves** -- Equals total cash on hand at the end of the year. Ending cash equals beginning cash reserves plus net cash farm income and interest earned on cash reserves less principal payments, federal taxes (income and self employment), state income taxes, family living withdrawals, and actual machinery replacement costs (not depreciation).
- **Nominal Net Worth** -- Equity at the end of each year equals total assets including land minus total debt from all sources. Nominal net worth is not adjusted for inflation and averages are reported for each year in the planning horizon.
- **Probability of Decreasing Real Net Worth Over 2009-2016** -- The number of times out of 100 that real net worth at the end of 2016 is less than real net worth at the start of 2009.

# **Figure 8. Representative Farms Producing Feed Grains and Oilseeds**

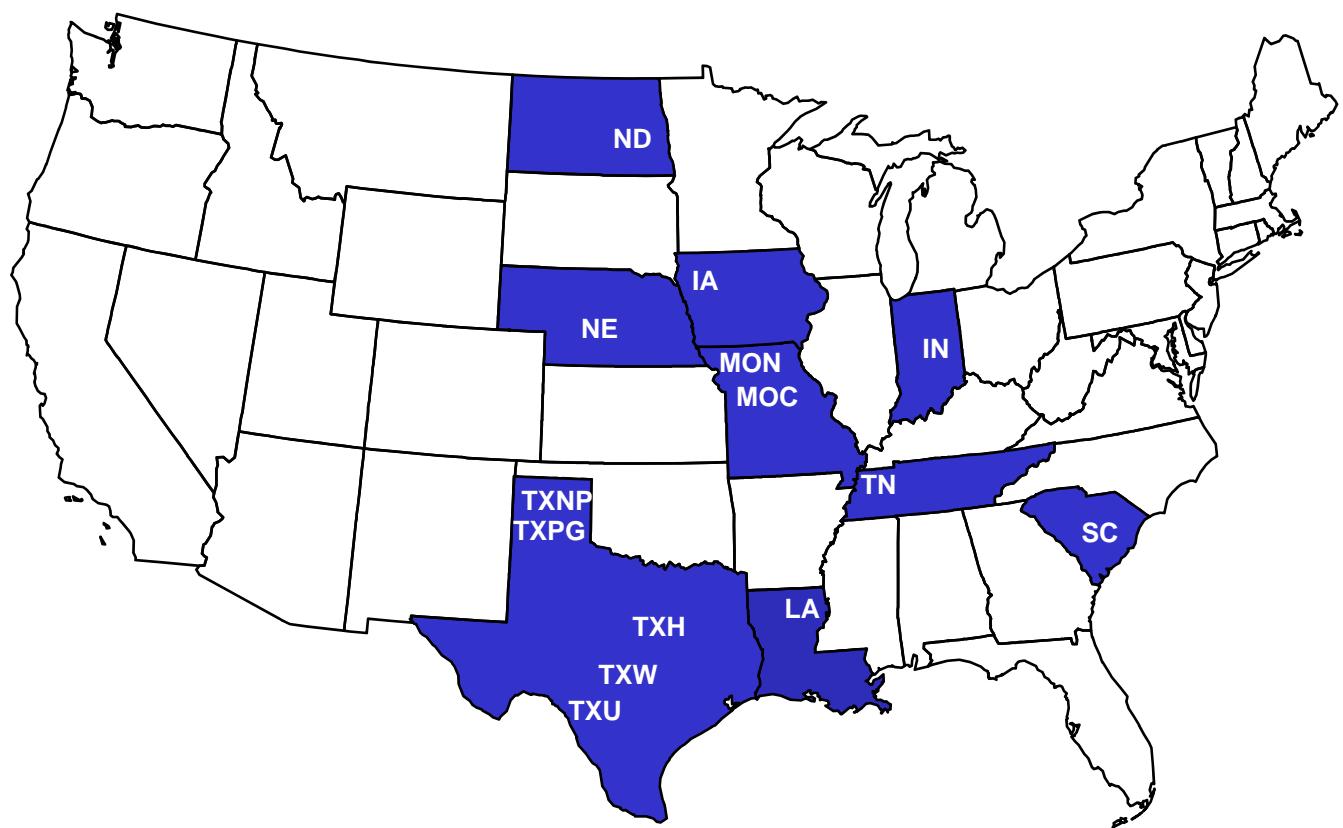


Table 4. Implications of the January 2011 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Feed Grains and Oilseeds.

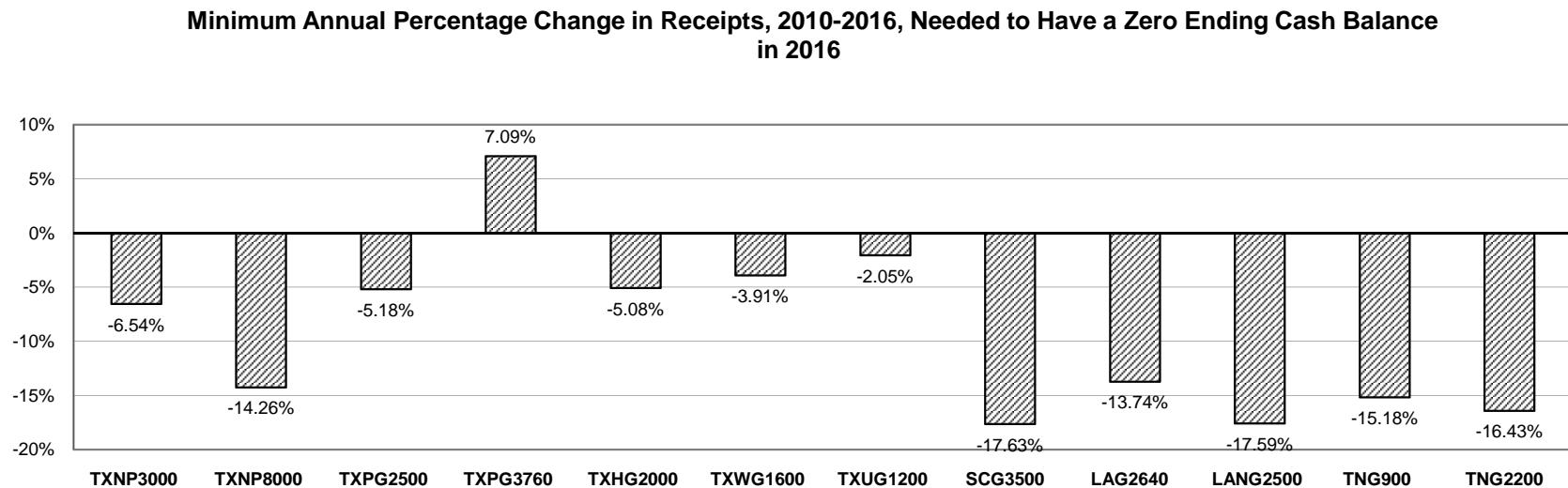
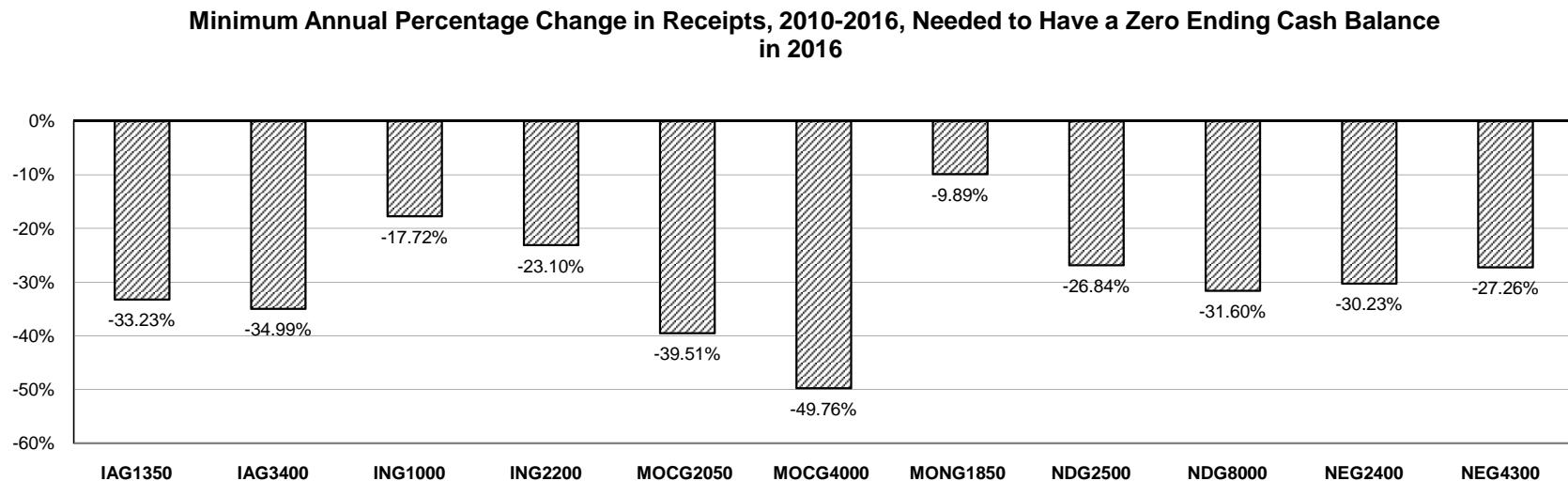
Table 5. Implications of the January 2011 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Feed Grains and Oilseeds.

Table 6. Implications of the January 2011 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Feed Grains and Oilseeds.

	TXNP3000	TXNP8000	TXPG2500	TXPG3760	TXHG2000	TXWG1600	TXUG1200
<b>Overall Financial Position</b>							
2011-2016 Ranking	Good	Good	Good	Poor	Marginal	Marginal	Marginal
Change Real Net Worth (%)							
2011-2016 Average	5.04	7.39	3.58	-2.05	3.10	4.12	4.69
NIA to Maintain Real Net Worth (%/Rec.)	-8.40	-14.30	-12.02	0.40	-11.58	-11.33	-2.35
NIA for Zero Ending Cash Balance (%/Rec.)	-6.54	-14.26	-5.18	7.09	-5.08	-3.91	-2.05
Govt Payments/Receipts (%)							
2011-2016 Average	3.51	2.05	5.83	3.52	5.57	5.96	5.68
Cost to Receipts Ratio (%)							
2011-2016 Average	87.17	83.56	83.82	102.62	81.94	83.10	90.10
Total Cash Receipts (\$1000)							
2009	1,457.83	3,989.18	1,361.30	2,683.98	464.99	431.50	610.30
2010	1,889.55	5,304.34	1,739.84	3,709.06	664.40	604.57	1,021.21
2011	1,792.45	5,067.04	1,698.92	3,656.31	604.88	571.38	950.51
2012	1,747.83	4,868.33	1,658.06	3,482.08	607.52	570.76	954.83
2013	1,748.77	4,777.40	1,637.45	3,489.35	603.95	571.23	940.69
2014	1,698.98	4,690.94	1,613.14	3,413.30	584.59	550.56	928.44
2015	1,799.37	5,014.27	1,728.40	3,627.55	631.29	601.46	998.23
2016	1,757.14	4,944.90	1,643.13	3,493.59	602.84	566.11	945.80
2011-2016 Average	1,757.42	4,893.81	1,663.18	3,527.03	605.84	571.92	953.08
Government Payments (\$1000)							
2009	48.37	104.49	85.90	97.85	29.14	28.43	37.95
2010	48.20	103.95	75.81	85.31	27.01	24.57	32.90
2011	48.20	103.95	89.19	116.57	28.50	30.62	36.34
2012	61.73	87.14	94.24	119.76	32.40	32.57	53.93
2013	60.94	66.56	93.31	114.10	32.32	32.46	54.90
2014	60.14	95.82	93.23	116.74	32.01	31.87	54.49
2015	62.68	112.26	96.47	121.18	32.98	33.63	57.11
2016	58.45	95.81	88.02	110.05	30.53	29.52	48.08
2011-2016 Average	58.69	93.59	92.41	116.40	31.46	31.78	50.81
Net Cash Farm Income (\$1000)							
2009	197.61	568.08	243.70	-260.95	36.42	29.78	-107.08
2010	552.76	1,742.25	553.53	632.71	238.73	195.27	265.40
2011	410.98	1,377.90	453.76	470.08	165.84	151.33	174.25
2012	304.41	1,052.73	359.02	158.41	154.10	137.40	150.23
2013	268.58	863.84	298.52	33.19	142.34	128.99	120.73
2014	199.32	715.84	242.06	-120.06	105.92	100.89	95.48
2015	251.12	900.46	320.31	-21.03	137.26	125.33	133.43
2016	176.87	749.33	206.10	-253.78	82.49	86.38	73.69
2011-2016 Average	268.55	943.35	313.30	44.47	131.32	121.72	124.64
Ending Cash Reserves (\$1000)							
2009	61.83	222.86	59.61	-452.79	-35.65	-30.08	-178.07
2010	302.55	1,184.91	271.40	-50.69	75.90	36.10	-15.94
2011	445.56	1,819.27	383.22	30.93	114.29	72.73	29.70
2012	507.59	2,355.02	474.43	-104.32	171.89	120.67	71.59
2013	558.05	2,742.30	480.48	-356.56	217.58	149.60	94.45
2014	556.07	3,005.26	443.94	-733.76	214.30	152.17	103.49
2015	610.42	3,287.88	486.69	-974.22	225.10	133.27	115.16
2016	603.63	3,513.70	431.10	-1,487.87	153.00	122.30	96.17
Nominal Net Worth (\$1000)							
2009	1,250.15	3,876.81	2,849.04	3,163.48	1,119.89	859.41	3.01
2010	1,543.23	4,974.58	3,128.48	3,681.74	1,261.97	971.19	168.23
2011	1,794.64	5,899.75	3,460.29	4,083.19	1,379.91	1,078.26	220.78
2012	1,962.13	6,645.34	3,718.27	4,232.59	1,494.00	1,176.08	255.57
2013	2,107.00	7,246.21	3,913.36	4,258.52	1,588.88	1,256.63	272.61
2014	2,178.79	7,642.34	3,995.41	4,084.05	1,614.90	1,291.37	277.09
2015	2,314.47	8,170.36	4,200.74	4,043.16	1,674.73	1,352.62	301.36
2016	2,346.15	8,545.72	4,225.32	3,621.02	1,645.83	1,353.47	280.62
Prob. of Negative Ending Cash (%)							
2010	1	1	1	99	1	1	99
2011	1	1	2	54	5	23	49
2012	1	1	2	64	4	21	38
2013	10	1	11	60	10	23	35
2014	13	1	16	72	13	29	40
2015	12	1	17	79	18	34	37
2016	13	1	23	81	27	37	44
Prob. of Decreasing Real Net Worth Over 2009-2016 (%)	4	1	1	52	3	8	43

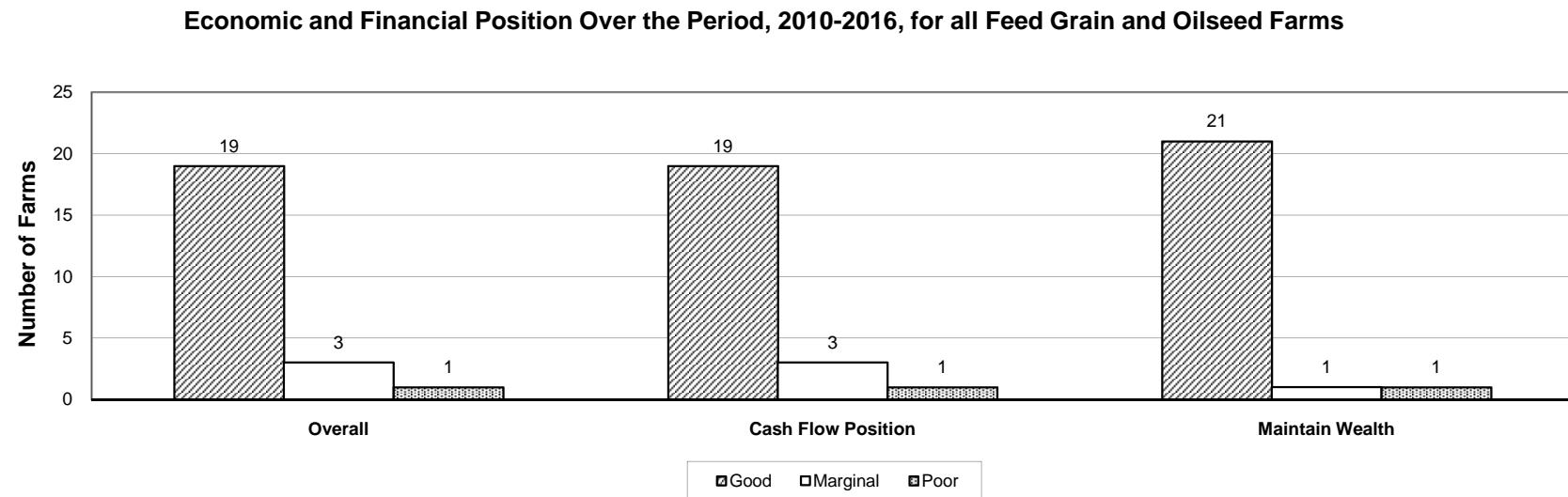
## Figure 9. Feed Grain and Oilseed Farms

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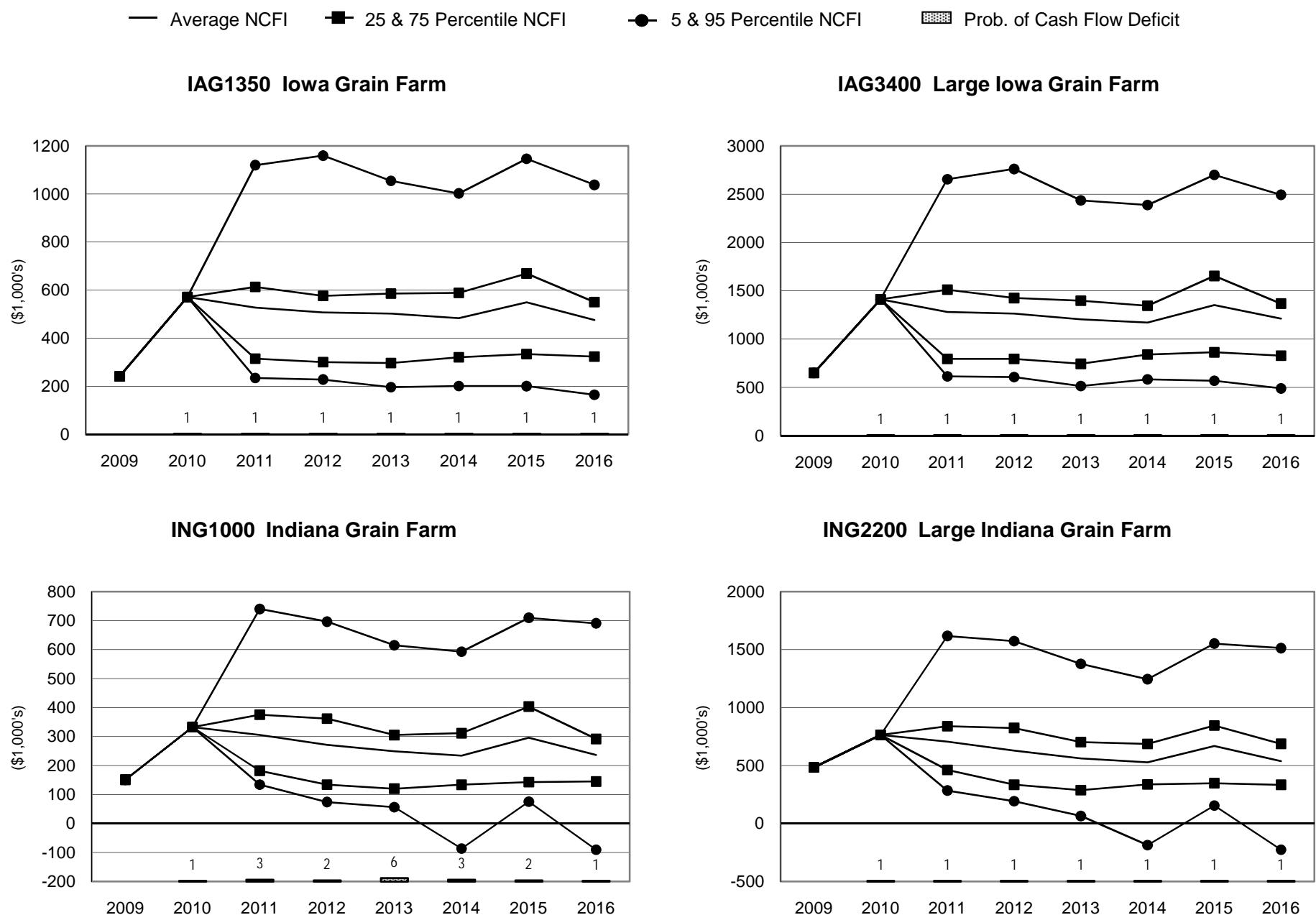


## Figure 10. Feed Grain and Oilseed Farms

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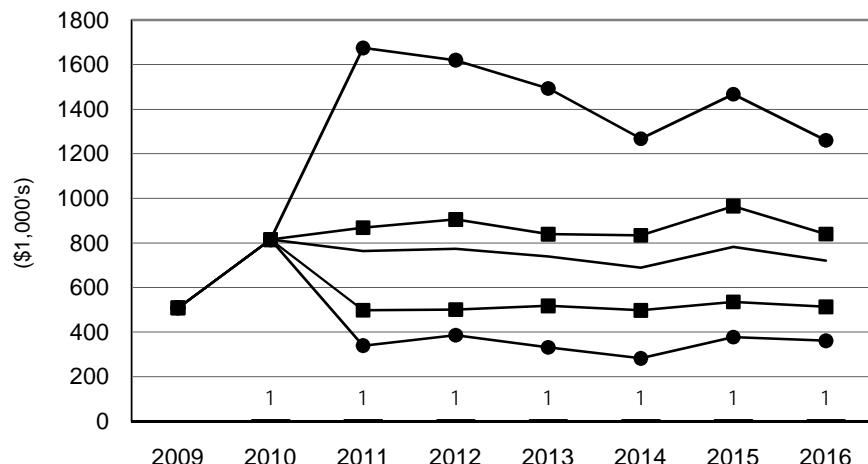
**Figure 11. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Feed Grain and Oilseed Farms**



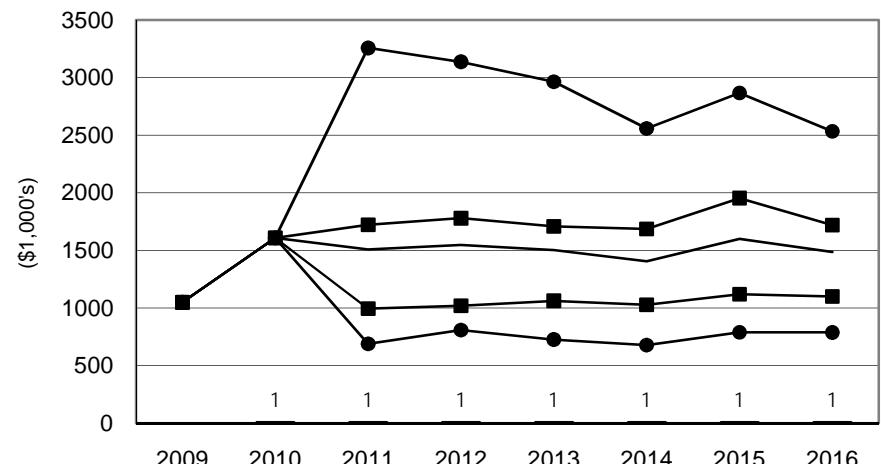
**Figure 12. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Feed Grain and Oilseed Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■■■ Prob. of Cash Flow Deficit

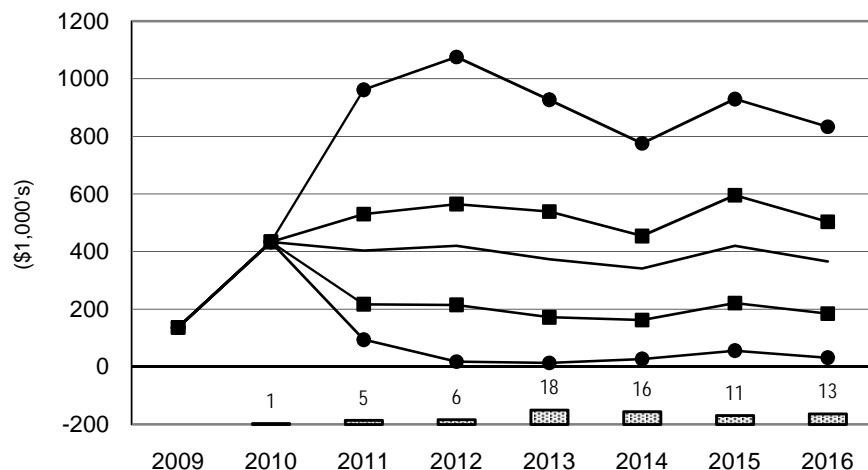
**MOCG2050 Central Missouri Grain Farm**



**MOCG4000 Large Central Missouri Grain Farm**



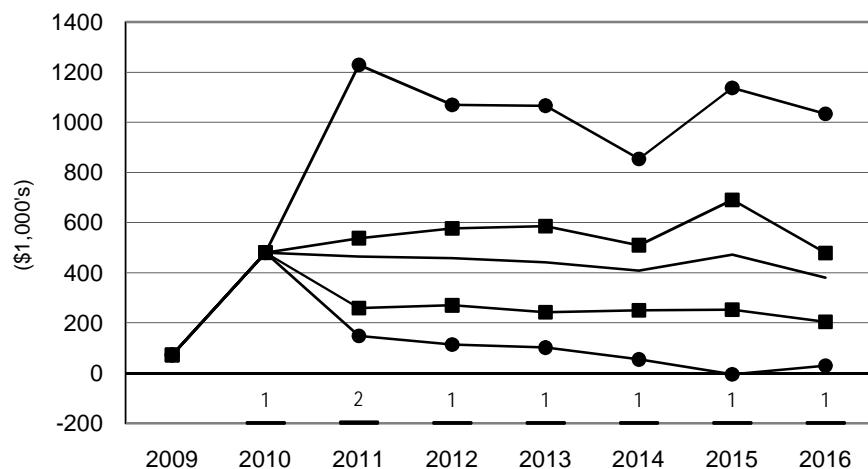
**MONG1850 Northwest Missouri Grain Farm**



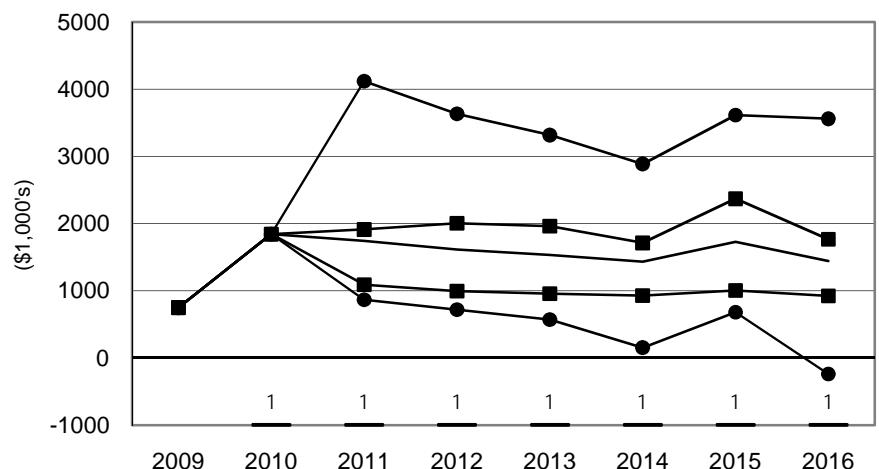
**Figure 13. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Feed Grain and Oilseed Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■■■ Prob. of Cash Flow Deficit

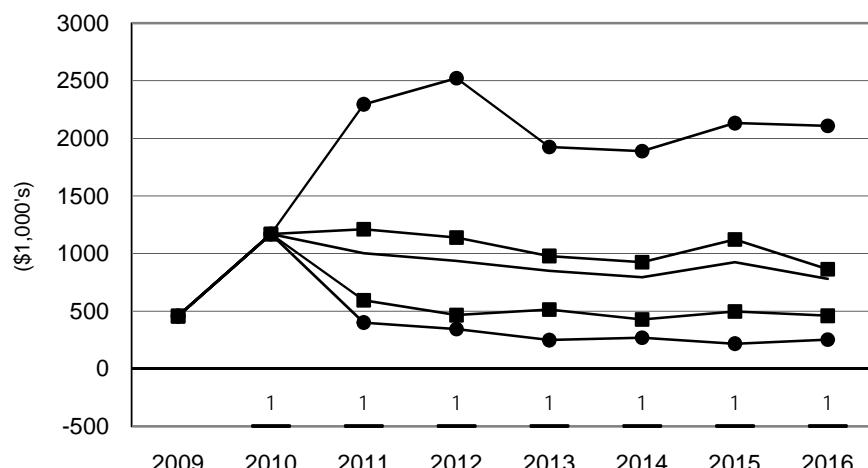
**NDG2500 North Dakota Grain Farm**



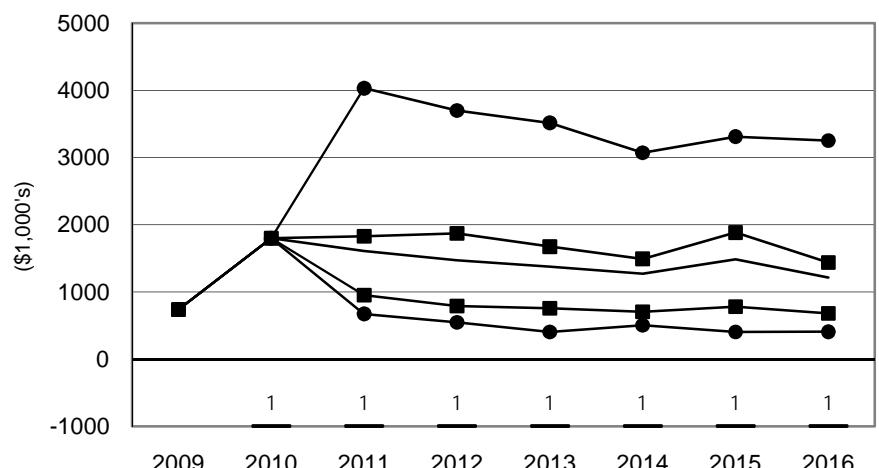
**NDG8000 Large North Dakota Grain Farm**



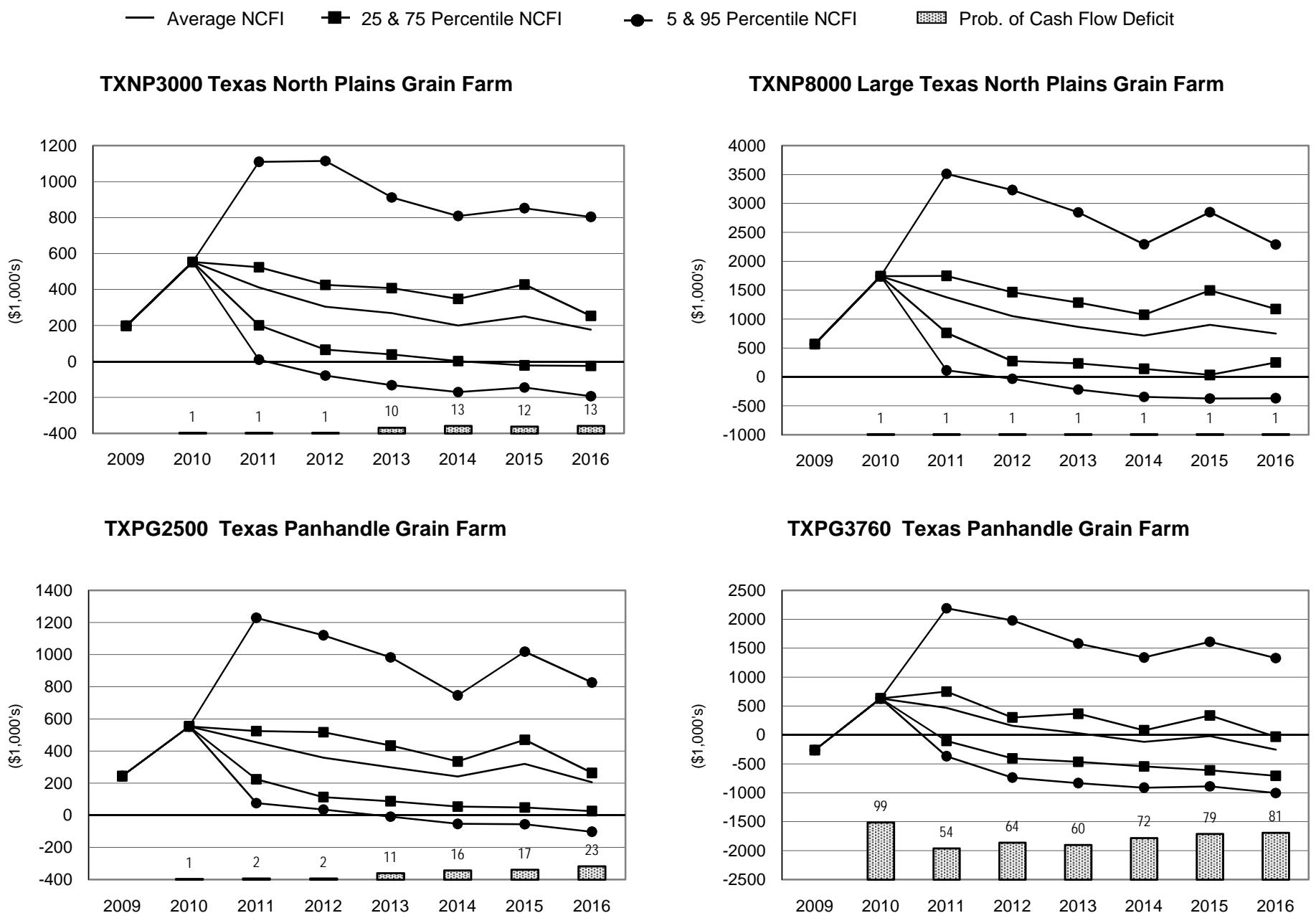
**NEG2400 Nebraska Grain Farm**



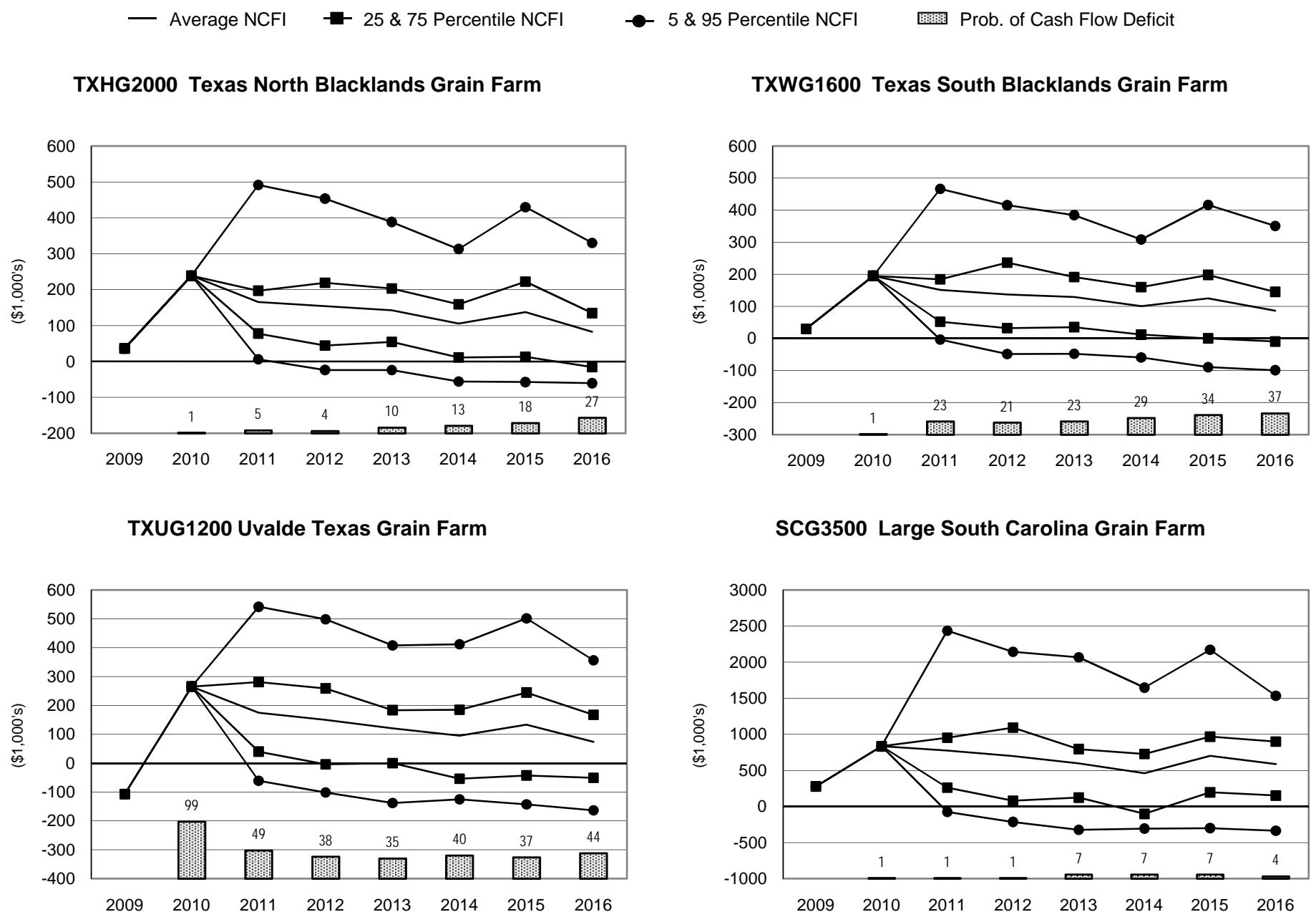
**NEG4300 Large Nebraska Grain Farm**



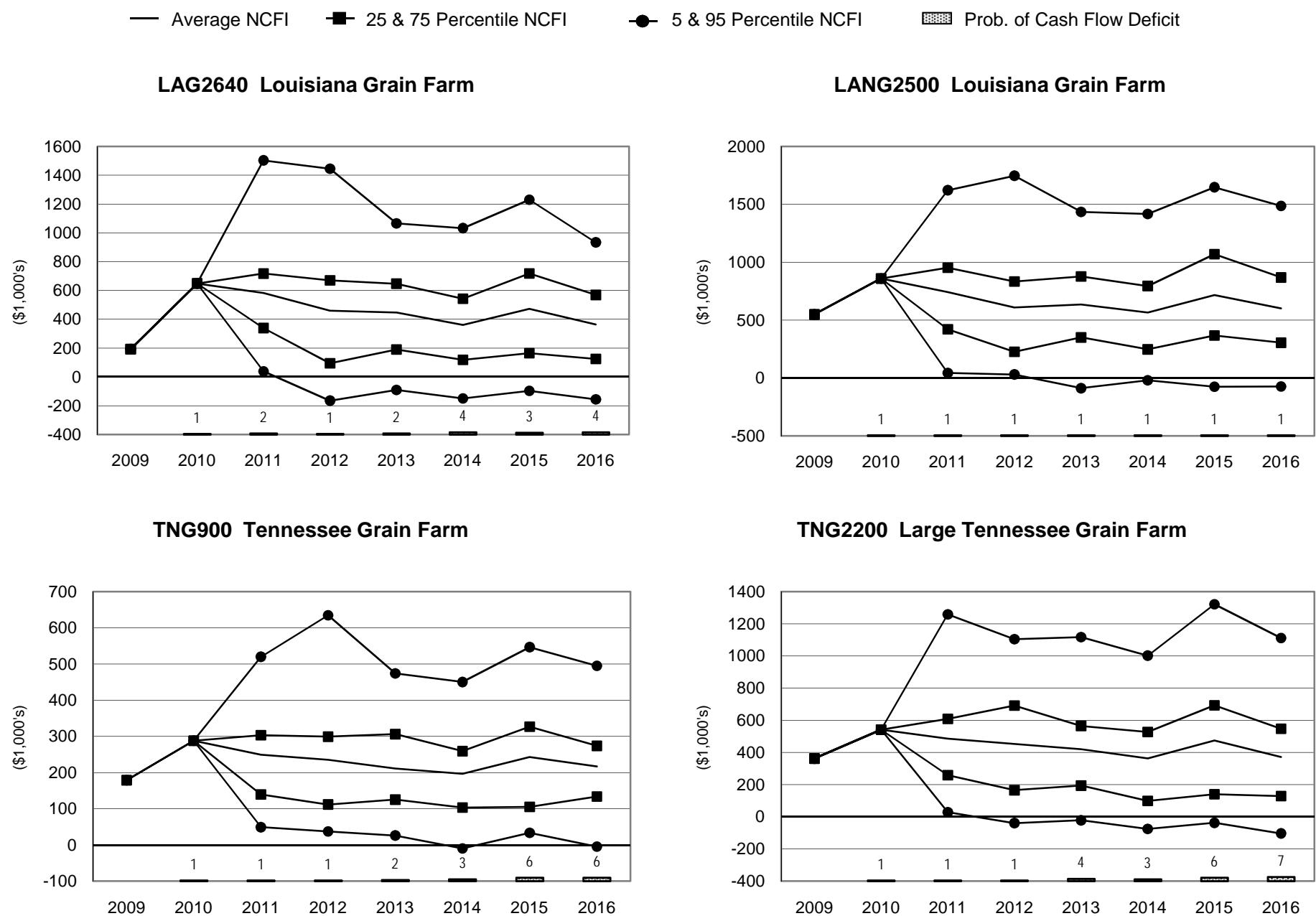
**Figure 14. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Feed Grain and Oilseed Farms**



**Figure 15. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Feed Grain and Oilseed Farms**



**Figure 16. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Feed Grain and Oilseed Farms**



## **Figure 17. Representative Farms Producing Wheat**

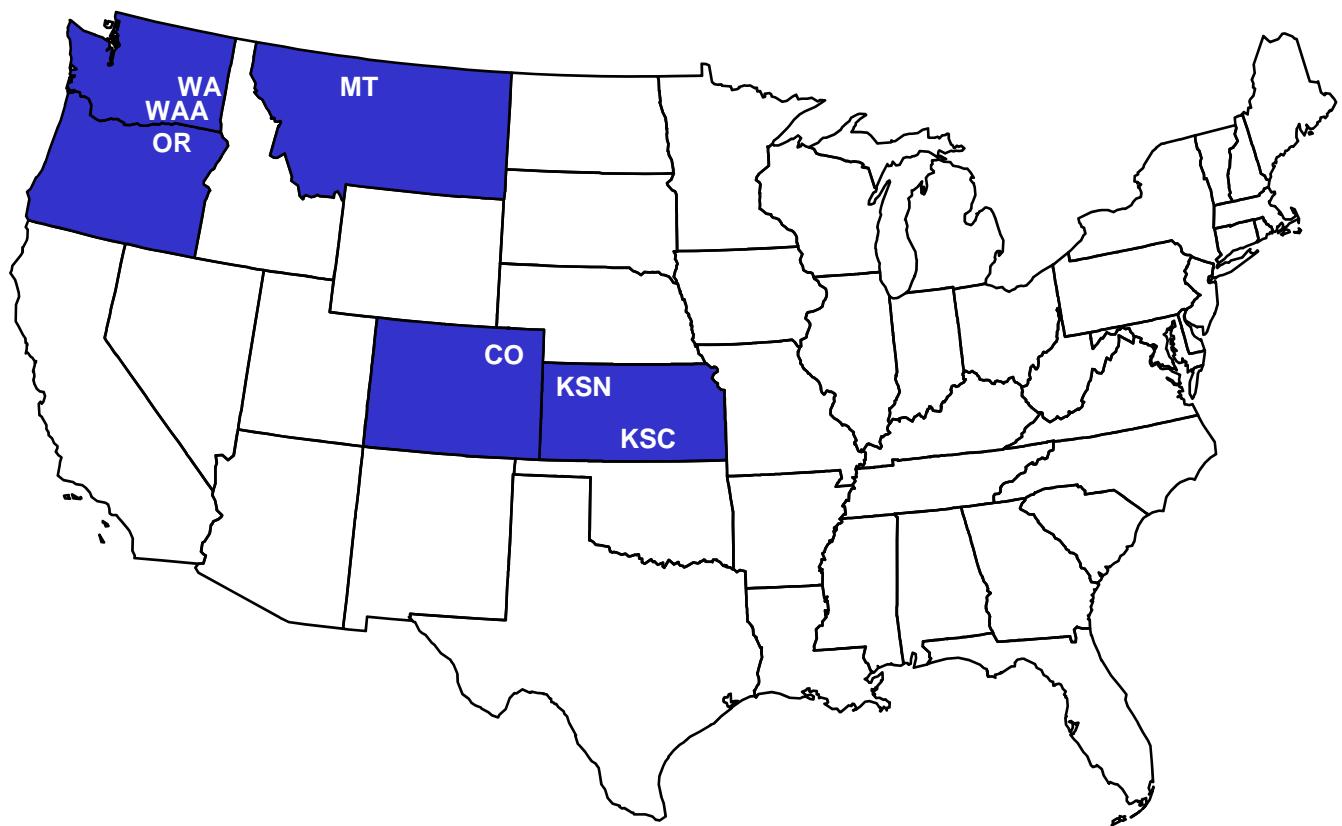
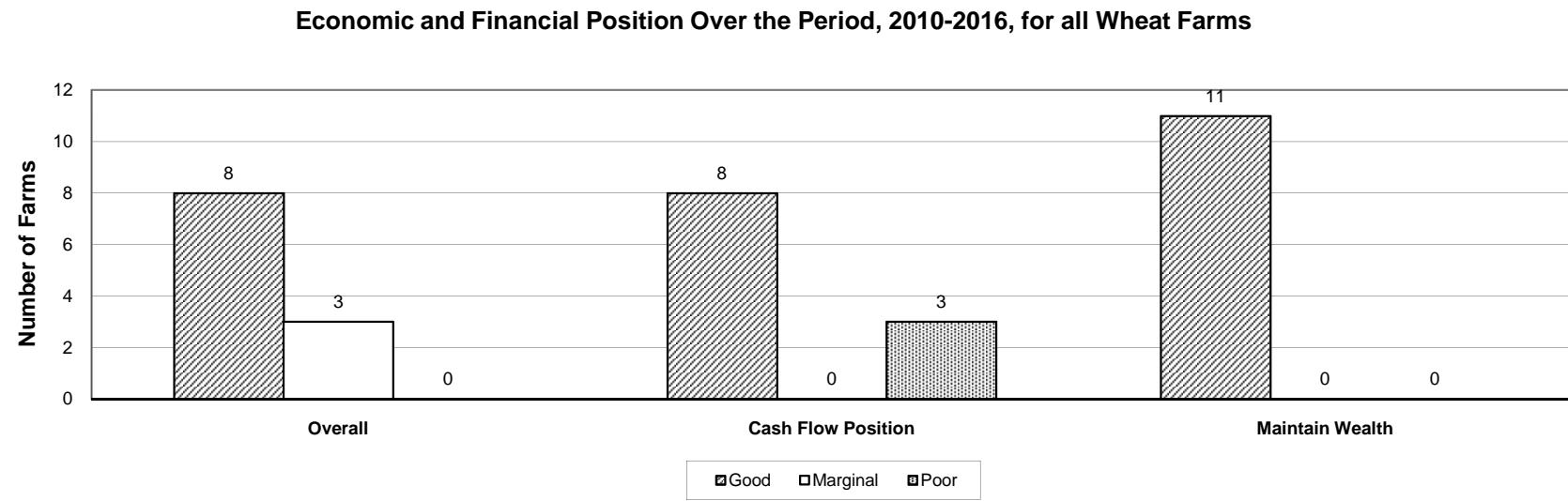
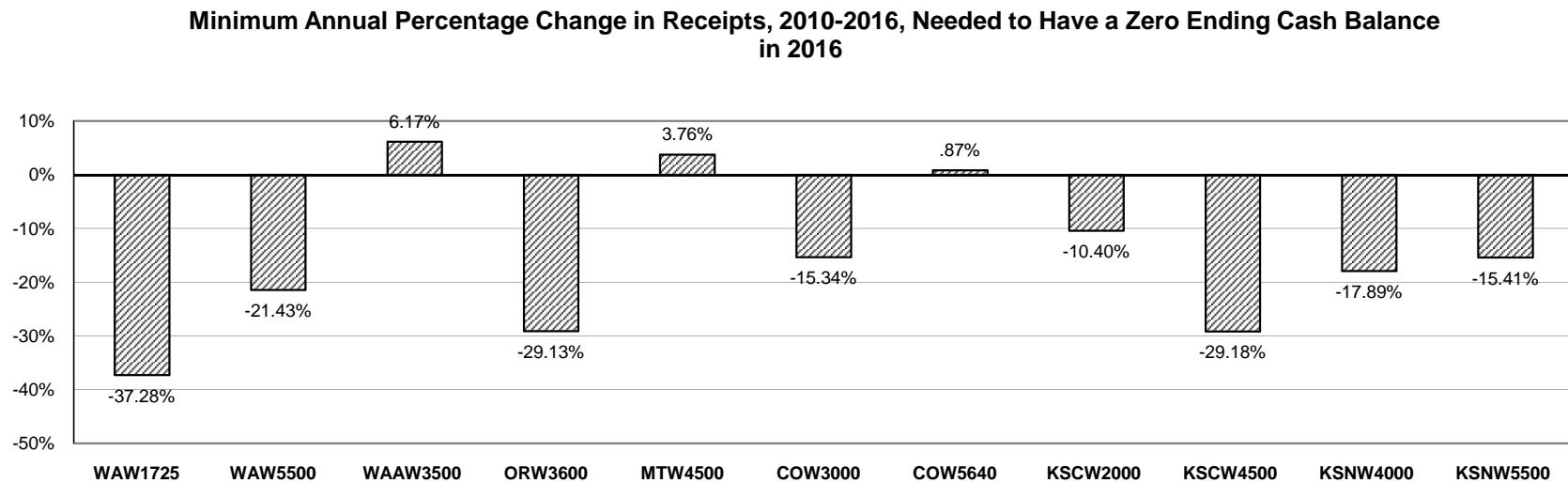


Table 7. Implications of the January 2011 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Wheat.

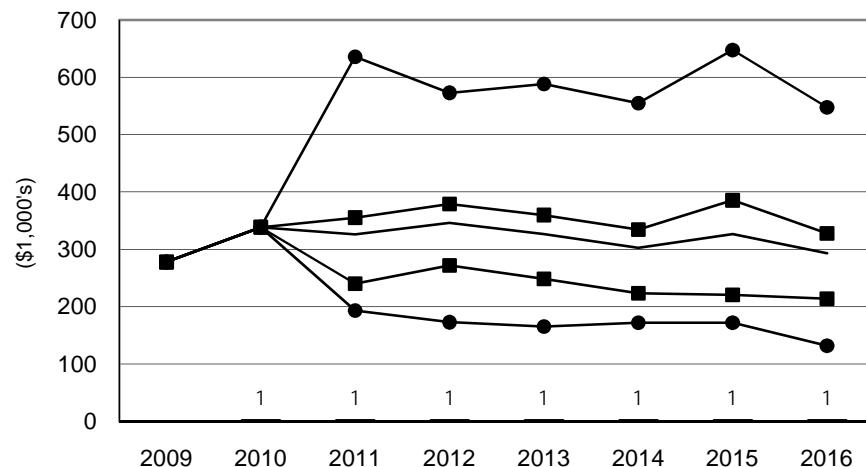
## Figure 18. Wheat Farms



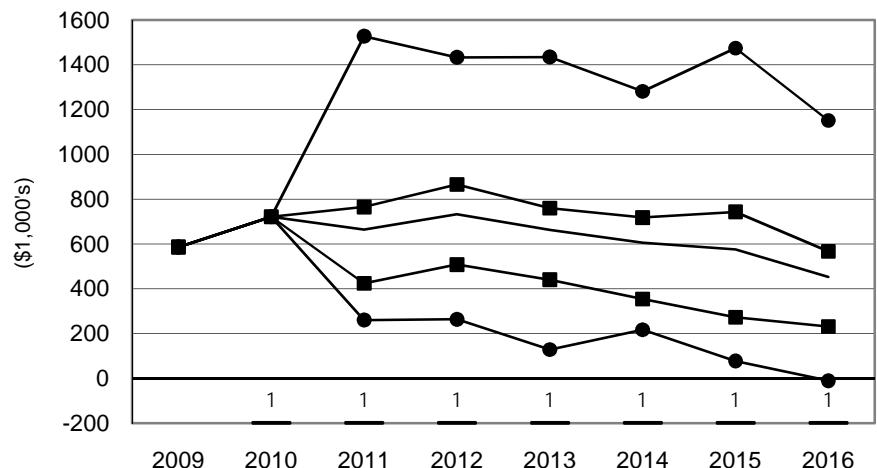
**Figure 19. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Wheat Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■■■ Prob. of Cash Flow Deficit

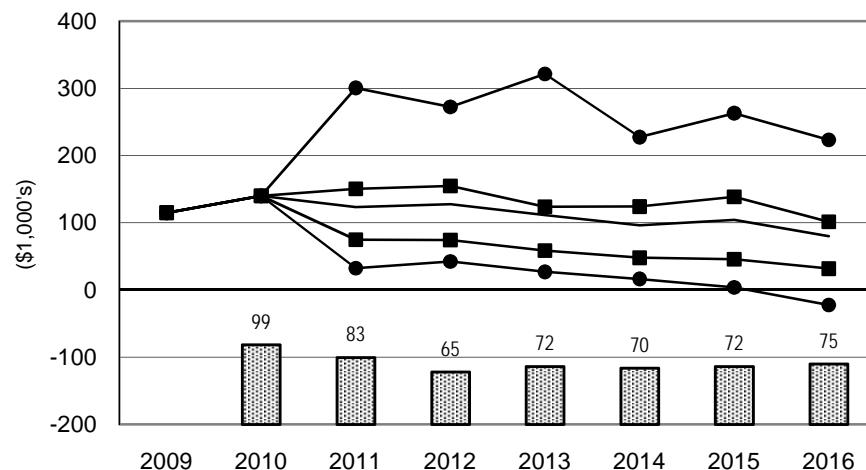
**WAW1725 Washington Wheat Farm**



**WAW5500 Large Washington Wheat Farm**

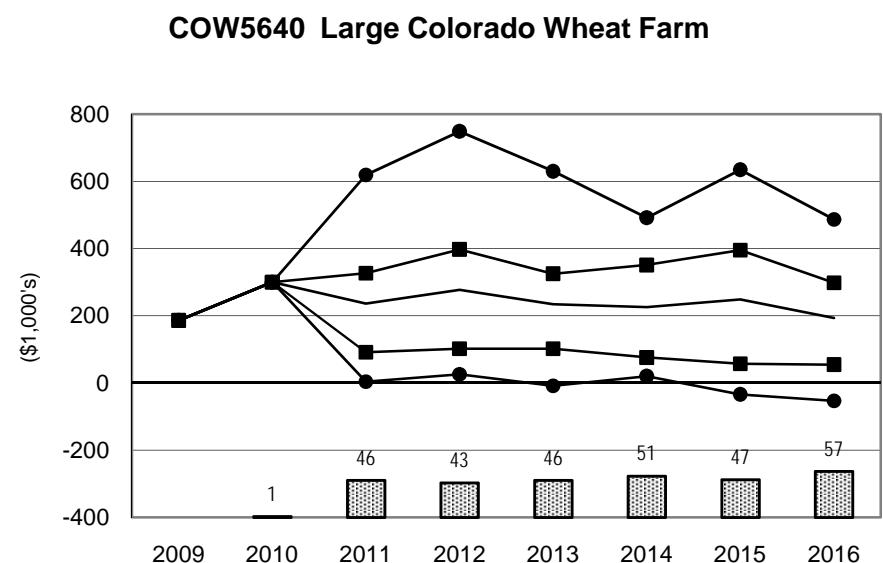
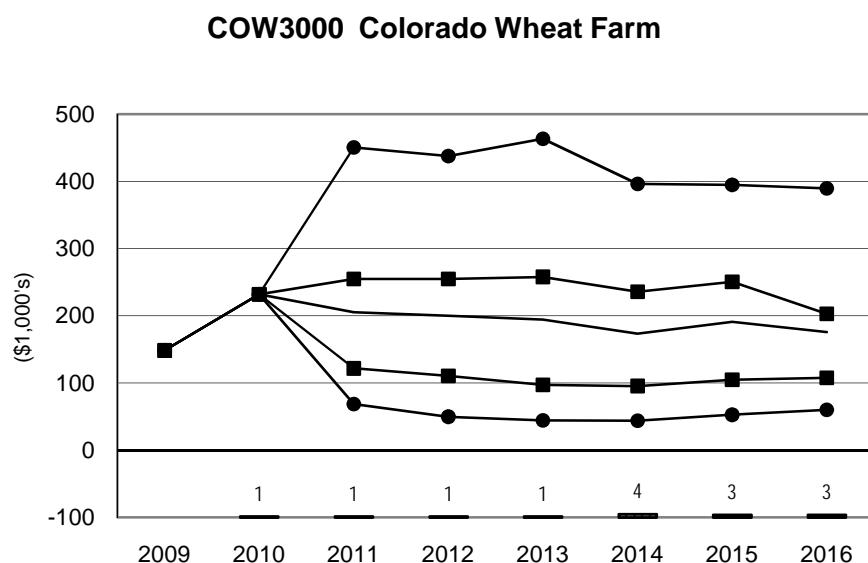
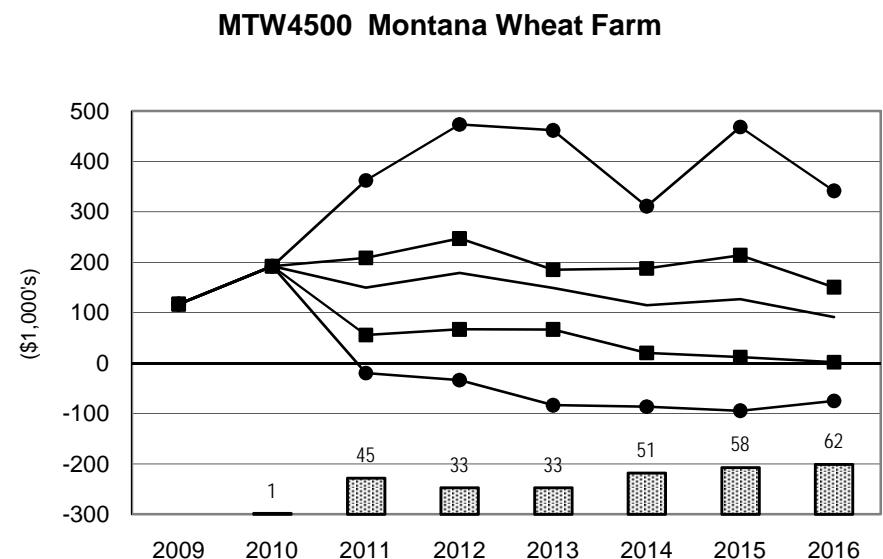
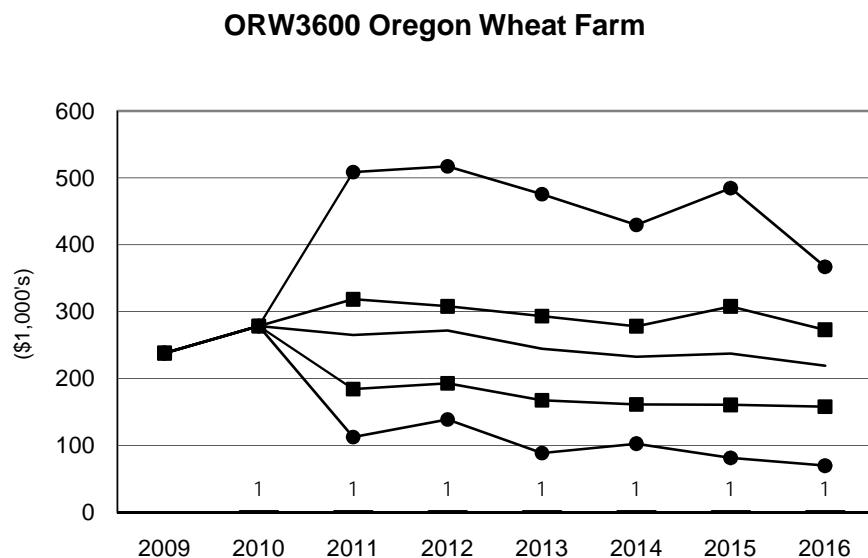


**WAAW3500 Southern Washington Wheat Farm**

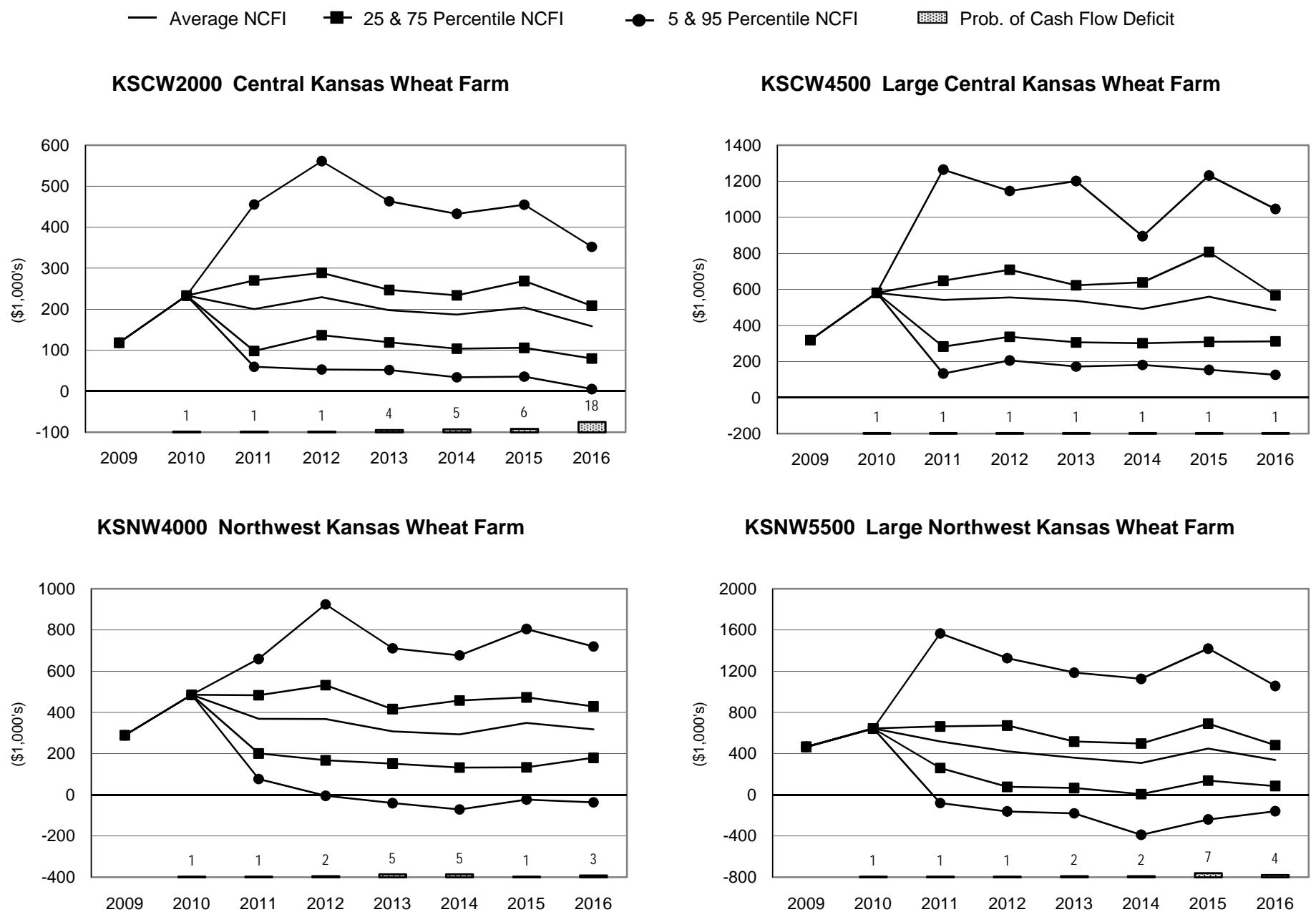


**Figure 20. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Wheat Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■■■ Prob. of Cash Flow Deficit



**Figure 21. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Wheat Farms**



## Figure 22. Representative Farms Producing Cotton

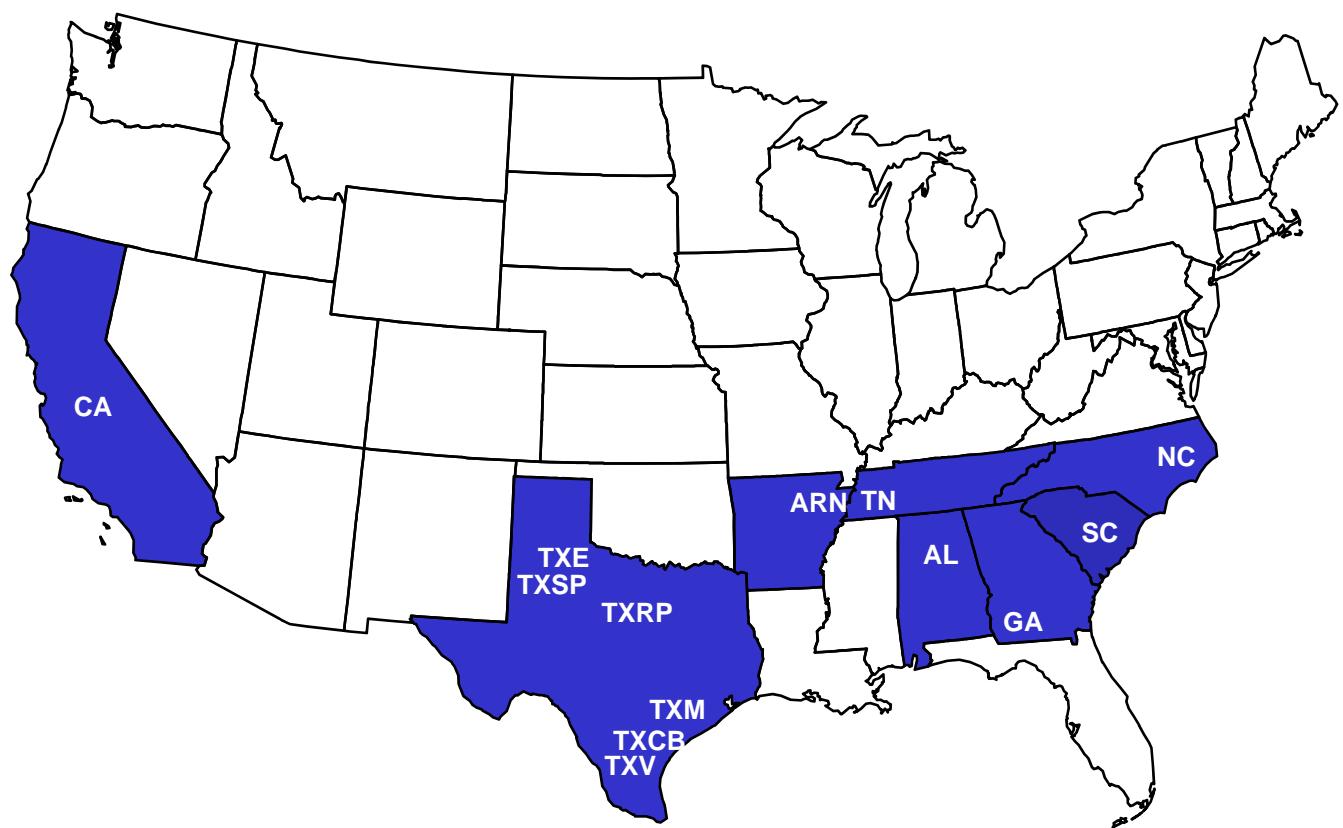


Table 8. Implications of the January 2011 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Cotton.

	TXSP2500	TXSP3745	TXEC5000	TXRP2500	TXMC1800	TXCB2250	TXCB8000	TXVC4500
<b>Overall Financial Position</b>								
2011-2016 Ranking	Poor	Poor	Good	Poor	Marginal	Marginal	Good	Good
Change Real Net Worth (%)								
2011-2016 Average	-27.15	-18.67	6.27	-0.31	3.26	7.00	9.31	9.74
NIA to Maintain Real Net Worth (%/Rec.)	17.77	15.00	-8.67	-0.30	-6.45	-12.12	-9.56	-24.60
NIA for Zero Ending Cash Balance (%/Rec.)	24.20	24.91	-9.30	3.93	-0.70	-3.68	-9.47	-22.40
Govt Payments/Receipts (%)								
2011-2016 Average	8.70	8.72	7.17	8.27	7.71	8.63	6.33	7.10
Cost to Receipts Ratio (%)								
2011-2016 Average	117.43	108.36	84.95	100.69	80.70	86.28	86.52	71.99
Total Cash Receipts (\$1000)								
2009	652.75	1,077.72	1,957.13	307.24	643.52	688.89	1,621.31	1,632.34
2010	805.08	1,305.07	2,493.80	561.76	887.26	954.88	3,740.47	2,137.46
2011	774.48	1,266.11	2,244.21	509.81	806.02	889.15	3,296.45	1,963.96
2012	815.51	1,272.66	2,310.82	556.37	813.35	940.21	3,410.27	1,996.71
2013	759.17	1,257.90	2,282.28	547.78	795.20	903.74	3,389.98	1,975.17
2014	741.75	1,235.27	2,295.52	526.84	775.19	875.91	3,258.51	1,938.49
2015	767.15	1,321.10	2,359.29	570.14	802.53	949.23	3,509.95	2,058.61
2016	778.97	1,301.61	2,339.10	531.61	807.59	898.57	3,407.90	2,000.04
2011-2016 Average	772.84	1,275.78	2,305.20	540.42	799.98	909.47	3,378.85	1,988.83
Government Payments (\$1000)								
2009	46.22	79.08	104.75	30.02	47.49	52.28	179.16	117.82
2010	35.70	60.94	80.59	25.01	42.04	44.07	152.33	99.77
2011	41.42	70.10	97.11	28.47	46.16	68.71	230.46	141.41
2012	65.04	106.81	170.79	30.13	64.28	75.08	204.63	141.62
2013	65.55	110.22	159.38	45.16	62.07	73.59	181.02	137.33
2014	66.27	106.32	166.11	42.66	60.68	70.26	181.13	137.83
2015	65.65	112.23	176.16	49.07	63.92	78.52	225.01	137.99
2016	56.88	95.02	140.70	37.24	54.74	61.94	169.82	113.54
2011-2016 Average	60.14	100.12	151.71	38.79	58.64	71.35	198.68	134.95
Net Cash Farm Income (\$1000)								
2009	-38.44	26.71	299.14	-47.99	92.84	29.95	625.00	360.21
2010	82.20	202.91	779.54	145.21	336.20	286.87	1,290.91	850.87
2011	30.22	119.25	489.82	86.37	235.48	216.24	802.21	655.72
2012	29.79	69.63	479.59	106.57	214.48	224.39	776.39	646.06
2013	-48.28	-5.01	393.90	86.42	175.98	185.18	700.25	612.86
2014	-98.02	-83.35	363.67	52.92	148.31	160.04	584.25	583.47
2015	-124.38	-114.23	370.42	72.53	161.56	194.34	714.18	665.97
2016	-181.60	-192.20	281.20	18.41	156.90	148.94	616.69	592.80
2011-2016 Average	-65.38	-34.32	396.43	70.54	182.12	188.19	699.00	626.14
Ending Cash Reserves (\$1000)								
2009	-121.87	-111.80	72.24	-99.93	-4.52	-60.59	253.32	151.79
2010	-121.67	-90.56	476.18	-14.28	109.95	36.82	834.67	529.44
2011	-208.69	-242.79	625.43	-21.29	115.55	64.50	986.87	772.94
2012	-252.96	-369.14	851.72	12.45	133.47	104.23	1,181.68	1,039.08
2013	-374.92	-603.37	966.36	27.61	116.19	111.90	1,253.60	1,269.67
2014	-554.87	-1,053.24	1,053.99	0.65	60.36	115.65	1,296.43	1,486.61
2015	-781.80	-1,544.57	1,123.73	-14.85	38.84	168.54	1,451.12	1,826.55
2016	-1,136.20	-2,022.52	1,068.64	-117.75	30.37	172.45	1,594.17	2,113.59
Nominal Net Worth (\$1000)								
2009	592.85	1,180.46	1,377.29	399.05	803.54	877.79	1,654.80	2,461.80
2010	610.70	1,225.87	1,814.27	497.63	954.53	1,020.79	2,302.86	2,917.80
2011	571.17	1,176.08	2,048.46	518.89	1,043.12	1,149.55	2,599.95	3,354.50
2012	539.58	1,092.98	2,301.15	562.16	1,108.46	1,281.72	2,902.41	3,774.60
2013	430.37	924.83	2,472.39	583.52	1,140.06	1,389.73	3,140.57	4,177.97
2014	262.00	625.51	2,616.41	567.09	1,147.41	1,473.52	3,352.83	4,526.32
2015	53.37	307.68	2,751.31	571.24	1,205.76	1,598.23	3,674.93	5,008.59
2016	-250.25	-46.81	2,816.34	509.94	1,257.35	1,626.19	3,926.81	5,323.78
Prob. of Negative Ending Cash (%)								
2010	99	99	1	99	1	1	1	1
2011	85	79	1	62	20	48	1	1
2012	86	85	1	50	32	35	10	1
2013	88	89	1	45	39	40	13	1
2014	89	95	1	53	42	39	22	1
2015	92	98	4	54	50	34	18	1
2016	98	99	6	61	46	33	16	1
Prob. of Decreasing Real Net Worth Over 2009-2016 (%)	95	89	1	48	16	11	8	1

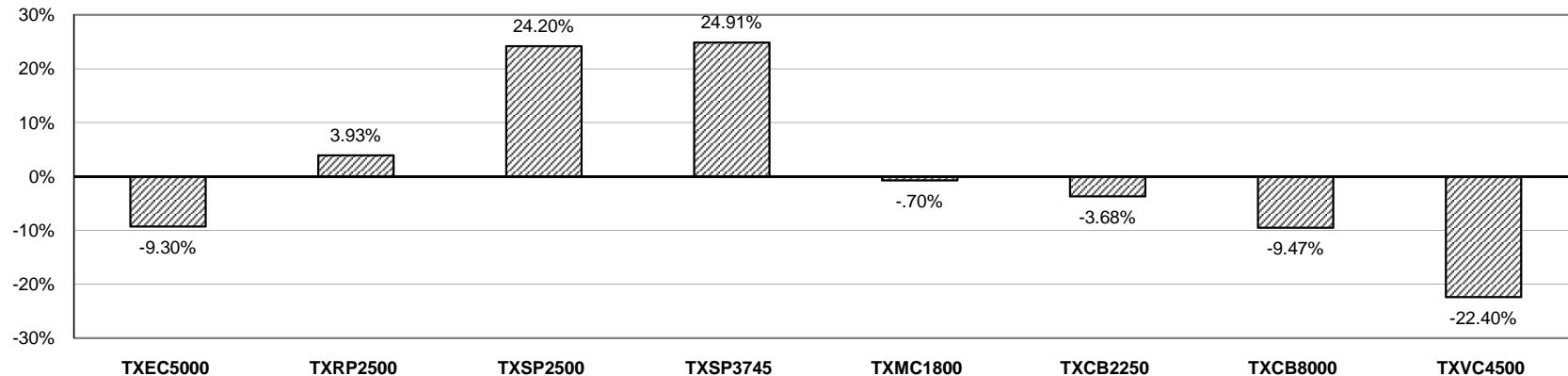
Table 9. Implications of the January 2011 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Cotton.

	CAC4000	ARNC5000	TNC2100	TNC4050	ALC3000	GAC2300	SCC1500	NCC1500
<b>Overall Financial Position</b>								
2011-2016 Ranking	Good	Marginal	Good	Good	Good	Poor	Marginal	Good
<b>Change Real Net Worth (%)</b>								
2011-2016 Average	6.11	2.42	10.36	7.96	6.51	-2.05	1.67	7.66
NIA to Maintain Real Net Worth (%/Rec.)	-22.48	-6.20	-34.87	-24.09	-9.34	1.46	-3.96	-33.54
NIA for Zero Ending Cash Balance (%/Rec.)	-12.16	0.29	-33.90	-21.07	-8.25	13.18	0.33	-29.26
Govt Payments/Receipts (%)								
2011-2016 Average	0.15	3.03	3.89	4.87	7.84	8.46	7.89	5.31
Cost to Receipts Ratio (%)								
2011-2016 Average	83.37	87.63	64.58	79.39	81.95	101.78	90.57	64.80
<b>Total Cash Receipts (\$1000)</b>								
2009	6,096.12	3,650.91	1,154.48	2,399.68	1,704.97	1,818.88	852.70	1,144.62
2010	7,024.79	4,557.38	1,474.19	2,864.36	2,033.65	2,162.33	1,024.84	1,098.15
2011	7,064.95	4,374.37	1,405.72	2,795.07	1,943.19	2,200.27	1,063.84	1,107.43
2012	6,938.10	4,328.25	1,449.65	2,774.77	1,926.69	2,240.56	1,068.82	1,094.26
2013	6,793.73	4,207.50	1,393.07	2,731.75	1,895.46	2,232.44	1,056.55	1,085.30
2014	6,834.86	4,281.52	1,375.34	2,684.75	1,848.14	2,231.38	1,022.21	1,079.05
2015	7,080.85	4,410.19	1,521.24	2,977.55	1,991.95	2,383.84	1,089.24	1,147.00
2016	7,028.02	4,402.06	1,444.90	2,785.17	1,925.01	2,365.89	1,087.09	1,099.83
2011-2016 Average	6,956.75	4,333.98	1,431.65	2,791.51	1,921.74	2,275.73	1,064.62	1,102.14
<b>Government Payments (\$1000)</b>								
2009	73.99	140.99	54.57	122.87	119.36	148.18	66.99	49.53
2010	0.00	100.81	44.75	96.97	96.35	113.74	53.54	38.68
2011	0.00	126.29	51.58	114.84	112.44	130.11	62.94	53.60
2012	0.60	132.81	53.40	90.64	146.15	197.68	84.97	57.39
2013	2.47	115.65	48.44	122.66	138.42	199.91	86.09	58.21
2014	11.89	114.33	45.37	115.75	142.21	196.72	83.56	57.68
2015	20.63	118.91	47.06	144.98	144.66	207.38	90.14	60.20
2016	21.99	110.70	42.94	118.03	123.98	176.88	75.61	51.25
2011-2016 Average	9.60	119.78	48.13	117.82	134.64	184.78	80.55	56.39
<b>Net Cash Farm Income (\$1000)</b>								
2009	1,162.75	350.51	360.60	496.22	282.96	-116.95	31.92	504.51
2010	1,886.96	1,248.12	694.69	1,002.30	603.25	192.69	199.89	457.87
2011	1,754.06	958.92	604.78	871.35	542.37	139.84	206.48	443.24
2012	1,433.57	768.98	610.23	781.88	488.94	77.55	174.60	411.81
2013	1,163.28	547.30	540.91	688.57	421.13	-20.39	127.88	389.61
2014	1,106.56	537.65	514.87	599.97	351.85	-89.69	85.79	379.52
2015	1,223.96	551.76	636.59	838.66	461.03	-40.37	110.29	423.07
2016	1,062.45	459.54	554.90	632.03	359.43	-122.80	79.43	357.09
2011-2016 Average	1,290.65	637.36	577.05	735.41	437.46	-9.31	130.74	400.72
<b>Ending Cash Reserves (\$1000)</b>								
2009	363.91	-135.95	169.92	222.20	56.75	-259.07	-36.54	227.04
2010	1,087.49	341.59	548.11	757.00	281.03	-234.51	42.12	350.15
2011	1,692.62	401.76	857.88	1,176.21	422.21	-309.22	97.22	459.29
2012	2,269.13	496.21	1,157.45	1,580.80	580.34	-491.93	140.98	590.20
2013	2,668.67	315.08	1,433.13	1,891.57	591.47	-818.88	142.42	688.13
2014	3,025.68	190.89	1,684.48	2,102.51	627.26	-1,254.69	103.83	810.28
2015	3,396.43	83.41	2,009.13	2,506.42	794.69	-1,576.43	47.44	974.62
2016	3,676.09	-58.82	2,275.77	2,769.78	816.01	-1,957.50	-18.28	1,069.41
<b>Nominal Net Worth (\$1000)</b>								
2009	13,164.38	4,928.06	2,184.57	3,988.78	1,329.89	3,398.97	883.31	1,749.44
2010	14,287.03	5,512.87	2,609.48	4,620.50	1,589.89	3,485.49	984.62	1,932.60
2011	16,054.15	6,014.45	3,060.04	5,332.66	1,820.78	3,669.47	1,101.55	2,191.29
2012	17,799.24	6,377.69	3,500.30	5,994.26	2,012.70	3,788.86	1,191.96	2,431.91
2013	19,290.51	6,540.76	3,900.32	6,552.27	2,117.83	3,772.94	1,237.29	2,642.31
2014	20,215.37	6,699.33	4,220.86	6,919.12	2,239.45	3,572.68	1,233.76	2,857.87
2015	21,355.77	6,897.87	4,638.02	7,519.42	2,478.30	3,486.82	1,256.81	3,093.19
2016	22,066.84	6,917.75	4,976.06	7,895.85	2,532.87	3,247.70	1,226.78	3,216.00
<b>Prob. of Negative Ending Cash (%)</b>								
2010	1	1	1	1	1	99	1	1
2011	1	18	1	1	10	85	15	1
2012	2	18	1	1	14	89	21	1
2013	2	38	1	2	19	93	30	1
2014	1	44	1	2	21	95	35	1
2015	3	46	1	3	16	96	40	1
2016	1	48	1	1	19	98	48	1
<b>Prob. of Decreasing Real Net Worth Over 2009-2016 (%)</b>								
	1	11	1	1	9	71	24	1

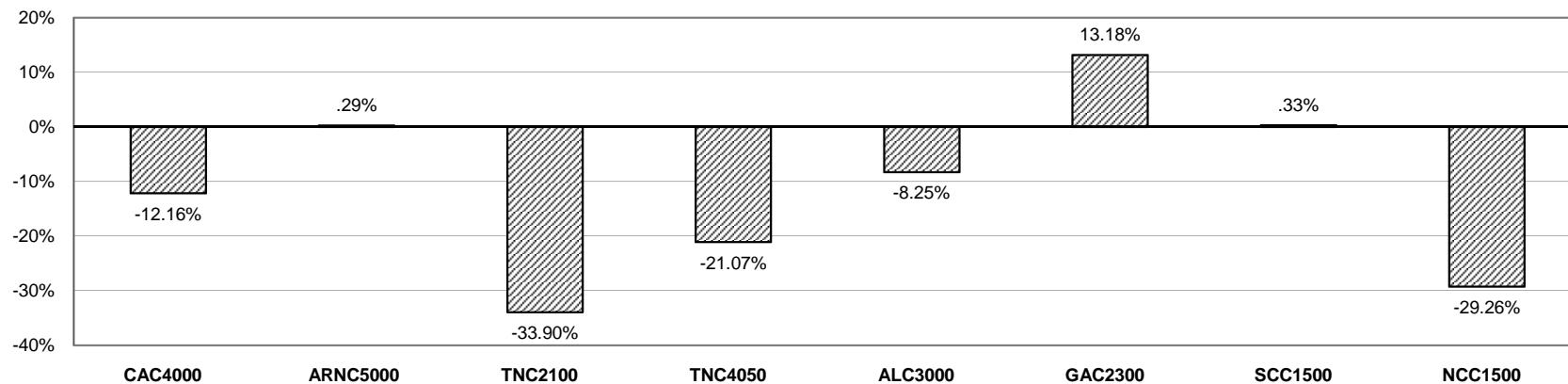
## Figure 23. Cotton Farms

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**Minimum Annual Percentage Change in Receipts, 2010-2016, Needed to Have a Zero Ending Cash Balance in 2016**



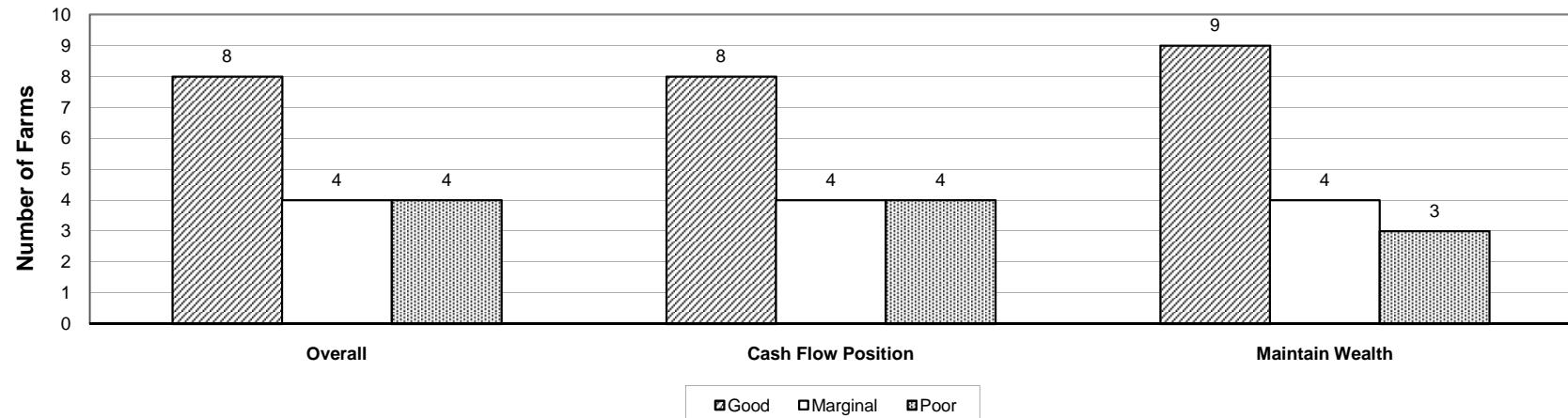
**Minimum Annual Percentage Change in Receipts, 2010-2016, Needed to Have a Zero Ending Cash Balance in 2016**



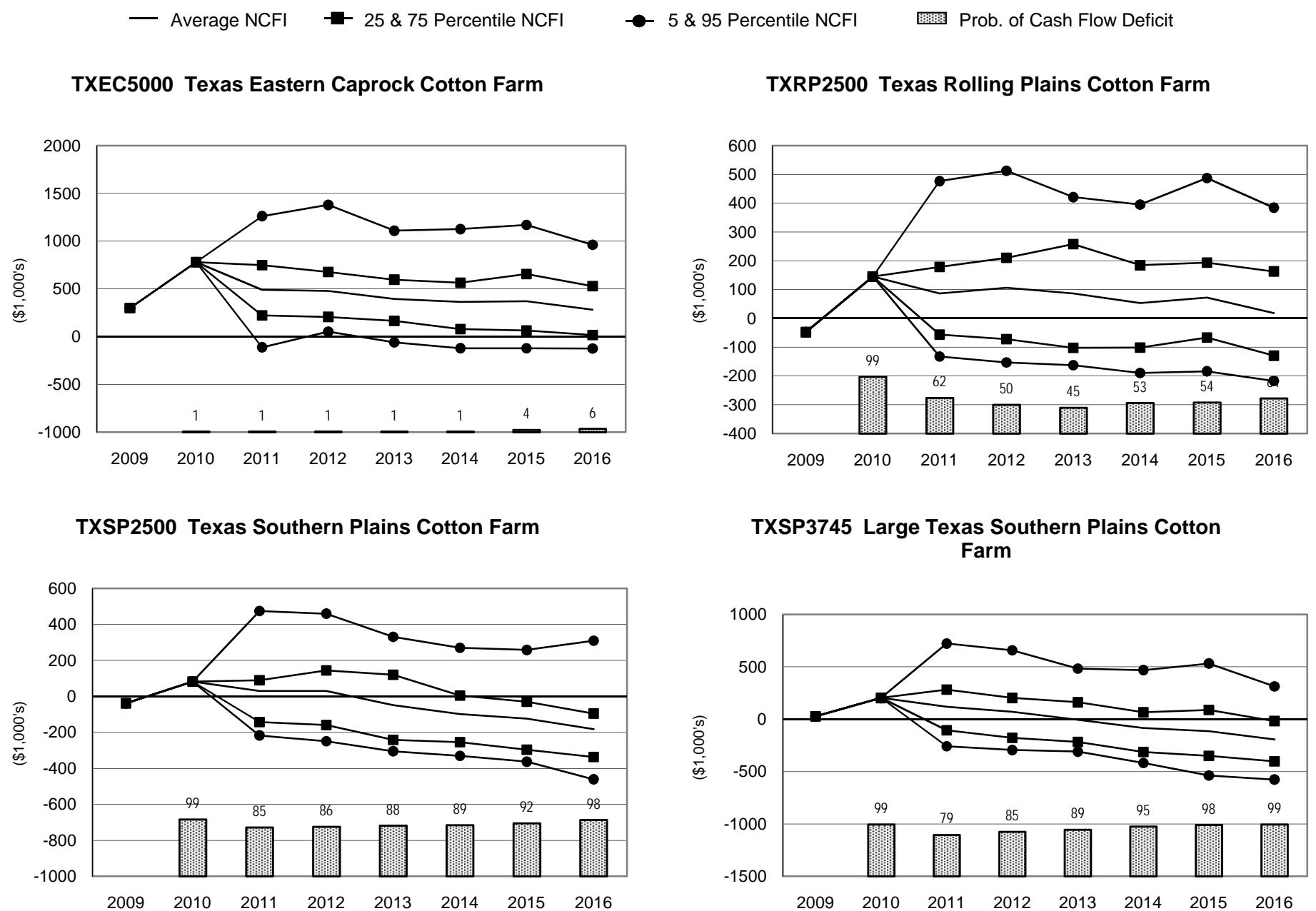
## Figure 24. Cotton Farms

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Economic and Financial Position Over the Period, 2010-2016, for all Cotton Farms



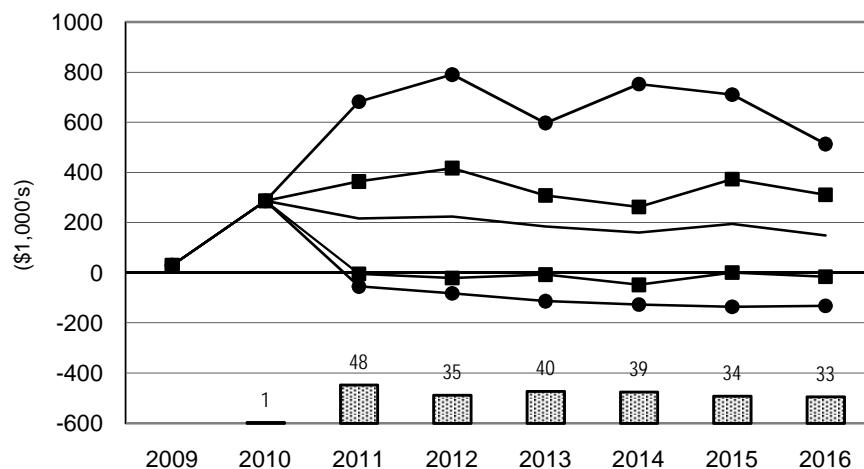
**Figure 25. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Cotton Farms**



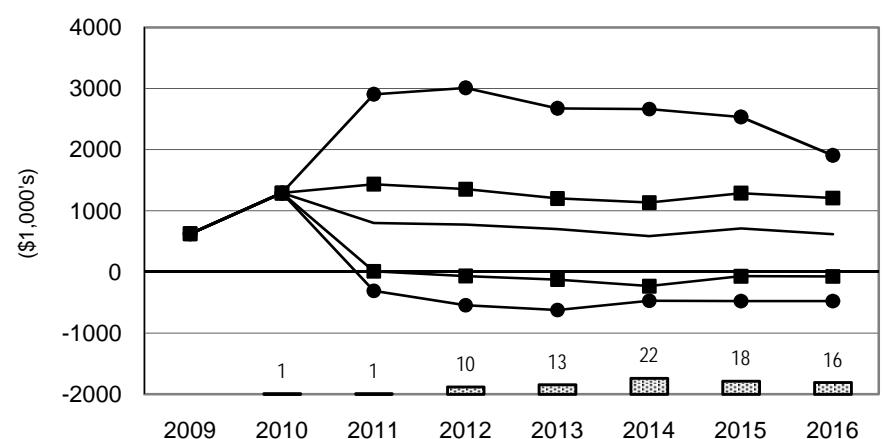
**Figure 26. Net Cash Farm Income and Probabilities of a Cash Flow Deficit: Cotton Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■■■ Prob. of Cash Flow Deficit

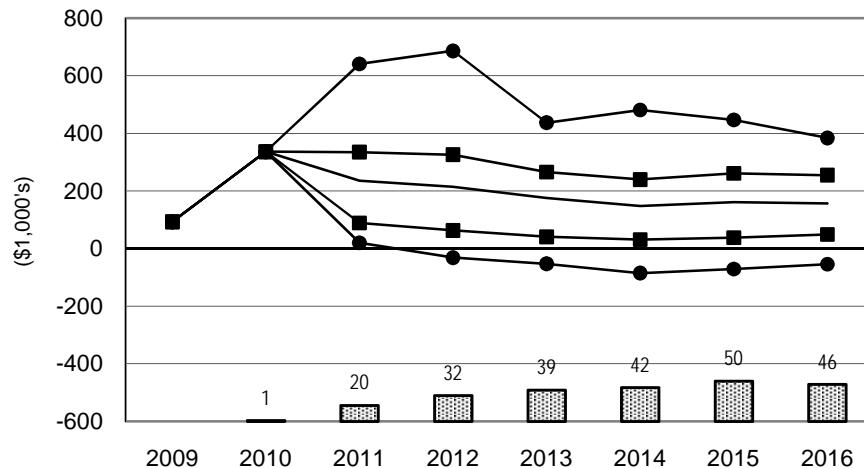
**TXCB2250 Texas Coastal Bend Cotton Farm**



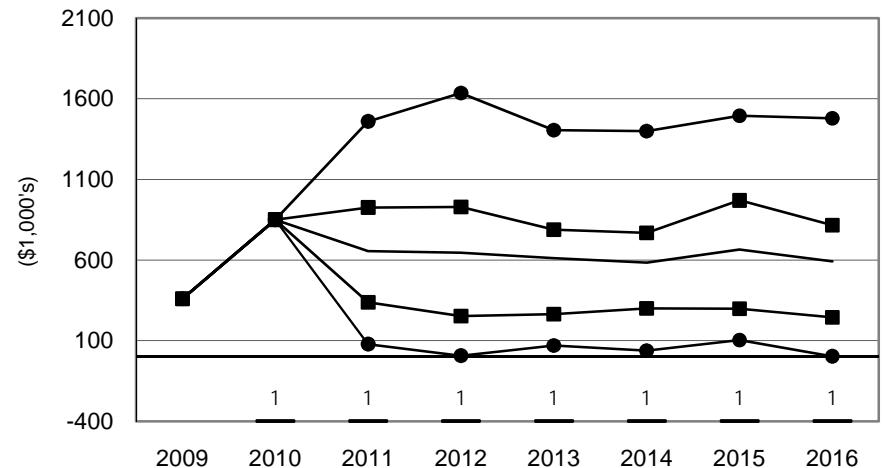
**TXCB8000 Large Texas Coastal Bend Cotton Farm**



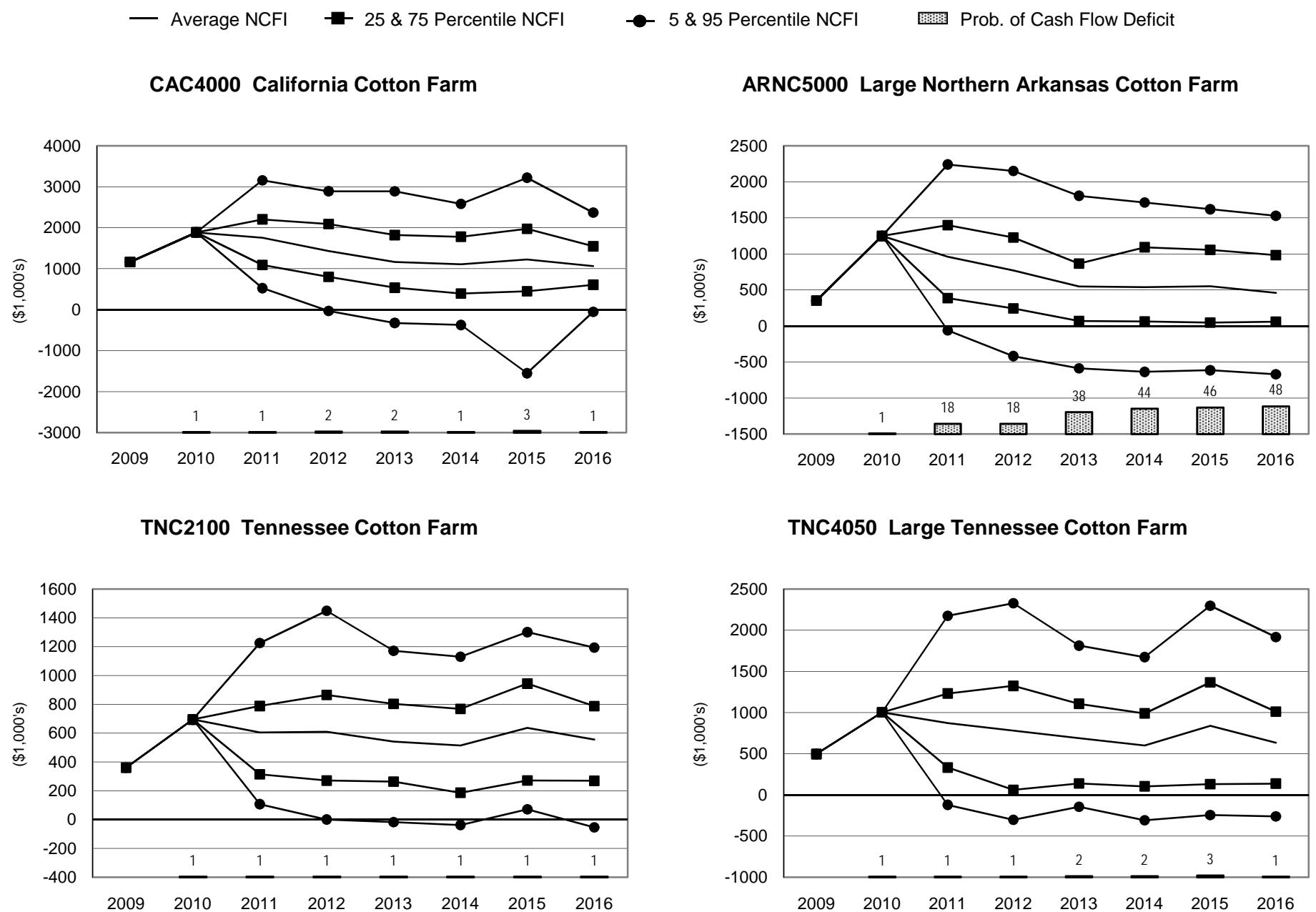
**TXMC1800 Texas Mid-Coast Cotton Farm**



**TXVC4500 Texas Rio Grande Valley Cotton Farm**

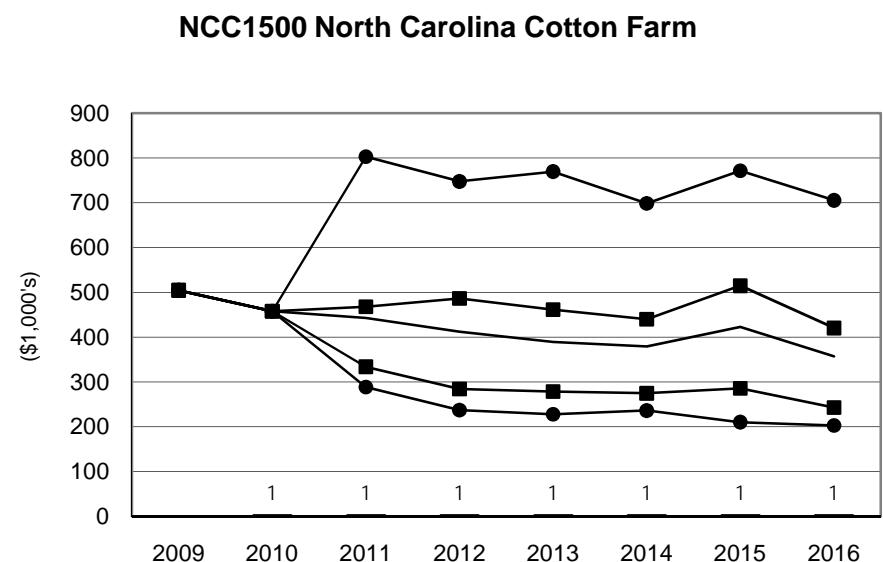
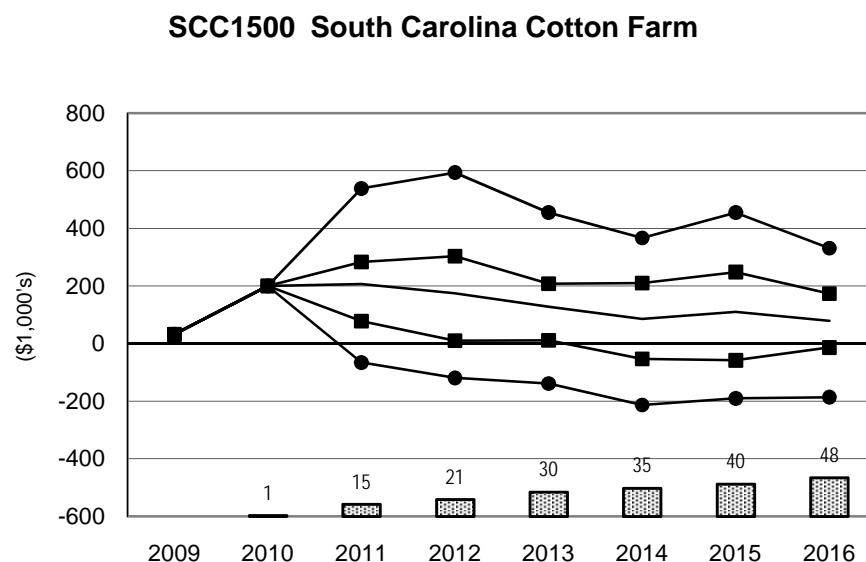
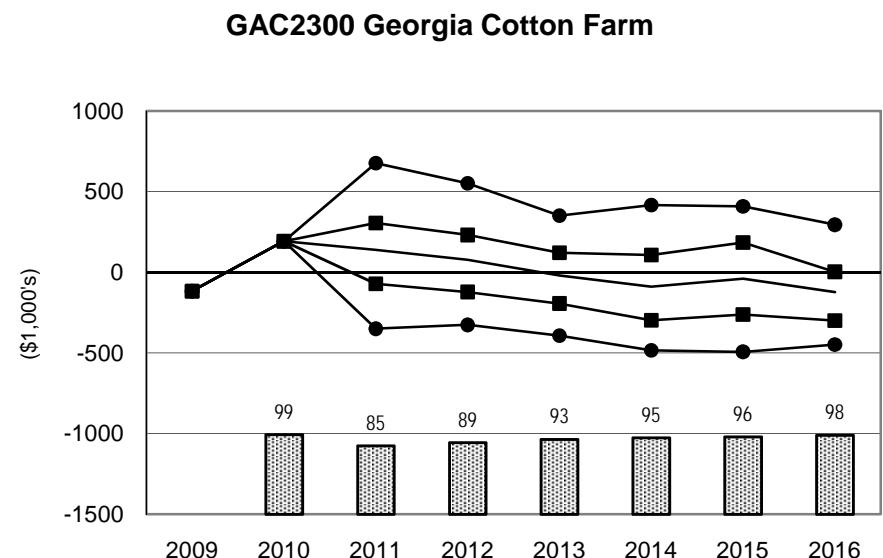
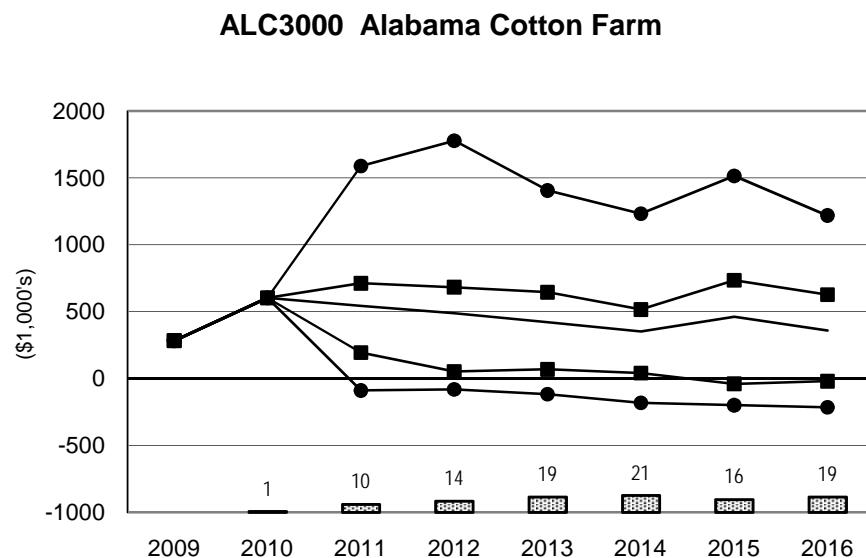


**Figure 27. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Cotton Farms**



**Figure 28. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Cotton Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■■■■■ Prob. of Cash Flow Deficit



## **Figure 29. Representative Farms Producing Rice**



Table 10. Implications of the January 2011 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Rice.

	CAR550	CAR3000	CABR1300	CACR800	TXR1350	TXR3000	TXBR1800	TXER3200
<b>Overall Financial Position</b>								
2011-2016 Ranking	Poor	Marginal	Good	Good	Poor	Poor	Poor	Poor
Change Real Net Worth (%)								
2011-2016 Average	-0.21	2.09	6.48	4.84	-7.66	-3.04	14.45	-23.89
NIA to Maintain Real Net Worth (%/Rec.)	-1.06	-4.72	-26.73	-18.66	16.24	2.37	15.59	14.62
NIA for Zero Ending Cash Balance (%/Rec.)	11.96	-0.16	-23.58	-12.83	31.06	0.14	23.27	17.42
Govt Payments/Receipts (%)								
2011-2016 Average	11.35	5.90	10.01	10.69	13.38	13.09	12.46	11.14
Cost to Receipts Ratio (%)								
2011-2016 Average	103.63	137.03	85.48	98.33	126.42	108.28	131.67	118.46
Total Cash Receipts (\$1000)								
2009	841.61	5,380.45	2,134.01	1,452.34	546.81	1,340.29	961.71	1,534.96
2010	784.62	4,337.66	1,976.15	1,305.77	494.24	1,212.02	640.19	1,534.59
2011	751.12	4,294.61	1,890.65	1,249.35	473.17	1,159.77	823.34	1,431.36
2012	757.07	4,290.24	1,888.75	1,258.45	477.71	1,170.83	832.00	1,462.58
2013	772.94	4,406.36	1,936.05	1,285.50	495.30	1,214.24	862.37	1,487.46
2014	776.44	4,426.04	1,945.28	1,291.54	501.75	1,230.15	873.55	1,486.31
2015	832.26	4,767.81	2,082.26	1,384.03	549.99	1,347.33	960.01	1,621.37
2016	799.34	4,560.28	1,987.85	1,329.92	526.72	1,291.22	918.39	1,570.39
2011-2016 Average	781.53	4,457.56	1,955.14	1,299.80	504.11	1,235.59	878.28	1,509.91
Government Payments (\$1000)								
2009	65.46	160.00	151.43	100.99	51.05	119.39	79.19	138.70
2010	65.46	0.00	151.43	100.99	51.05	119.39	79.19	138.70
2011	68.24	175.82	158.10	105.41	53.22	124.53	82.56	144.45
2012	74.85	167.80	158.27	115.84	58.37	136.71	90.54	158.17
2013	71.35	170.97	154.60	110.28	55.64	130.24	86.31	150.94
2014	70.82	170.09	154.91	109.45	55.24	129.27	85.68	149.86
2015	69.97	170.04	147.80	107.06	54.57	126.47	84.65	148.09
2016	68.19	150.30	133.13	105.26	53.18	124.39	82.49	144.41
2011-2016 Average	70.57	167.50	151.13	108.88	55.04	128.60	85.37	149.32
Net Cash Farm Income (\$1000)								
2009	264.34	1,674.35	930.84	522.21	134.37	421.17	174.08	223.70
2010	194.74	588.83	737.68	352.85	59.30	253.71	-146.50	167.10
2011	142.62	426.86	603.37	262.90	11.45	153.97	-20.20	-12.26
2012	110.89	294.27	557.97	238.37	-11.07	117.32	-57.19	-65.92
2013	102.99	307.62	572.17	239.27	-26.57	118.83	-63.79	-102.68
2014	93.13	261.14	560.55	229.98	-55.42	108.01	-81.56	-155.69
2015	125.01	495.73	669.36	298.48	-42.30	157.16	-46.99	-143.16
2016	81.65	231.37	545.34	232.27	-94.82	75.22	-114.27	-271.45
2011-2016 Average	109.38	336.17	584.79	250.21	-36.45	121.75	-64.00	-125.19
Ending Cash Reserves (\$1000)								
2009	66.24	846.40	511.04	250.90	36.59	231.68	57.29	79.43
2010	74.24	959.24	884.04	384.67	-0.40	317.58	-227.34	103.39
2011	27.72	800.95	1,069.86	442.28	-113.72	299.30	-389.67	-78.97
2012	-55.28	678.46	1,294.21	503.77	-213.23	301.92	-570.61	-238.34
2013	-138.52	441.17	1,480.65	556.96	-356.54	271.54	-761.96	-441.04
2014	-237.52	248.85	1,641.70	607.76	-552.58	247.92	-957.86	-696.17
2015	-316.91	267.74	1,879.22	708.59	-735.84	96.41	-1,096.06	-1,135.18
2016	-449.09	35.61	2,017.08	760.72	-968.87	-9.94	-1,314.63	-1,609.10
Nominal Net Worth (\$1000)								
2009	1,738.66	6,381.14	4,141.40	2,742.11	1,175.85	842.39	489.52	1,107.21
2010	1,791.42	6,710.56	4,600.43	2,938.40	1,168.23	942.34	229.90	1,150.37
2011	1,864.46	7,015.38	5,049.50	3,192.46	1,139.76	943.73	114.06	1,038.23
2012	1,885.88	7,299.50	5,539.03	3,448.83	1,107.80	929.62	-49.13	901.36
2013	1,916.89	7,491.93	5,986.68	3,680.00	1,037.01	901.63	-209.02	726.11
2014	1,891.16	7,605.73	6,306.52	3,820.22	896.54	880.71	-363.74	485.04
2015	1,911.24	7,928.63	6,748.06	4,027.94	795.54	859.44	-472.98	189.44
2016	1,849.06	7,862.31	7,027.64	4,128.92	623.54	785.70	-689.11	-216.22
Prob. of Negative Ending Cash (%)								
2010	1	1	1	1	99	1	99	1
2011	42	5	3	3	83	4	91	59
2012	62	25	2	3	90	18	94	70
2013	69	34	1	5	95	29	96	77
2014	85	33	1	7	98	32	98	82
2015	84	40	1	2	98	44	97	89
2016	89	43	1	6	98	47	97	94
Prob. of Decreasing Real Net Worth Over 2009-2016 (%)	38	13	1	1	89	43	93	86

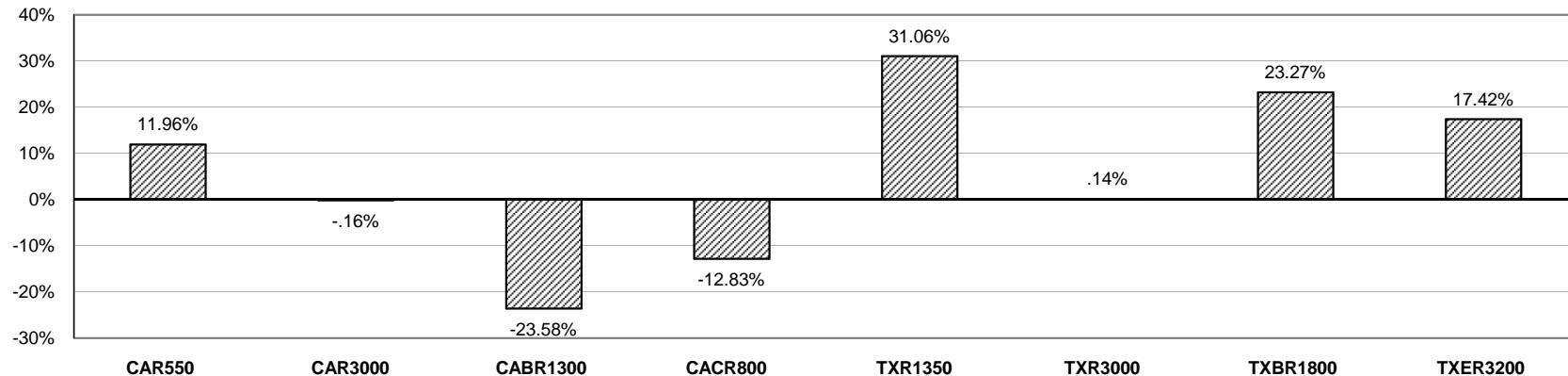
Table 11. Implications of the January 2011 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Rice.

	LASR1200	ARMR7500	ARSR3240	ARWR1400	ARHR3000	MOWR4000
<b>Overall Financial Position</b>						
2011-2016 Ranking	Marginal	Marginal	Poor	Poor	Poor	Marginal
Change Real Net Worth (%)						
2011-2016 Average	2.94	1.64	2.31	-3.80	-4.88	4.30
NIA to Maintain Real Net Worth (%/Rec.)	-3.03	-4.28	-3.78	8.87	7.93	-19.94
NIA for Zero Ending Cash Balance (%/Rec.)	-4.28	-2.28	4.29	22.44	19.00	-5.46
Govt Payments/Receipts (%)						
2011-2016 Average	8.63	4.19	11.02	8.95	10.42	7.90
Cost to Receipts Ratio (%)						
2011-2016 Average	91.69	88.67	89.82	105.20	105.70	82.06
Total Cash Receipts (\$1000)						
2009	790.88	4,858.44	1,886.55	980.60	1,973.56	2,772.84
2010	749.81	5,594.01	1,866.62	954.32	2,003.90	2,749.84
2011	725.57	5,510.28	1,812.47	934.85	1,962.73	2,689.77
2012	763.27	5,453.53	1,913.93	942.12	2,038.24	2,808.53
2013	774.71	5,421.16	1,926.76	945.68	2,047.94	2,776.30
2014	779.33	5,434.61	1,934.13	945.25	2,042.06	2,772.68
2015	841.46	5,956.90	2,123.96	1,052.12	2,276.41	3,077.33
2016	814.38	5,655.40	2,041.65	988.99	2,190.67	2,920.22
2011-2016 Average	783.12	5,571.98	1,958.82	968.17	2,093.01	2,840.81
Government Payments (\$1000)						
2009	37.60	186.10	121.50	72.65	120.97	128.00
2010	37.60	160.00	121.50	72.65	120.97	128.00
2011	39.92	186.67	131.02	75.43	134.33	136.67
2012	67.03	239.02	214.61	82.18	208.90	239.37
2013	64.42	211.55	193.57	78.68	201.86	197.20
2014	64.53	208.78	209.81	78.16	207.82	212.46
2015	63.19	230.09	194.65	77.31	192.48	212.80
2016	62.35	188.15	194.33	75.52	195.98	172.91
2011-2016 Average	60.24	210.71	189.66	77.88	190.23	195.23
Net Cash Farm Income (\$1000)						
2009	248.69	782.80	524.76	221.72	313.05	841.35
2010	179.48	1,438.64	462.39	170.31	302.04	795.10
2011	126.19	1,179.24	316.35	111.85	157.24	659.38
2012	135.51	908.76	337.24	65.60	115.82	709.43
2013	114.48	705.22	295.21	35.74	49.63	642.54
2014	99.81	607.55	272.04	-8.39	-28.87	595.01
2015	136.42	984.90	424.30	53.60	69.95	812.70
2016	100.99	576.89	281.07	-56.59	-132.01	608.67
2011-2016 Average	118.90	827.10	321.03	33.64	38.63	671.29
Ending Cash Reserves (\$1000)						
2009	132.89	276.05	210.89	53.23	12.47	358.37
2010	190.02	927.35	285.97	-0.46	-44.71	578.14
2011	199.63	1,125.40	73.14	-138.52	-382.67	522.85
2012	241.62	1,306.29	-38.96	-273.54	-646.79	710.21
2013	228.93	1,171.87	-220.76	-438.68	-1,006.62	755.09
2014	206.29	914.93	-391.68	-702.60	-1,446.89	757.19
2015	203.01	1,026.27	-367.14	-892.11	-1,829.65	907.19
2016	173.11	684.63	-476.16	-1,280.91	-2,443.34	819.96
Nominal Net Worth (\$1000)						
2009	505.44	6,543.07	2,802.53	2,366.35	3,797.73	9,292.88
2010	583.42	7,274.55	2,987.64	2,401.56	3,803.61	9,799.05
2011	615.71	7,848.72	3,027.96	2,417.78	3,763.34	10,497.71
2012	661.54	8,160.98	3,125.43	2,384.28	3,695.60	11,311.47
2013	666.57	8,270.23	3,171.59	2,335.81	3,573.43	11,990.56
2014	672.37	8,296.01	3,220.59	2,162.87	3,340.94	12,411.14
2015	713.58	8,731.81	3,437.19	2,117.09	3,163.44	13,042.65
2016	708.97	8,645.11	3,455.71	1,879.84	2,724.09	13,273.96
Prob. of Negative Ending Cash (%)						
2010	1	1	1	99	99	1
2011	3	4	50	74	82	15
2012	3	16	55	80	76	17
2013	11	23	56	84	84	25
2014	19	30	64	93	94	24
2015	24	29	57	94	87	22
2016	29	38	64	97	95	28
Prob. of Decreasing Real Net Worth Over 2009-2016 (%)	16	15	24	71	74	1

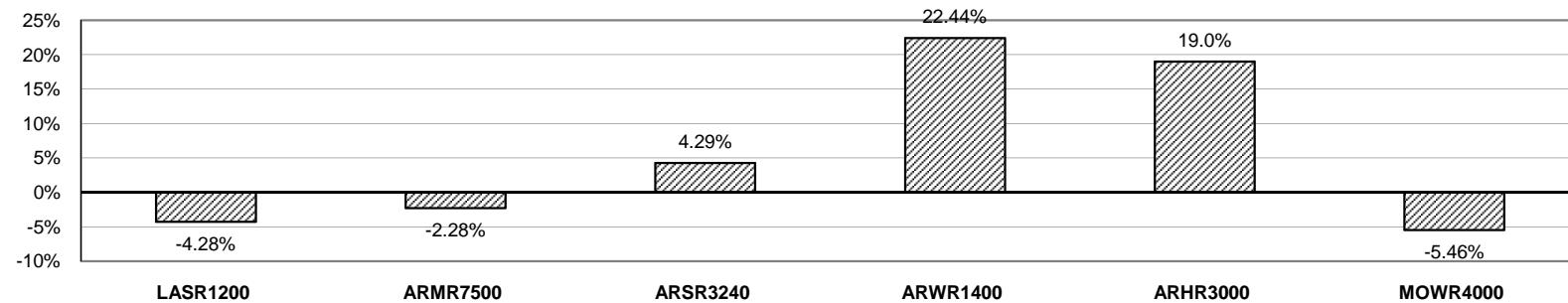
## Figure 30. Rice Farms

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**Minimum Annual Percentage Change in Receipts, 2010-2016, Needed to Have a Zero Ending Cash Balance in 2016**



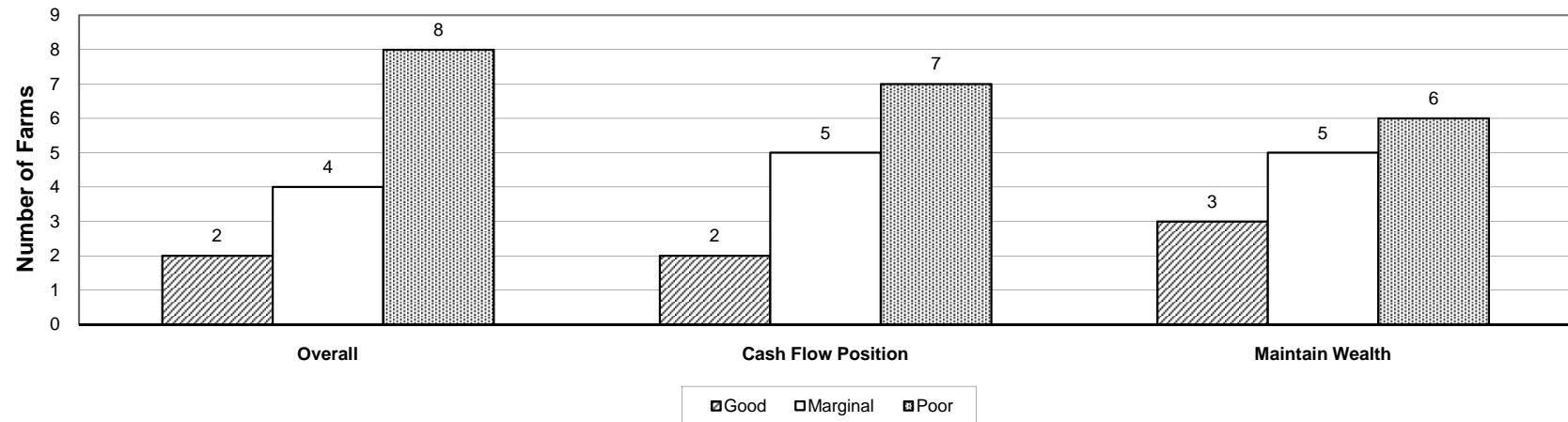
**Minimum Annual Percentage Change in Receipts, 2010-2016, Needed to Have a Zero Ending Cash Balance in 2016**



## Figure 31. Rice Farms

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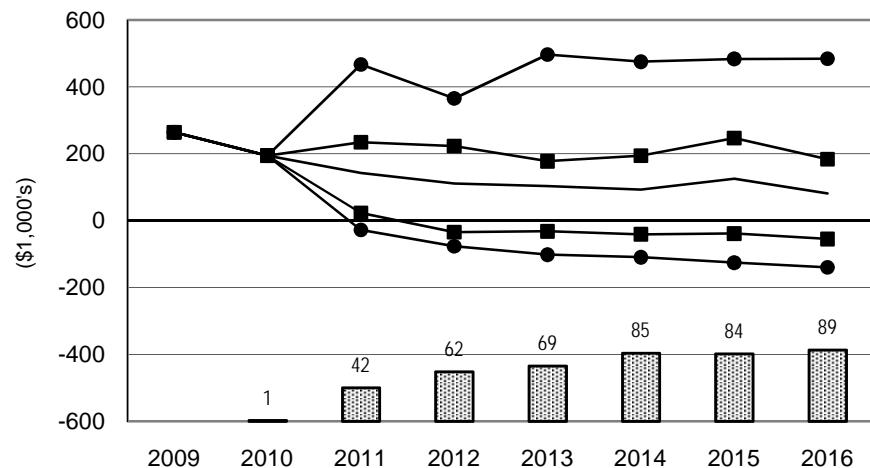
Economic and Financial Position Over the Period, 2010-2016, for all Rice Farms



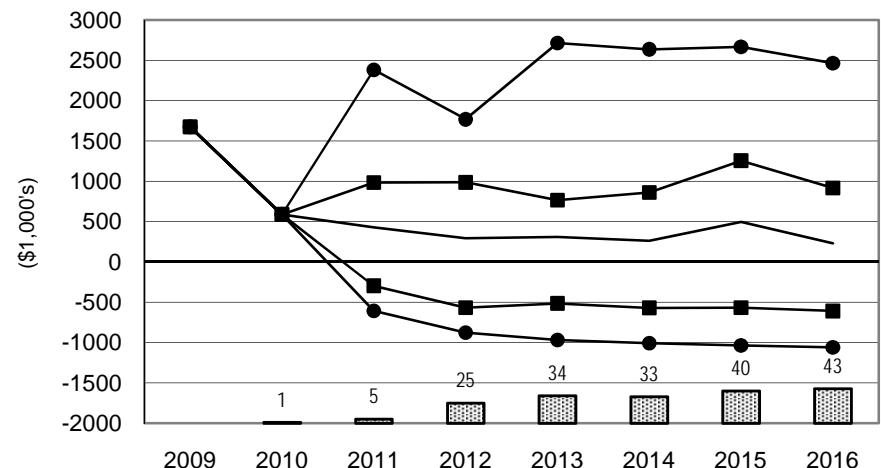
**Figure 32. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Rice Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■ Prob. of Cash Flow Deficit

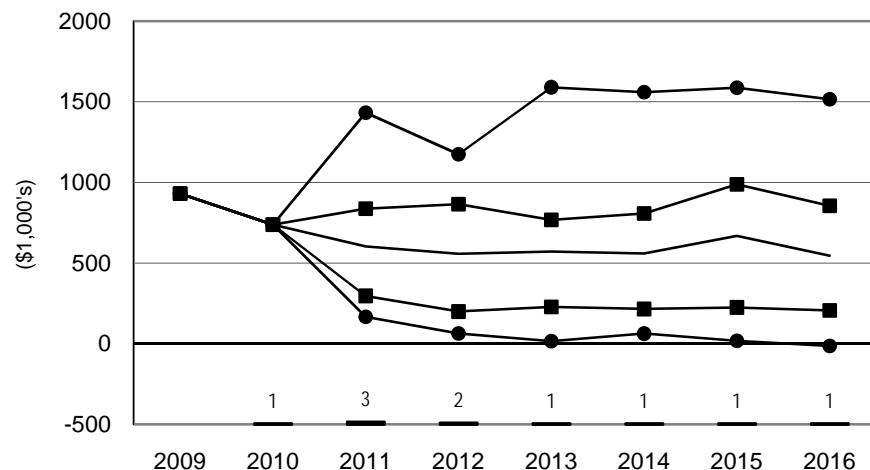
**CAR550 California Rice Farm**



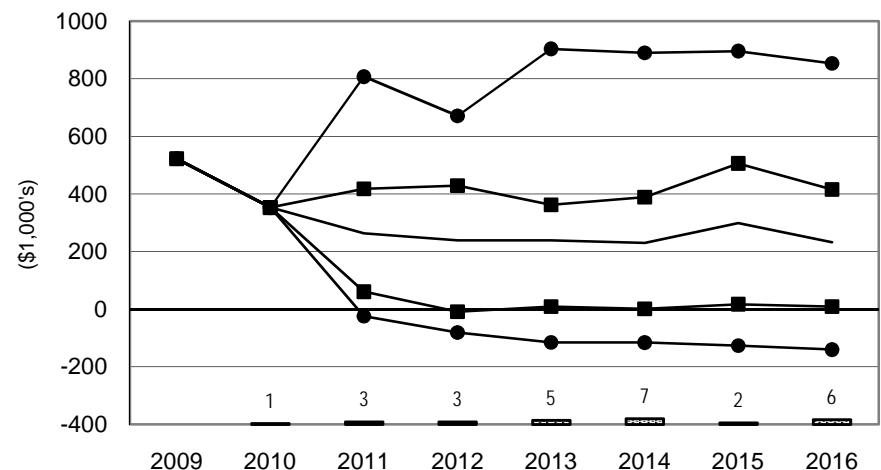
**CAR3000 Large California Rice Farm**



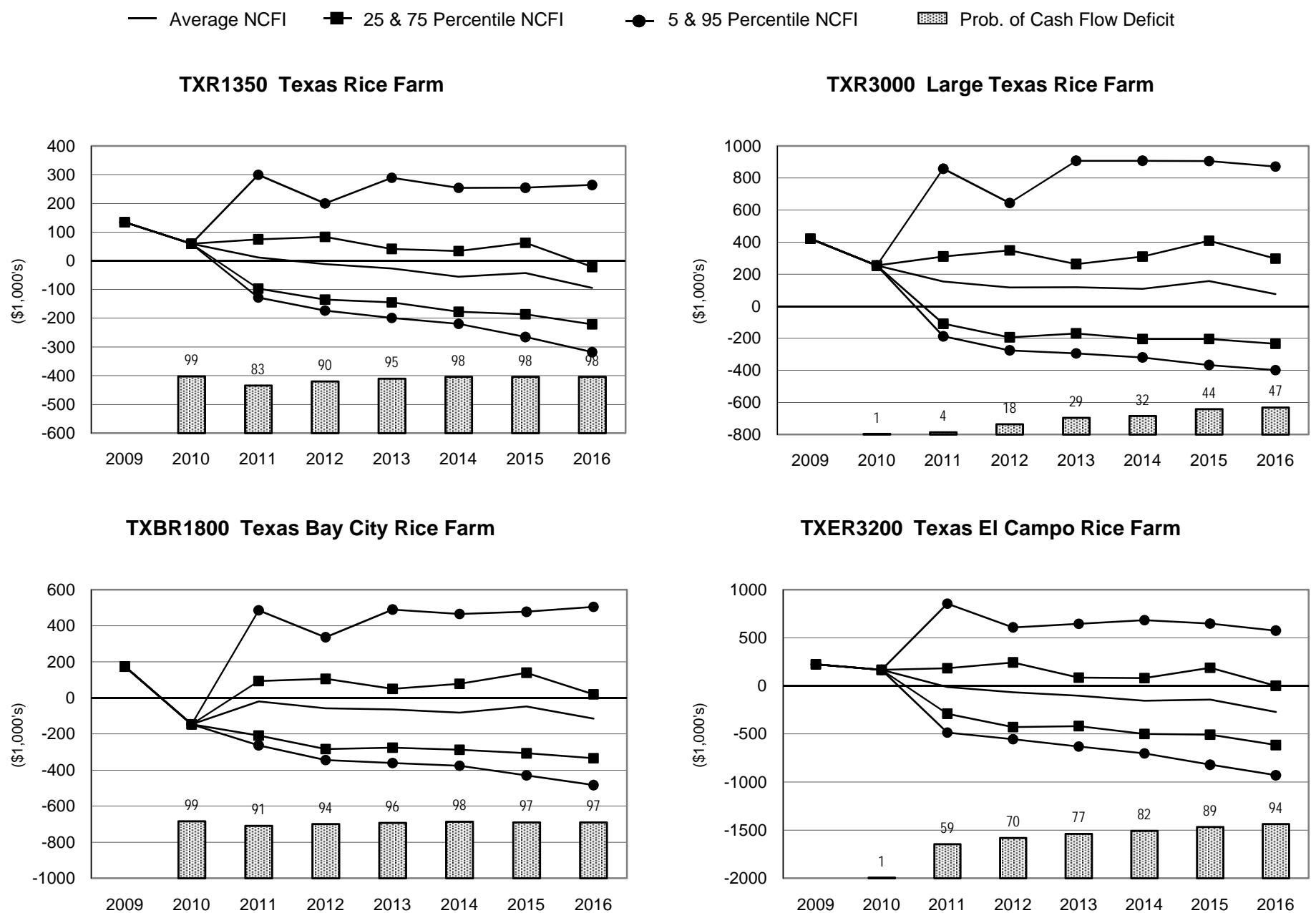
**CABR1300 California Rice Farm**



**CACR800 California Rice Farm**



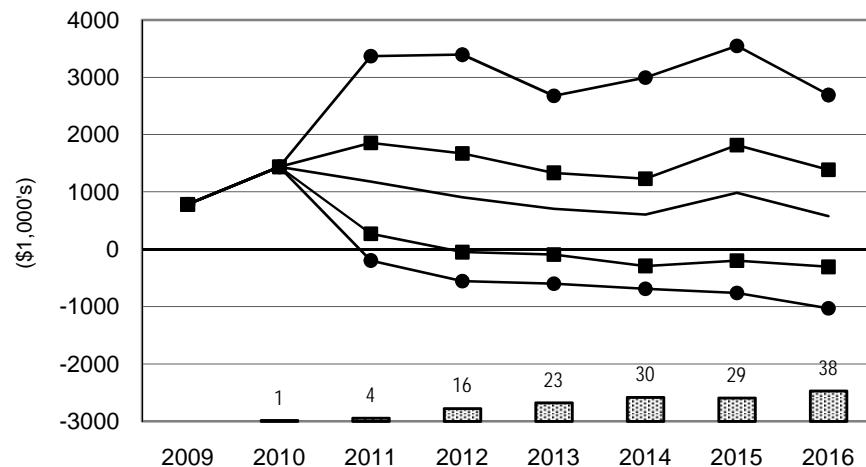
**Figure 33. Net Cash Farm Income and Probabilities of a Cash Flow Deficit: Rice Farms**



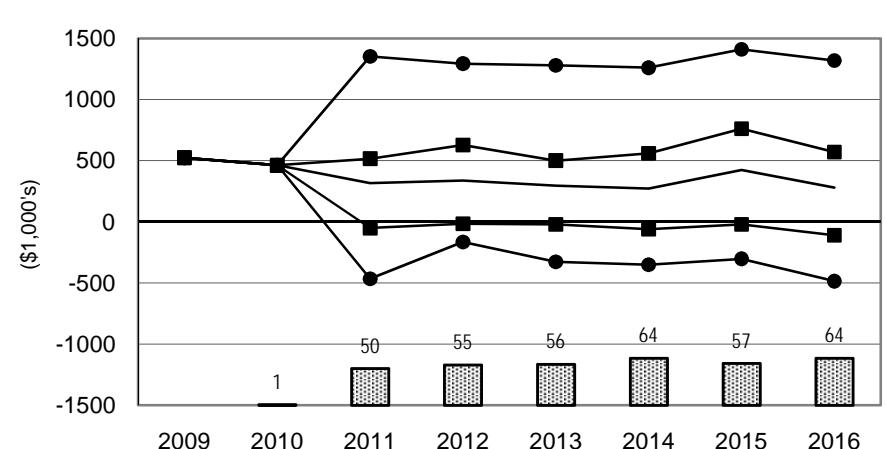
**Figure 34. Net Cash Farm Income and Probabilities of a Cash Flow Deficit: Rice Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■■■ Prob. of Cash Flow Deficit

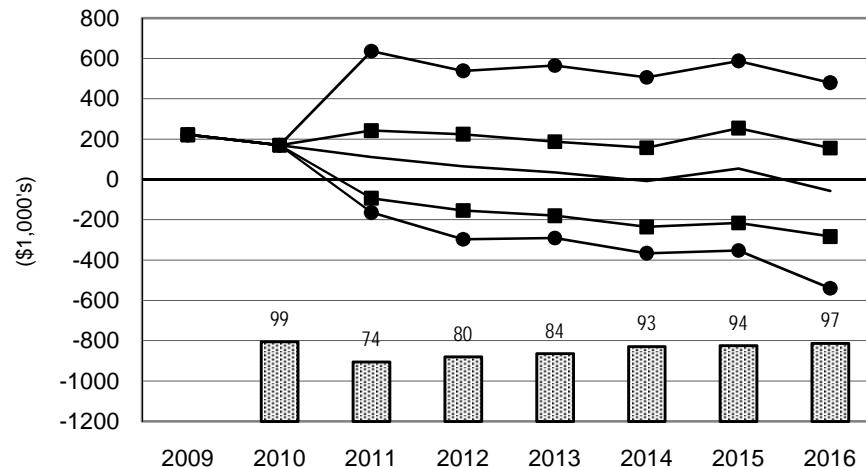
**ARMR7500 Southeast Arkansas Rice Farm**



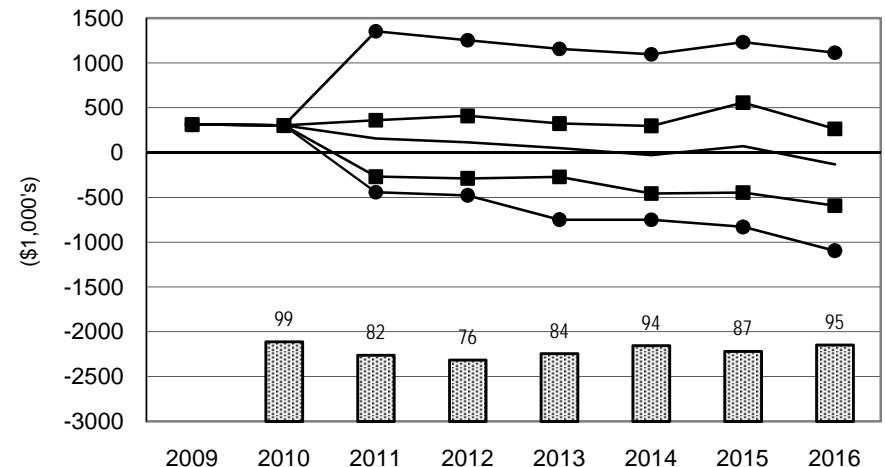
**ARSR3240 Large East Central Arkansas Rice Farm**



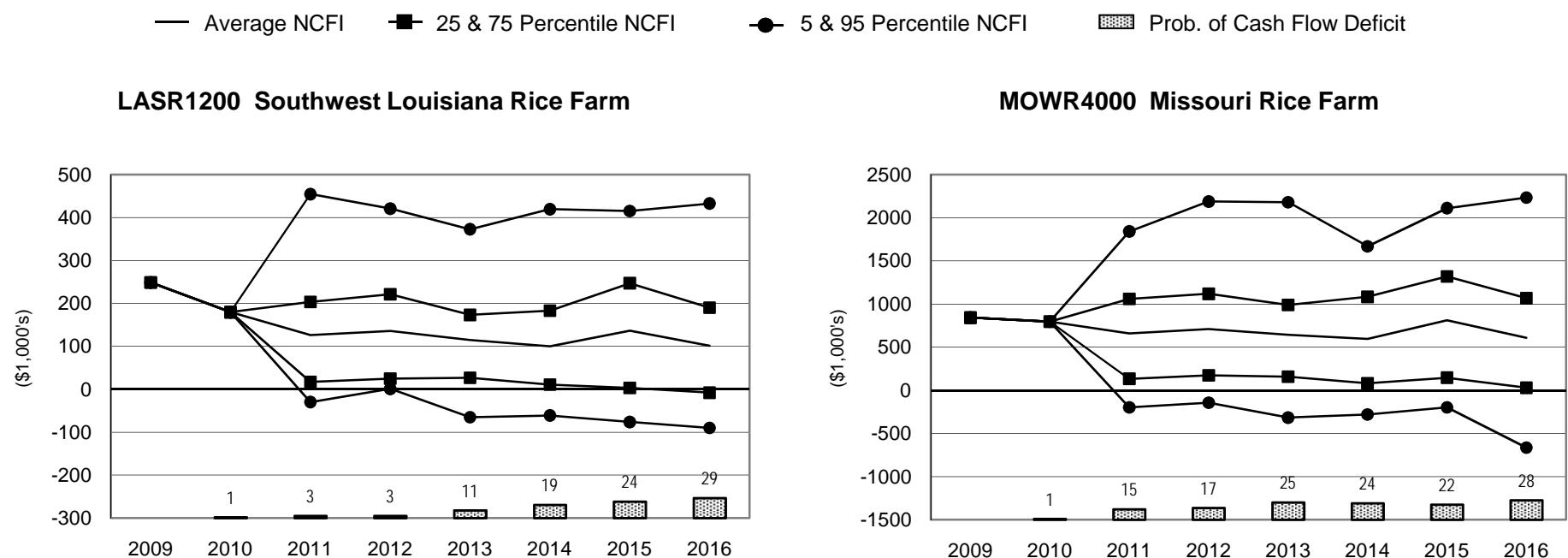
**ARWR1400 East Central Arkansas Rice Farm**



**ARHR3000 Northeast Arkansas Rice Farm**



**Figure 35. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Rice Farms**



## Figure 36. Representative Farms Producing Milk

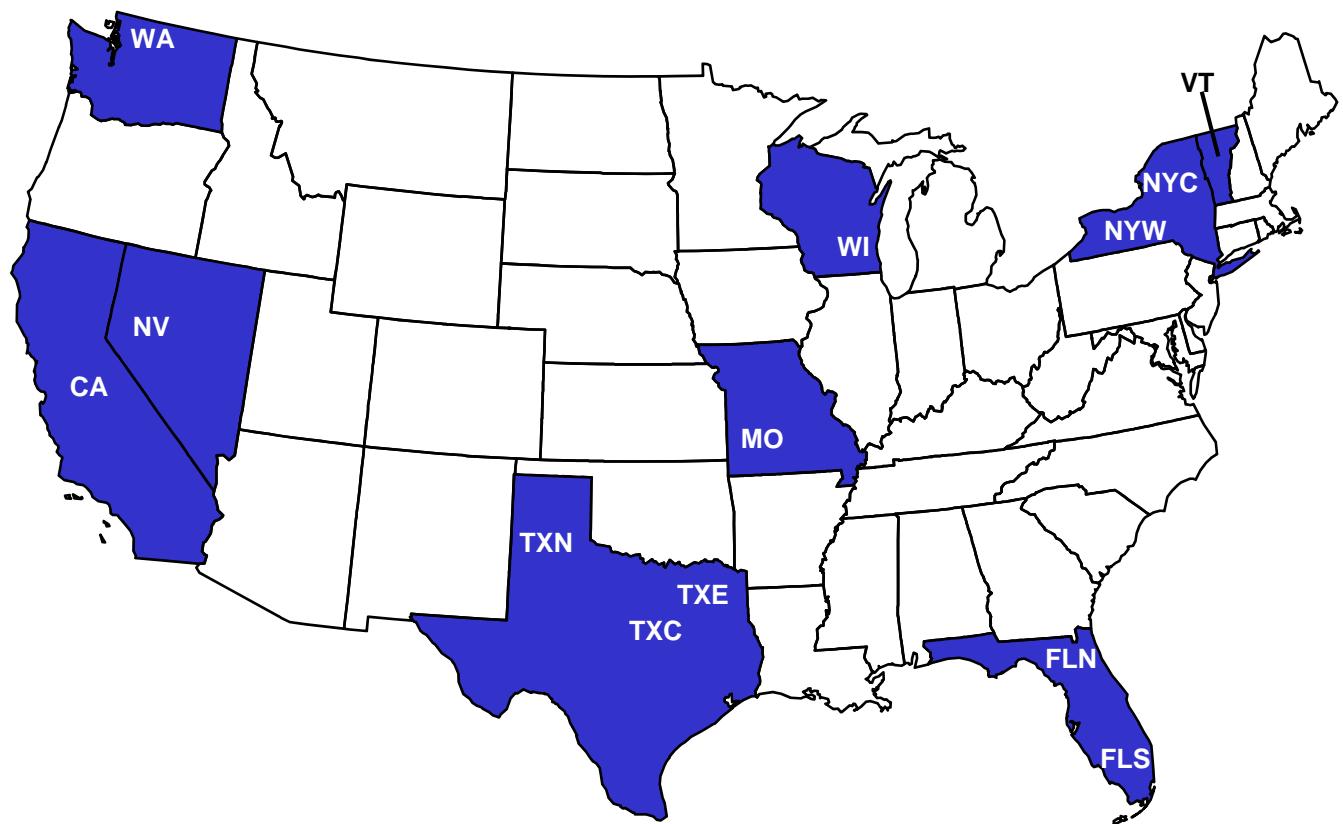


Table 12. Implications of the January 2011 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Milk.

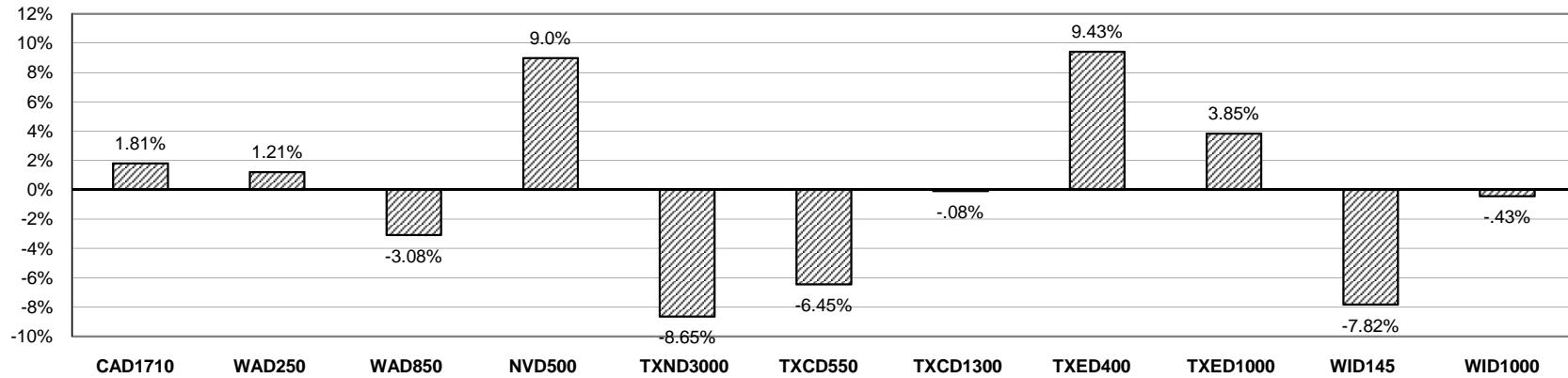
	CAD1710	WAD250	WAD850	NVD500	TXND3000	TXCD550	TXCD1300	TXED400	TXED1000	WID145	WID1000
<b>Overall Financial Position</b>											
2011-2016 Ranking	Marginal	Marginal	Marginal	Poor	Good	Good	Marginal	Poor	Marginal	Good	Marginal
Change Real Net Worth (%)											
2011-2016 Average	5.96	6.71	9.22	1.62	12.60	10.38	8.51	4.80	7.35	7.62	10.77
NIA to Maintain Real Net Worth (%/Rec.)	-14.61	-18.03	-15.96	-1.42	-14.16	-17.06	-8.13	-4.43	-5.77	-24.95	-9.91
NIA for Zero Ending Cash Balance (%/Rec.)	1.81	1.21	-3.08	9.00	-8.65	-6.45	-0.08	9.43	3.85	-7.82	-0.43
Govt Payments/Receipts (%)											
2011-2016 Average	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.27
Cost to Receipts Ratio (%)											
2011-2016 Average	86.71	80.40	83.25	98.16	83.40	81.66	89.67	93.85	92.36	71.11	90.95
Total Cash Receipts (\$1000)											
2009	5,075.66	845.91	2,707.32	1,577.21	8,736.56	1,551.40	3,799.64	951.33	2,991.60	611.07	3,958.57
2010	6,574.33	1,087.94	3,610.34	1,914.64	11,530.30	1,998.38	4,895.88	1,225.90	3,898.10	729.37	4,882.93
2011	7,204.25	1,166.00	3,891.80	2,092.67	12,495.00	2,156.60	5,276.14	1,319.24	4,180.87	764.14	5,184.32
2012	7,638.48	1,251.18	4,187.73	2,232.53	13,129.99	2,263.69	5,534.63	1,391.79	4,405.38	824.66	5,612.74
2013	7,810.10	1,266.61	4,241.71	2,275.03	13,516.09	2,328.70	5,691.29	1,432.13	4,528.02	835.89	5,710.69
2014	8,077.86	1,331.44	4,466.88	2,339.38	14,026.12	2,415.92	5,904.47	1,490.45	4,761.85	874.74	5,991.79
2015	8,369.49	1,370.21	4,603.90	2,426.73	14,451.01	2,486.76	6,076.00	1,543.56	4,893.90	909.22	6,209.84
2016	8,517.46	1,378.03	4,633.23	2,453.71	14,730.99	2,533.10	6,190.12	1,569.00	4,986.98	907.11	6,224.07
2011-2016 Average	7,936.28	1,293.91	4,337.54	2,303.34	13,724.87	2,364.13	5,778.78	1,457.70	4,626.17	852.63	5,822.24
Government Payments (\$1000)											
2009	25.20	25.20	25.20	25.20	25.20	25.20	25.20	25.20	25.20	25.20	41.32
2010	3.60	3.60	3.60	3.60	3.60	3.60	3.60	3.60	3.60	3.60	19.72
2011	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16.12
2012	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16.45
2013	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16.45
2014	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15.79
2015	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13.98
2016	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12.50
2011-2016 Average	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15.21
Net Cash Farm Income (\$1000)											
2009	-1,036.01	-121.98	-618.31	-333.38	-1,392.74	-175.56	-720.10	-275.22	-618.67	71.12	-804.51
2010	107.15	89.99	188.88	-120.76	811.05	162.66	76.17	-60.22	-55.18	176.26	-16.93
2011	647.90	172.07	461.78	-4.59	1,599.63	295.54	361.96	43.96	157.93	200.38	240.37
2012	1,063.21	251.17	743.47	98.03	2,201.81	398.63	580.68	103.73	347.53	249.53	588.33
2013	1,148.69	265.89	782.19	89.34	2,429.16	451.11	656.30	123.39	405.36	251.38	620.28
2014	1,331.95	320.33	961.96	109.76	2,791.16	527.65	796.23	146.95	572.57	281.11	821.64
2015	1,368.15	323.20	967.87	104.54	2,717.98	533.20	767.84	119.89	557.46	302.79	894.86
2016	1,540.87	343.35	1,027.46	109.01	3,017.67	585.00	889.93	150.69	678.01	298.45	905.55
2011-2016 Average	1,183.46	279.34	824.12	84.35	2,459.57	465.19	675.49	114.77	453.14	263.94	678.50
Ending Cash Reserves (\$1000)											
2009	-1,833.85	-309.05	-1,027.20	-510.83	-1,999.15	-409.30	-1,194.48	-444.74	-1,002.76	-67.31	-1,196.53
2010	-2,570.38	-414.09	-1,281.69	-823.54	-1,834.02	-515.65	-1,625.95	-678.47	-1,485.28	-77.86	-1,639.50
2011	-2,856.28	-466.67	-1,332.74	-1,044.66	-1,140.53	-551.45	-1,816.25	-814.77	-1,831.92	-91.50	-1,864.76
2012	-2,429.79	-395.99	-975.83	-1,057.71	-134.46	-355.12	-1,491.35	-807.37	-1,739.44	-20.65	-1,525.07
2013	-2,078.60	-331.81	-638.95	-1,111.17	983.43	-121.04	-1,164.36	-798.71	-1,680.57	29.28	-1,218.89
2014	-1,624.05	-233.70	-198.42	-1,140.82	2,335.79	166.33	-767.61	-787.22	-1,463.97	106.78	-774.71
2015	-1,187.99	-158.94	230.14	-1,188.77	3,933.68	457.43	-420.04	-811.01	-1,294.48	197.07	-303.99
2016	-671.89	-78.51	690.43	-1,227.74	5,737.04	778.00	25.52	-826.20	-1,029.31	297.21	131.89
Nominal Net Worth (\$1000)											
2009	13,356.11	2,490.38	5,241.76	1,985.86	8,888.25	2,617.06	4,284.23	1,264.79	3,493.26	1,766.54	4,350.05
2010	13,627.05	2,580.80	5,465.34	1,953.79	9,922.12	2,832.35	4,444.92	1,216.64	3,475.06	1,891.77	4,510.24
2011	14,824.43	2,824.00	6,086.95	1,995.14	11,374.41	3,217.23	4,886.30	1,304.93	3,693.27	2,089.68	4,909.23
2012	16,284.39	3,112.02	6,885.33	2,130.92	13,080.48	3,664.75	5,457.34	1,431.54	4,046.72	2,320.70	5,634.10
2013	17,493.50	3,368.23	7,578.55	2,189.77	14,681.23	4,082.65	5,936.26	1,532.18	4,317.22	2,523.09	6,225.87
2014	18,437.50	3,587.78	8,247.53	2,222.46	16,500.19	4,480.57	6,451.68	1,622.64	4,685.29	2,705.93	6,843.03
2015	19,448.31	3,811.02	8,930.52	2,237.42	18,163.36	4,879.14	6,904.92	1,663.44	4,989.72	2,909.74	7,515.76
2016	20,181.58	3,982.04	9,482.59	2,194.07	19,808.45	5,224.90	7,327.75	1,669.86	5,271.40	3,059.79	7,991.24
Prob. of Negative Ending Cash (%)											
2010	99	99	99	99	99	99	99	99	99	99	99
2011	99	99	99	99	79	99	99	99	99	89	98
2012	99	97	93	99	52	92	98	99	99	55	91
2013	95	90	74	99	29	60	88	98	95	37	82
2014	86	77	57	99	13	28	78	99	90	26	67
2015	77	67	42	95	10	15	63	96	85	13	57
2016	66	62	29	93	4	6	49	91	78	10	45
Prob. of Decreasing Real Net Worth Over 2009-2016 (%)	1	1	1	61	1	1	5	45	25	1	7

Table 13. Implications of the January 2011 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Milk.

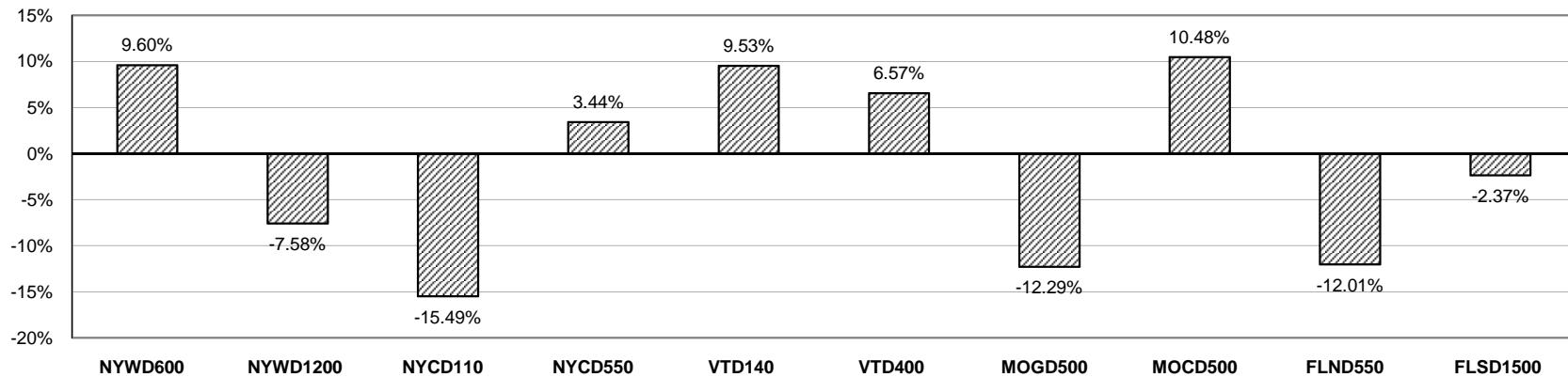
	NYWD600	NYWD1200	NYCD110	NYCD550	VTD140	VTD400	MOGD500	MOCD500	FLND550	FLSD1500
Overall Financial Position										
2011-2016 Ranking	Poor	Good	Good	Marginal	Poor	Marginal	Good	Poor	Good	Marginal
Change Real Net Worth (%)										
2011-2016 Average	2.14	10.14	9.56	7.49	2.91	5.25	11.98	3.87	11.97	11.75
NIA to Maintain Real Net Worth (%/Rec.)	-2.31	-15.99	-25.19	-8.65	-5.07	-8.45	-21.30	-3.83	-21.89	-10.05
NIA for Zero Ending Cash Balance (%/Rec.)	9.60	-7.58	-15.49	3.44	9.53	6.57	-12.29	10.48	-12.01	-2.37
Govt Payments/Receipts (%)										
2011-2016 Average	0.00	0.00	0.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost to Receipts Ratio (%)										
2011-2016 Average	96.66	82.01	63.32	88.21	91.22	91.93	73.01	94.77	77.20	89.55
Total Cash Receipts (\$1000)										
2009	2,085.24	4,238.78	440.45	2,200.74	493.64	1,431.50	939.66	1,614.59	1,778.82	5,530.18
2010	2,659.96	5,428.33	531.88	2,773.90	604.08	1,830.92	1,185.41	2,062.17	2,211.32	6,667.28
2011	2,866.88	5,849.54	568.17	2,979.69	650.45	1,984.72	1,257.76	2,190.53	2,376.88	7,136.62
2012	2,987.12	6,091.96	591.12	3,099.89	687.05	2,100.01	1,345.30	2,342.62	2,475.87	7,421.27
2013	3,072.45	6,266.71	607.46	3,186.49	698.08	2,134.67	1,374.76	2,394.54	2,533.39	7,590.88
2014	3,161.96	6,450.93	624.80	3,278.89	717.78	2,196.08	1,444.71	2,518.39	2,630.44	7,882.04
2015	3,281.29	6,697.37	647.66	3,400.39	735.28	2,252.30	1,480.78	2,582.64	2,701.26	8,084.87
2016	3,313.12	6,767.24	653.90	3,434.50	740.95	2,271.54	1,499.31	2,617.61	2,735.48	8,192.31
2011-2016 Average	3,113.80	6,353.96	615.52	3,229.98	704.93	2,156.55	1,400.44	2,441.06	2,575.55	7,718.00
Government Payments (\$1000)										
2009	25.20	25.20	29.66	25.20	25.20	25.20	25.20	25.20	25.20	25.20
2010	3.60	3.60	8.06	3.60	3.60	3.60	3.60	3.60	3.60	3.60
2011	0.00	0.00	4.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2012	0.00	0.00	4.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2013	0.00	0.00	4.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2014	0.00	0.00	4.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2015	0.00	0.00	4.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2016	0.00	0.00	4.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2011-2016 Average	0.00	0.00	4.54	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Cash Farm Income (\$1000)										
2009	-494.71	-382.55	88.37	-291.04	-80.47	-339.55	-14.70	-403.81	-32.71	-1,055.38
2010	-60.39	573.89	168.70	123.03	12.02	5.94	200.92	-66.45	299.14	-19.66
2011	90.22	921.96	198.71	279.36	53.08	134.21	276.02	39.62	470.02	500.03
2012	150.52	1,117.44	217.69	370.23	80.24	214.37	368.22	156.56	564.14	767.18
2013	157.59	1,219.04	226.66	421.23	77.53	214.31	394.74	175.26	606.63	888.74
2014	169.64	1,321.51	238.50	467.73	81.10	237.73	451.45	252.27	675.75	1,078.01
2015	168.09	1,373.09	251.15	486.02	68.94	222.46	454.47	223.83	671.85	1,002.30
2016	158.66	1,400.85	257.54	498.00	65.66	225.65	477.29	270.59	714.56	1,160.30
2011-2016 Average	149.12	1,225.65	231.71	420.43	71.09	208.12	403.70	186.35	617.16	899.43
Ending Cash Reserves (\$1000)										
2009	-801.58	-921.42	-23.36	-671.14	-175.49	-552.46	-159.23	-636.58	-276.89	-1,420.41
2010	-1,192.04	-1,008.93	-4.24	-1,002.21	-261.79	-780.84	-140.03	-958.97	-289.05	-1,825.77
2011	-1,493.71	-860.40	1.68	-1,251.95	-319.91	-914.64	-111.87	-1,227.17	-213.15	-1,756.11
2012	-1,527.59	-248.32	76.28	-1,139.19	-302.19	-846.19	32.76	-1,260.03	63.50	-1,313.06
2013	-1,594.06	339.79	147.02	-1,019.36	-298.03	-802.57	190.40	-1,303.97	364.03	-829.75
2014	-1,674.67	1,050.17	223.10	-869.63	-295.39	-754.41	381.98	-1,318.92	716.38	-213.89
2015	-1,782.14	1,774.07	308.92	-718.49	-309.75	-748.90	579.34	-1,374.69	1,074.64	319.96
2016	-1,903.82	2,498.09	404.15	-603.03	-342.91	-722.60	796.64	-1,409.86	1,448.71	949.27
Nominal Net Worth (\$1000)										
2009	3,074.08	6,512.60	816.10	3,164.39	852.46	2,594.35	1,417.58	2,353.47	2,605.59	5,222.48
2010	3,018.96	7,117.84	917.52	3,255.54	854.14	2,614.43	1,593.69	2,286.58	2,908.82	4,656.85
2011	3,172.07	8,160.98	1,037.77	3,550.27	908.32	2,837.86	1,815.35	2,370.53	3,387.27	5,359.62
2012	3,376.34	9,285.53	1,166.47	3,939.51	987.01	3,131.55	2,084.28	2,539.25	3,918.55	6,172.80
2013	3,499.44	10,315.22	1,289.22	4,289.63	1,039.43	3,360.91	2,340.18	2,669.41	4,422.68	6,923.31
2014	3,561.19	11,335.55	1,398.68	4,620.66	1,066.14	3,520.64	2,607.47	2,785.20	4,910.90	7,711.70
2015	3,622.94	12,320.21	1,527.08	4,949.39	1,083.13	3,668.39	2,881.35	2,871.31	5,414.50	8,410.91
2016	3,579.27	13,130.47	1,638.43	5,133.50	1,071.95	3,748.66	3,125.06	2,920.59	5,839.61	9,055.77
Prob. of Negative Ending Cash (%)										
2010	99	99	99	99	99	99	99	99	99	99
2011	99	92	50	99	99	99	81	99	83	99
2012	99	60	12	99	99	99	44	99	44	89
2013	99	32	5	98	99	95	21	99	17	67
2014	99	10	1	92	97	90	8	98	6	49
2015	99	8	1	85	97	91	5	97	3	38
2016	98	4	1	81	97	87	2	94	1	34
Prob. of Decreasing Real Net Worth Over 2009-2016 (%)	55	1	1	5	35	18	1	45	1	13

## Figure 37. Dairy Farms

Minimum Annual Percentage Change in Receipts, 2010-2016, Needed to Have a Zero Ending Cash Balance in 2016

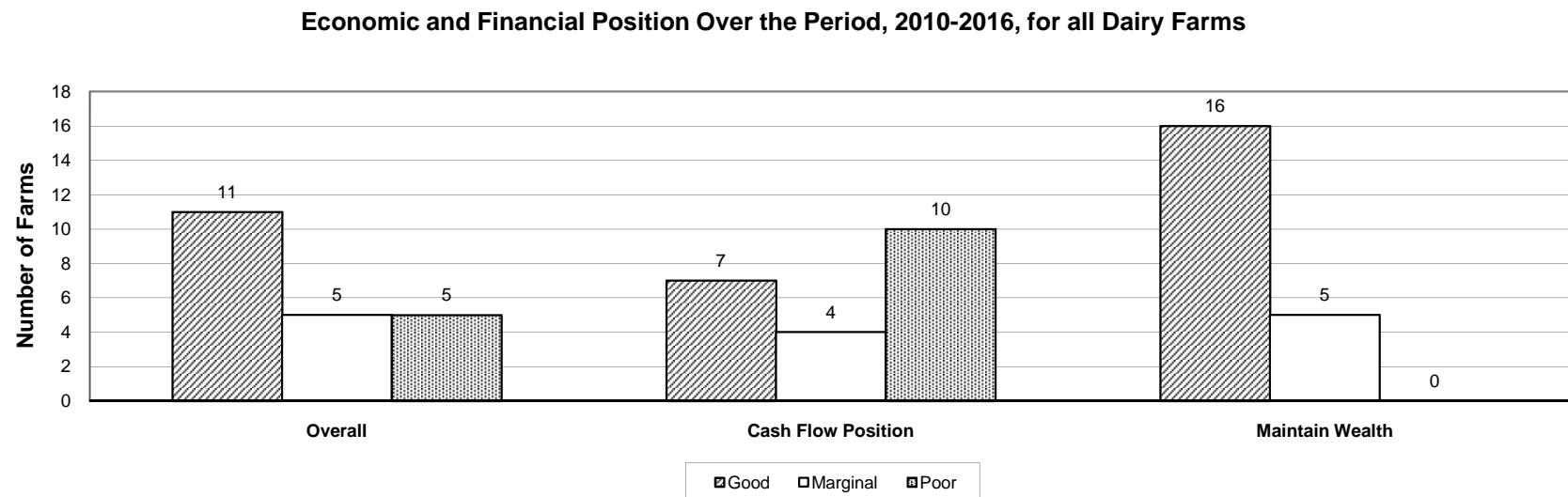


Minimum Annual Percentage Change in Receipts, 2010-2016, Needed to Have a Zero Ending Cash Balance in 2016



## Figure 38. Dairy Farms

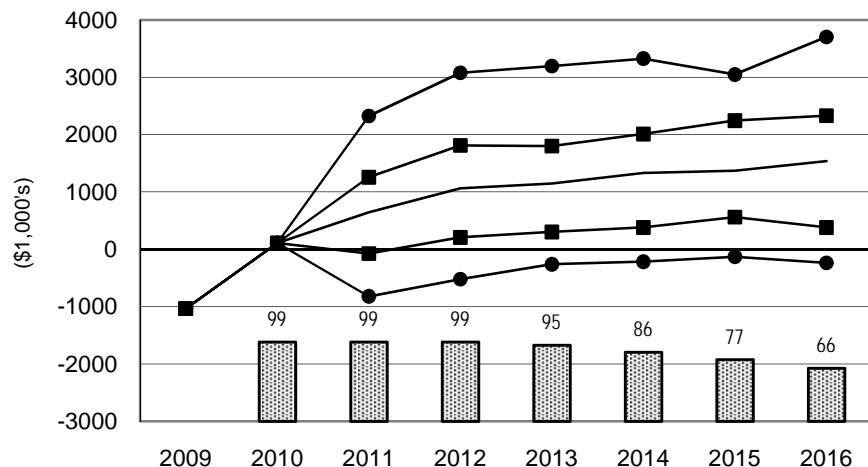
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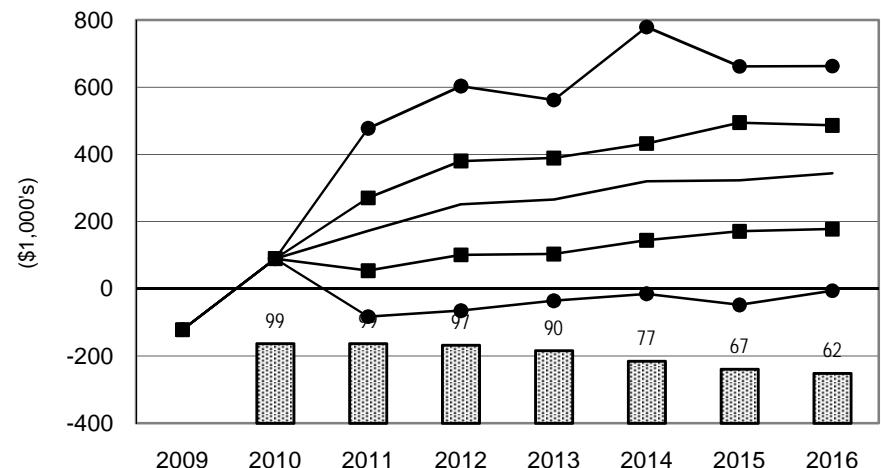
**Figure 39. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Dairy Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■■■ Prob. of Cash Flow Deficit

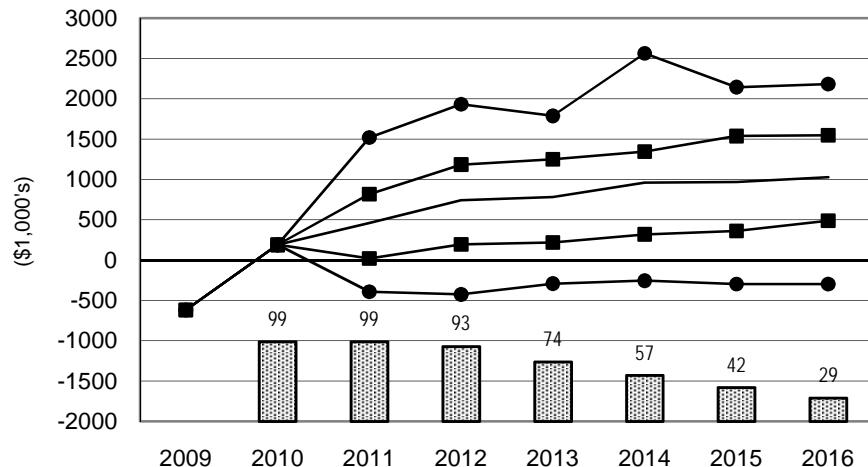
**CAD1710 California Dairy Farm**



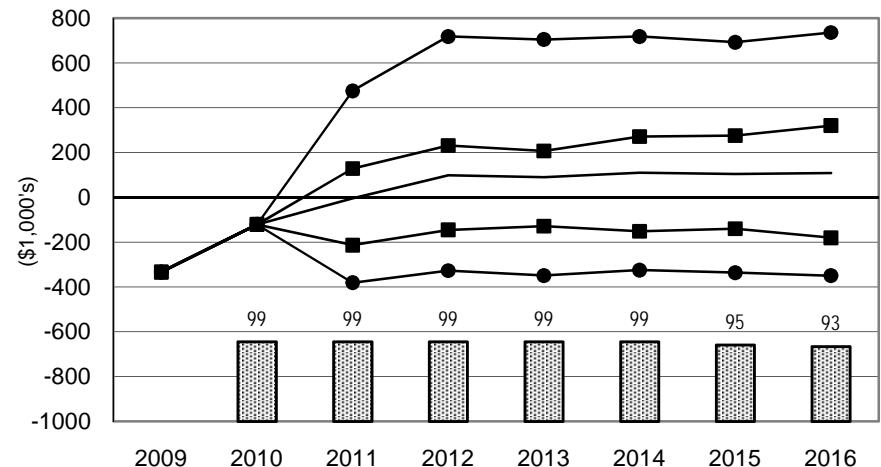
**WAD250 Washington Dairy Farm**



**WAD850 Large Washington Dairy Farm**



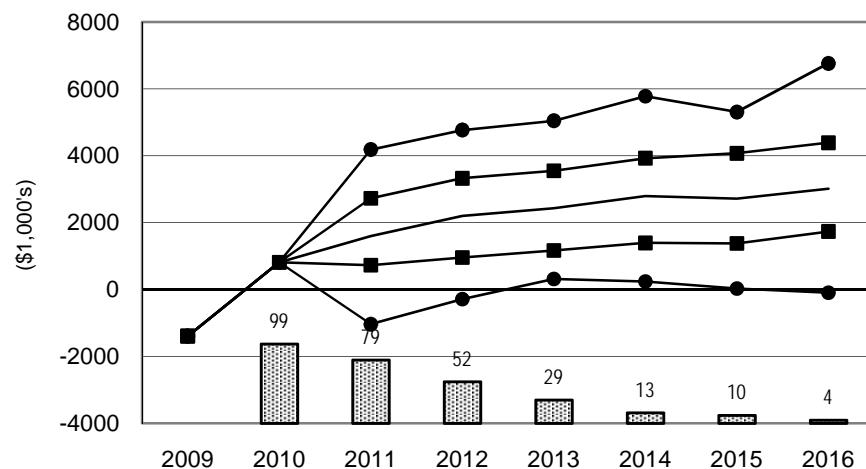
**NVD500 Nevada Dairy Farm**



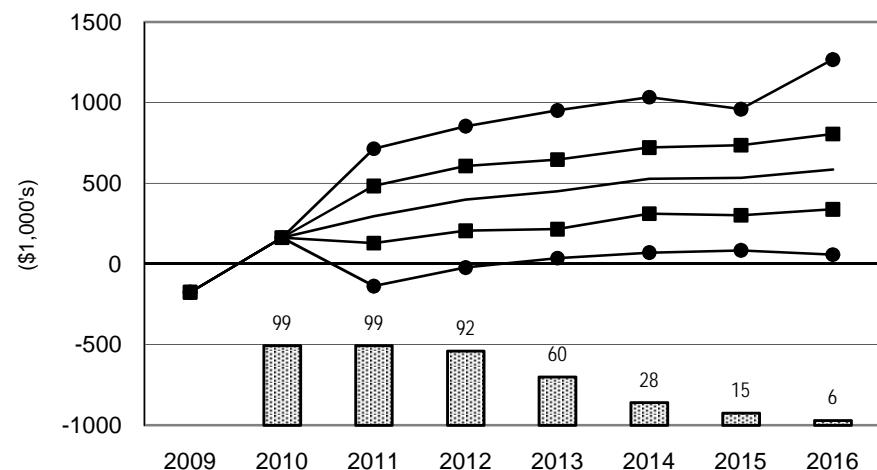
**Figure 40. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Dairy Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■ Prob. of Cash Flow Deficit

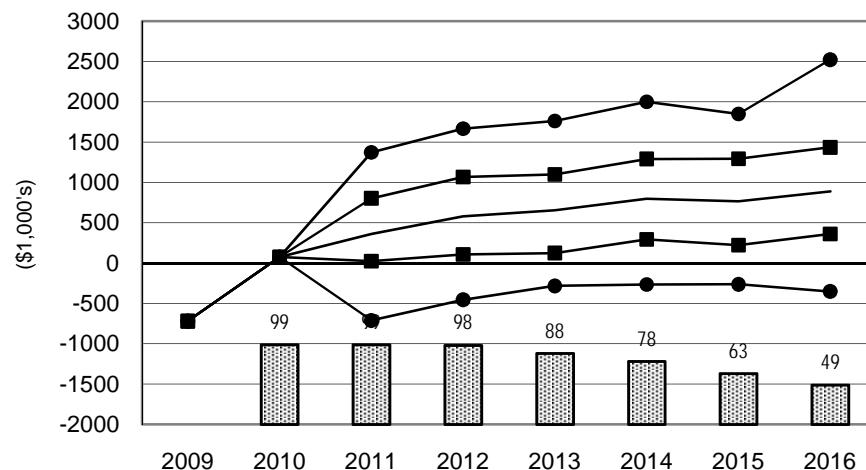
**TXND3000 North Texas Dairy Farm**



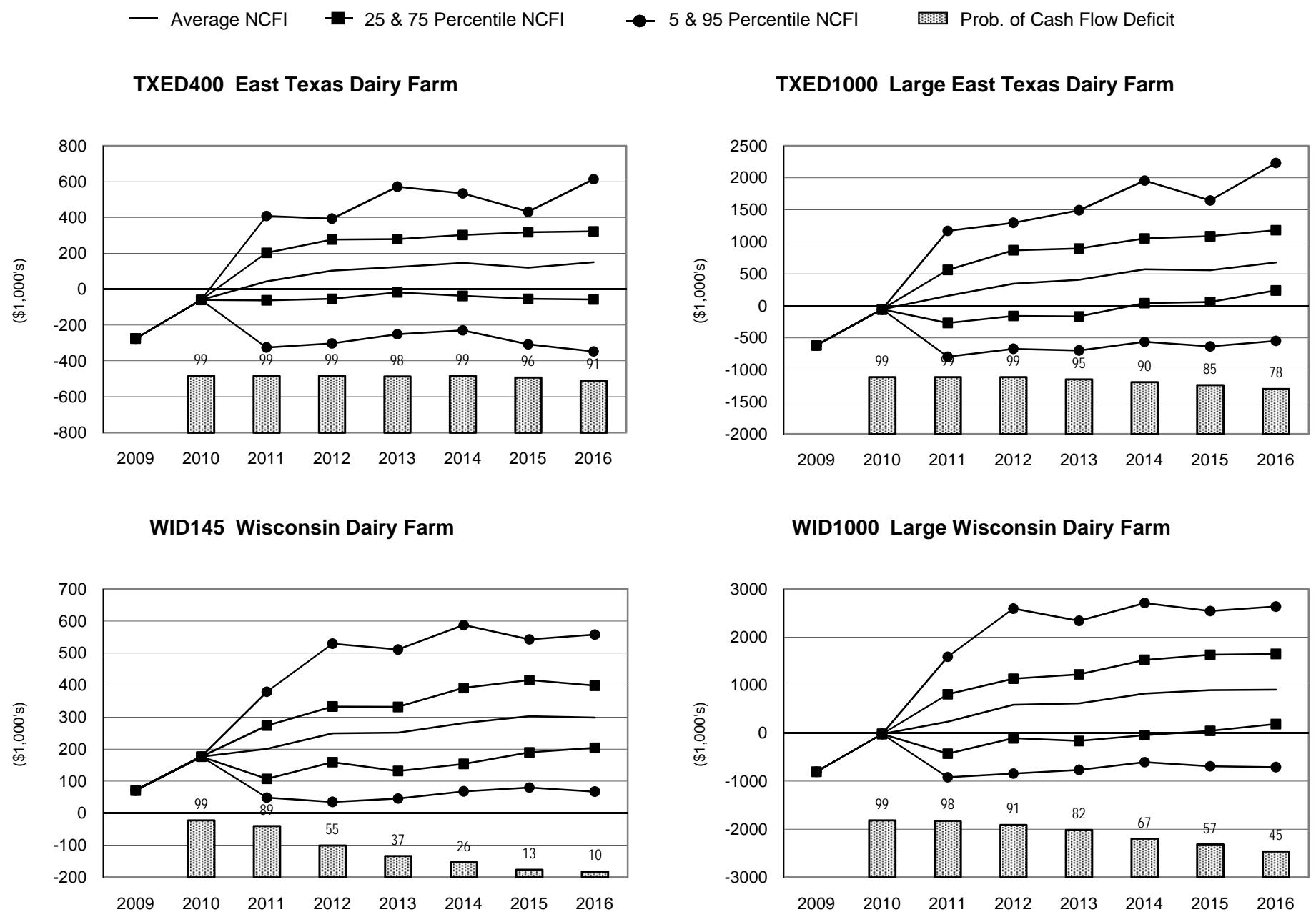
**TXCD550 Central Texas Dairy Farm**



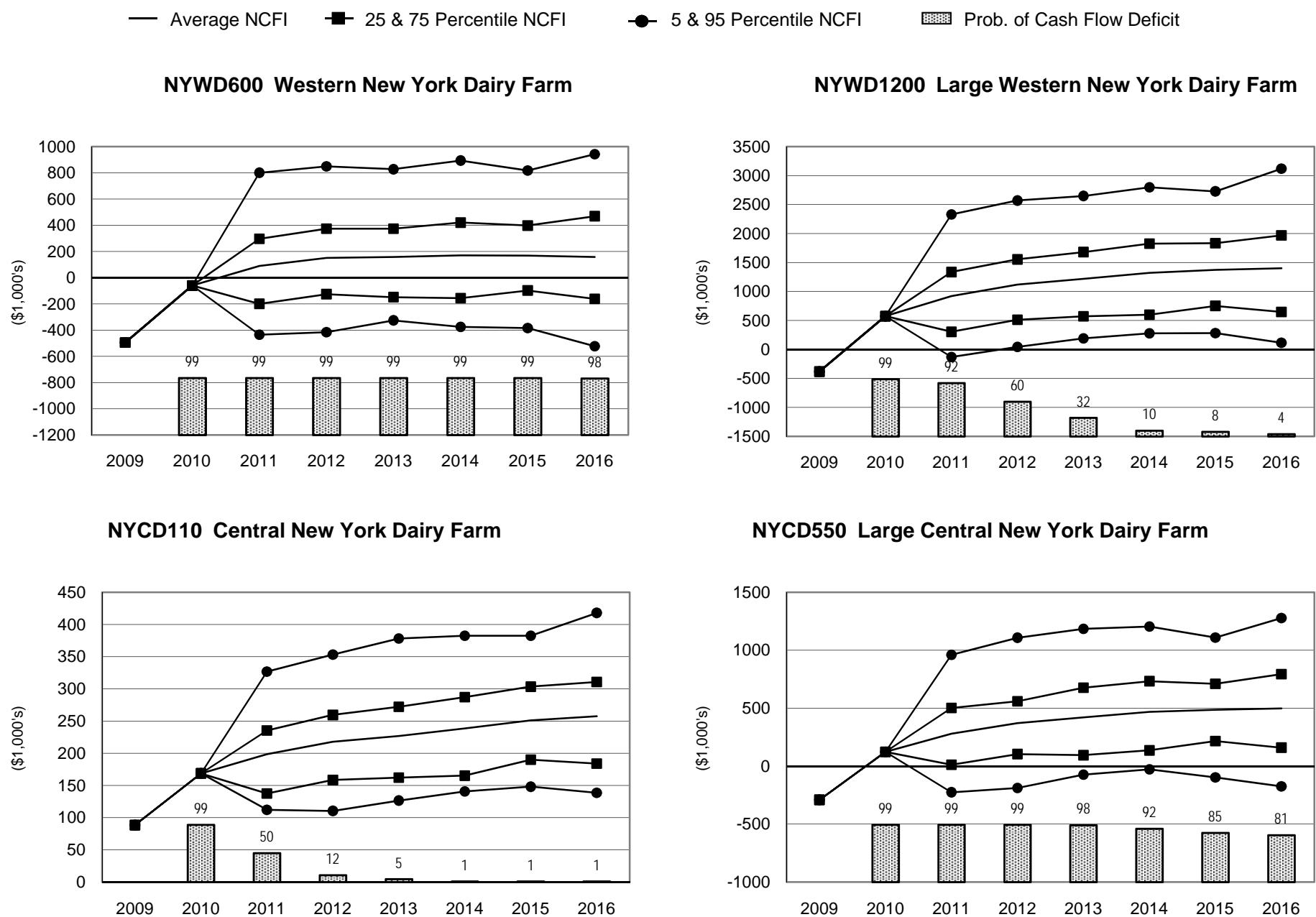
**TXCD1300 Large Central Texas Dairy Farm**



**Figure 41. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Dairy Farms**



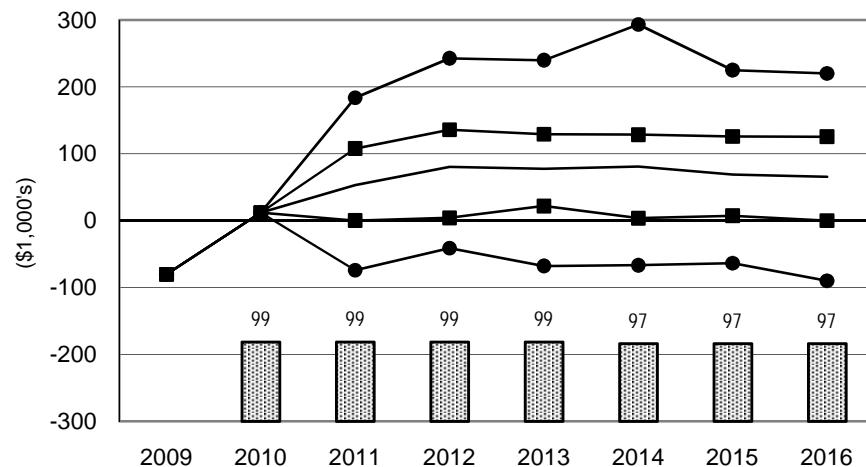
**Figure 42. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Dairy Farms**



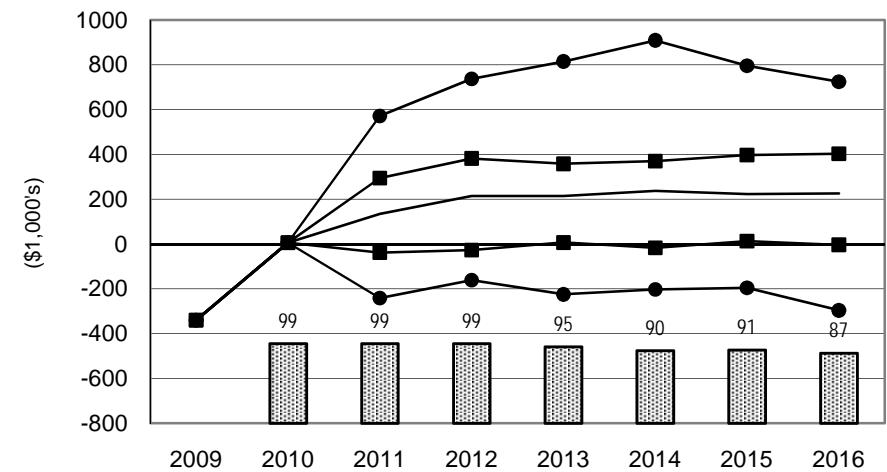
**Figure 43. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Dairy Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■ Prob. of Cash Flow Deficit

**VTD140 Vermont Dairy Farm**



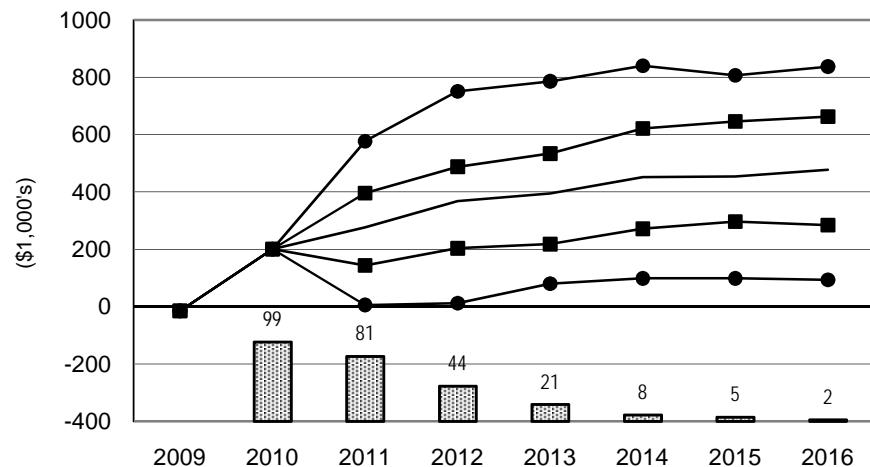
**VTD400 Large Vermont Dairy Farm**



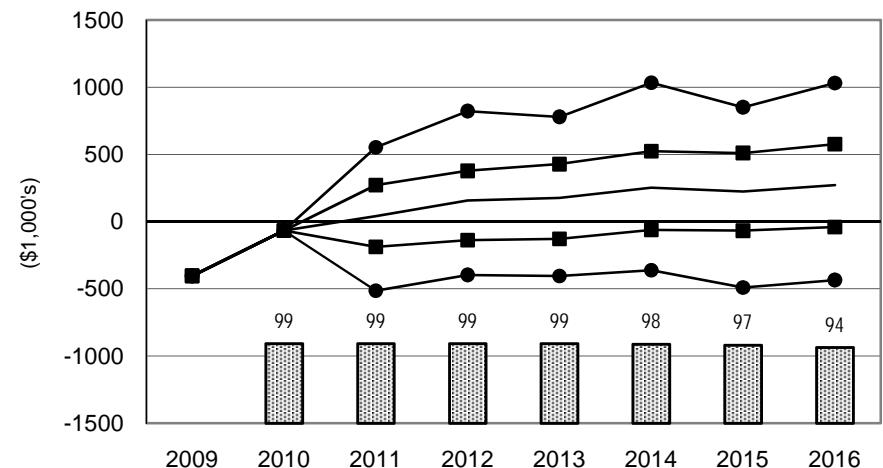
**Figure 44. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Dairy Farms**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■ Prob. of Cash Flow Deficit

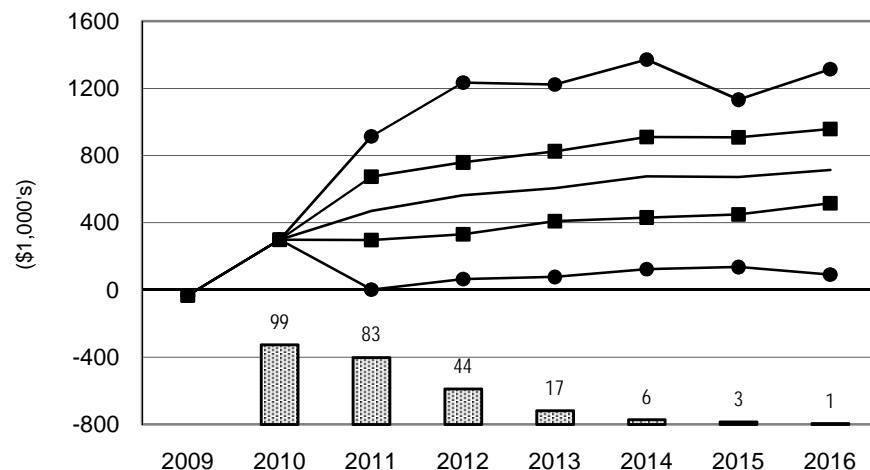
**MOGD500 Missouri Grazing Dairy Farm**



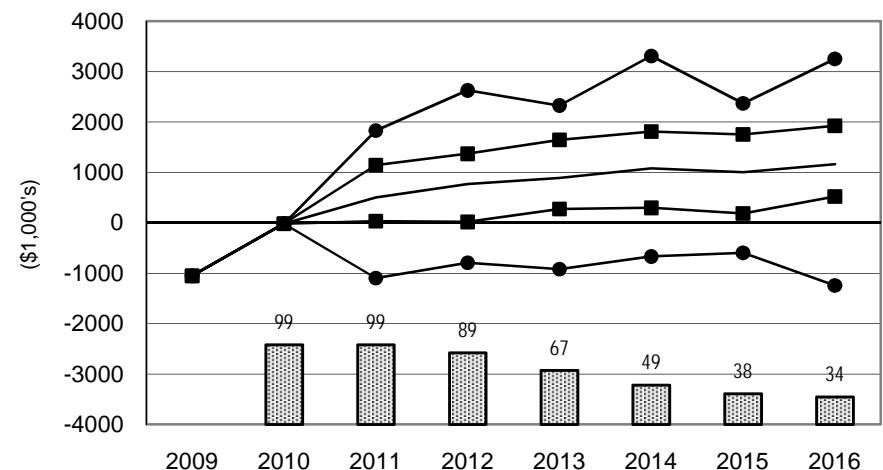
**MOCD500 Missouri Confinement Dairy Farm**



**FLND550 Northern Florida Dairy Farm**



**FLSD1500 Southern Florida Dairy Farm**



## Figure 45. Representative Ranches Producing Beef Cattle

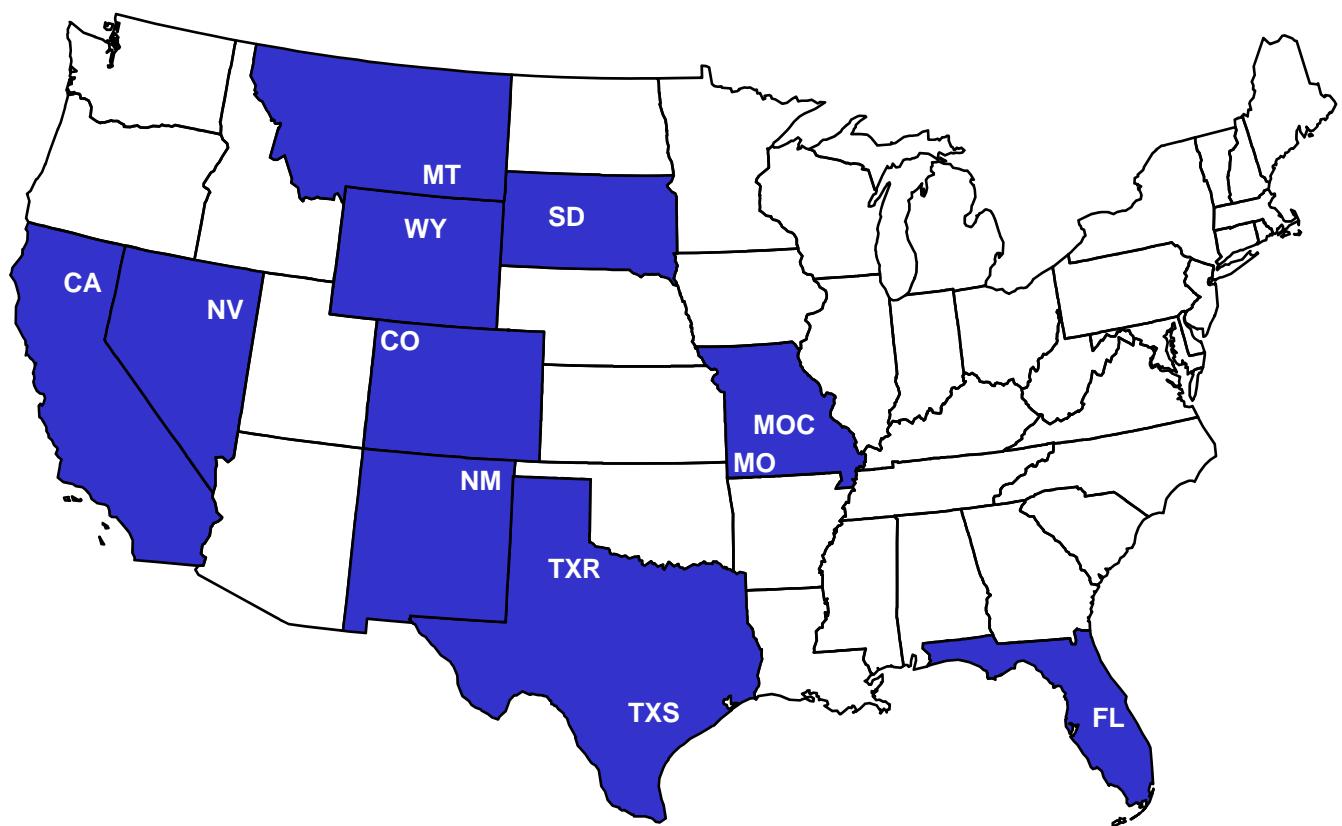


Table 14. Implications of the January 2011 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Beef Cattle.

	CAB500	NVB700	MTB500	WYB435	COB250	NMB240
<b>Overall Financial Position</b>						
2011-2016 Ranking	Poor	Good	Good	Marginal	Marginal	Marginal
Change Real Net Worth (%)						
2011-2016 Average	-1.74	3.38	3.70	1.96	2.98	2.65
NIA to Maintain Real Net Worth (%/Rec.)	18.67	-45.86	-69.57	-27.69	-236.64	-102.55
NIA for Zero Ending Cash Balance (%/Rec.)	30.85	-8.23	-16.68	13.48	9.19	11.69
Govt Payments/Receipts (%)						
2011-2016 Average	0.00	0.00	0.00	0.00	0.00	0.00
Cost to Receipts Ratio (%)						
2011-2016 Average	115.61	77.79	66.20	89.82	85.63	90.70
Total Cash Receipts (\$1000)						
2009	247.26	376.38	262.33	218.42	153.62	154.79
2010	287.59	426.58	299.19	280.98	197.68	171.93
2011	299.01	443.41	312.33	291.78	206.88	177.17
2012	335.37	485.77	345.10	321.56	221.70	192.22
2013	339.18	492.33	349.26	325.58	224.55	194.36
2014	344.88	497.68	351.81	327.75	225.23	196.13
2015	343.07	496.73	352.57	330.20	227.98	196.59
2016	329.99	478.87	340.68	317.93	221.36	189.69
2011-2016 Average	331.91	482.46	341.96	319.13	221.28	191.03
Government Payments (\$1000)						
2009	0.00	0.00	0.00	0.00	0.00	0.00
2010	0.00	0.00	0.00	0.00	0.00	0.00
2011	0.00	0.00	0.00	0.00	0.00	0.00
2012	0.00	0.00	0.00	0.00	0.00	0.00
2013	0.00	0.00	0.00	0.00	0.00	0.00
2014	0.00	0.00	0.00	0.00	0.00	0.00
2015	0.00	0.00	0.00	0.00	0.00	0.00
2016	0.00	0.00	0.00	0.00	0.00	0.00
2011-2016 Average	0.00	0.00	0.00	0.00	0.00	0.00
Net Cash Farm Income (\$1000)						
2009	-42.28	50.01	59.87	-5.34	-4.77	8.68
2010	-28.09	87.70	87.28	33.00	33.37	19.52
2011	-27.99	93.64	99.93	40.78	33.94	20.42
2012	-14.58	123.92	122.69	51.89	45.43	29.64
2013	-23.45	122.11	128.83	45.17	39.12	24.52
2014	-35.62	126.38	130.01	42.49	39.77	25.10
2015	-60.31	116.94	125.04	31.74	29.98	14.79
2016	-96.60	95.91	110.63	12.12	21.77	4.26
2011-2016 Average	-43.09	113.15	119.52	37.36	35.00	19.79
Ending Cash Reserves (\$1000)						
2009	-77.89	-9.99	0.76	-52.60	-35.66	-22.62
2010	-143.24	4.82	21.74	-78.80	-33.91	-34.89
2011	-216.34	10.93	52.78	-99.21	-36.25	-48.10
2012	-275.56	59.95	108.14	-104.85	-30.37	-48.75
2013	-337.35	107.47	164.59	-139.07	-31.85	-58.09
2014	-413.50	154.83	227.51	-168.66	-33.65	-64.06
2015	-553.34	195.65	281.72	-203.54	-78.16	-92.32
2016	-715.84	222.65	319.67	-268.70	-112.31	-130.94
Nominal Net Worth (\$1000)						
2009	4,121.68	4,950.36	4,854.98	3,341.15	13,922.65	5,389.95
2010	4,146.99	5,173.64	5,039.62	3,438.90	14,191.24	5,483.28
2011	4,119.60	5,539.32	5,396.09	3,627.61	15,105.95	5,814.85
2012	4,127.60	5,977.91	5,815.57	3,867.73	16,115.43	6,193.27
2013	4,072.27	6,306.41	6,149.48	4,010.77	16,973.32	6,499.17
2014	4,005.59	6,477.93	6,347.17	4,068.08	17,326.59	6,622.41
2015	3,888.23	6,674.63	6,565.69	4,137.79	17,792.28	6,771.49
2016	3,709.08	6,696.38	6,629.13	4,074.64	17,904.40	6,776.57
Prob. of Negative Ending Cash (%)						
2010	99	1	1	99	99	99
2011	99	40	5	99	94	99
2012	99	16	1	99	82	99
2013	99	10	1	96	76	94
2014	99	5	1	97	74	95
2015	99	5	1	98	89	98
2016	99	5	1	98	96	99
Prob. of Decreasing Real Net Worth Over 2009-2016 (%)	99	1	1	1	1	1

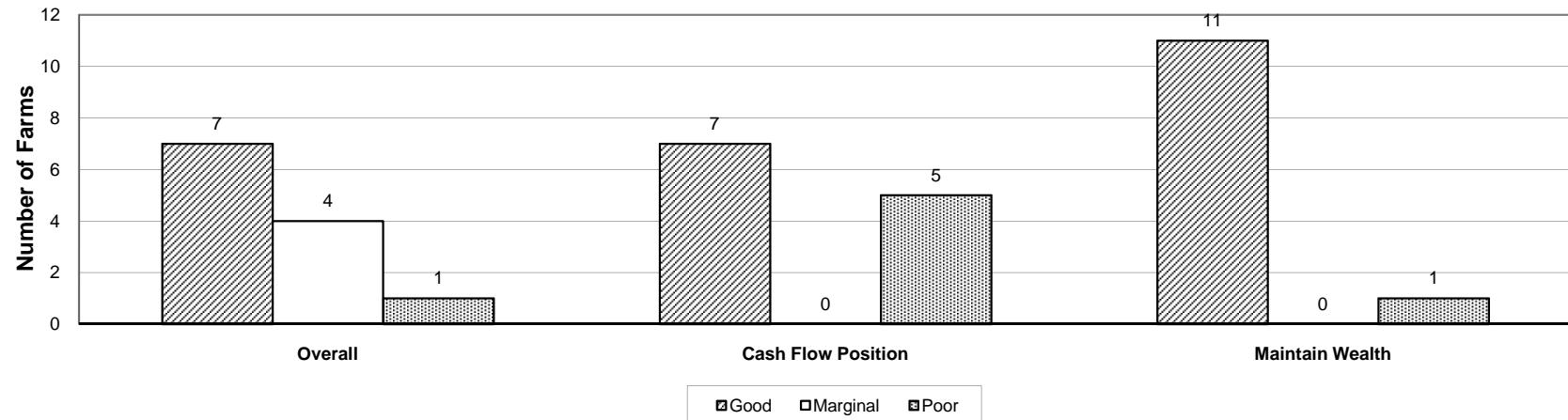
Table 15. Implications of the January 2011 FAPRI Baseline on the Economic Viability of Representative Farms Primarily Producing Beef Cattle.

	SDB375	MOB250	MOCB400	TXRB500	TXSB200	FLB1155
<b>Overall Financial Position</b>						
2011-2016 Ranking	Good	Good	Good	Good	Marginal	Good
Change Real Net Worth (%)						
2011-2016 Average	3.07	4.53	3.26	3.52	2.37	3.58
NIA to Maintain Real Net Worth (%/Rec.)	-73.45	-50.62	-55.42	-66.37	-67.77	-109.32
NIA for Zero Ending Cash Balance (%/Rec.)	-7.19	-28.70	-9.73	-14.98	10.52	-25.28
Govt Payments/Receipts (%)						
2011-2016 Average	0.00	0.86	0.00	0.00	0.00	0.00
Cost to Receipts Ratio (%)						
2011-2016 Average	70.71	54.70	75.53	74.91	74.43	70.54
Total Cash Receipts (\$1000)						
2009	203.82	265.33	239.09	396.70	138.31	593.09
2010	233.95	317.36	271.46	438.71	156.40	665.94
2011	245.14	322.40	282.86	472.39	160.05	692.85
2012	270.24	336.18	308.08	487.83	173.90	753.89
2013	274.71	334.48	314.36	488.27	176.41	763.35
2014	276.72	335.53	317.60	489.32	175.73	771.25
2015	277.26	346.93	318.44	489.98	178.04	769.50
2016	266.54	336.45	306.73	476.35	171.85	742.50
2011-2016 Average	268.43	335.33	308.01	484.02	172.66	748.89
Government Payments (\$1000)						
2009	0.00	2.78	0.00	0.00	0.00	0.00
2010	0.00	2.78	0.00	0.00	0.00	0.00
2011	0.00	2.78	0.00	0.00	0.00	0.00
2012	0.00	2.84	0.00	0.00	0.00	0.00
2013	0.00	2.84	0.00	0.00	0.00	0.00
2014	0.00	2.84	0.00	0.00	0.00	0.00
2015	0.00	2.84	0.00	0.00	0.00	0.00
2016	0.00	2.84	0.00	0.00	0.00	0.00
2011-2016 Average	0.00	2.83	0.00	0.00	0.00	0.00
Net Cash Farm Income (\$1000)						
2009	46.38	102.26	37.39	62.01	30.40	122.78
2010	67.99	153.34	67.90	89.85	43.40	183.30
2011	73.51	154.44	71.14	118.35	46.41	195.06
2012	89.38	161.92	87.47	130.30	51.10	242.06
2013	88.87	158.63	87.57	128.06	52.56	245.89
2014	88.93	152.12	86.63	129.04	47.97	250.57
2015	85.01	161.81	84.01	126.00	43.03	239.62
2016	70.28	146.79	69.60	114.01	35.24	199.19
2011-2016 Average	82.66	155.95	81.07	124.29	46.05	228.73
Ending Cash Reserves (\$1000)						
2009	-1.97	44.07	-2.59	6.03	-15.33	52.22
2010	10.90	113.39	19.95	27.88	-21.97	140.85
2011	22.89	176.44	40.96	71.33	-29.12	235.20
2012	44.24	244.50	67.08	129.48	-27.18	380.20
2013	64.82	303.85	100.03	186.02	-32.39	528.14
2014	89.73	353.48	136.38	244.08	-54.27	666.31
2015	111.81	416.64	165.10	298.37	-69.89	843.66
2016	113.54	465.67	175.51	348.26	-94.80	961.73
Nominal Net Worth (\$1000)						
2009	5,056.38	2,434.44	3,928.05	6,474.60	3,190.96	16,652.66
2010	5,203.52	2,571.37	4,063.57	6,690.19	3,238.43	17,142.10
2011	5,538.36	2,783.41	4,358.29	7,167.24	3,419.67	18,358.22
2012	5,925.05	3,023.06	4,662.21	7,724.15	3,629.62	19,744.83
2013	6,232.44	3,218.10	4,920.79	8,159.86	3,795.01	20,892.84
2014	6,384.06	3,336.50	5,055.62	8,381.32	3,856.07	21,474.05
2015	6,563.55	3,487.02	5,206.16	8,647.38	3,934.61	22,185.79
2016	6,595.97	3,558.90	5,239.53	8,725.93	3,927.79	22,421.83
Prob. of Negative Ending Cash (%)						
2010	1	1	1	1	99	1
2011	20	1	17	1	95	1
2012	15	1	13	1	85	1
2013	10	1	7	1	81	1
2014	8	1	6	1	89	1
2015	11	1	5	1	91	1
2016	12	1	8	1	94	1
Prob. of Decreasing Real Net Worth Over 2009-2016 (%)	1	1	1	1	1	1

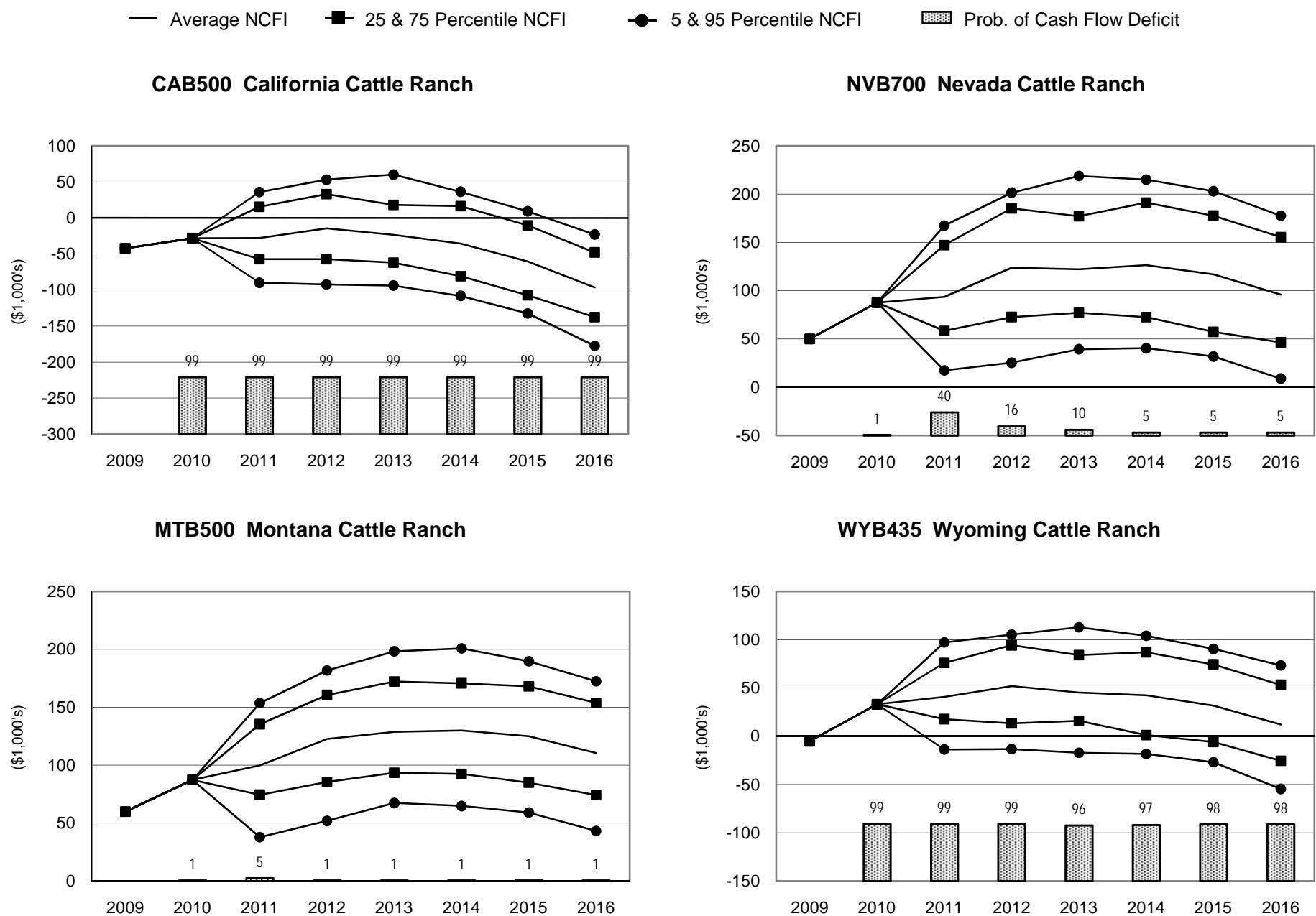
## Figure 46. Beef Cattle Ranches

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Economic and Financial Position Over the Period, 2010-2016, for all Cattle Ranches



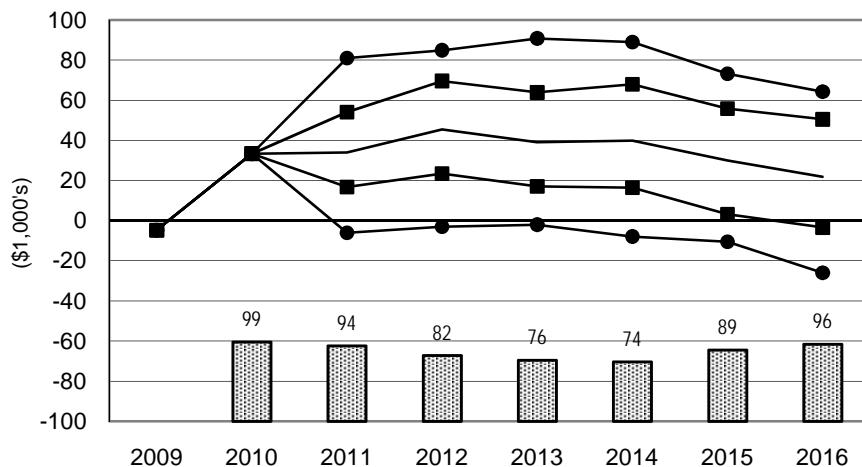
**Figure 47. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Beef Cattle Ranches**



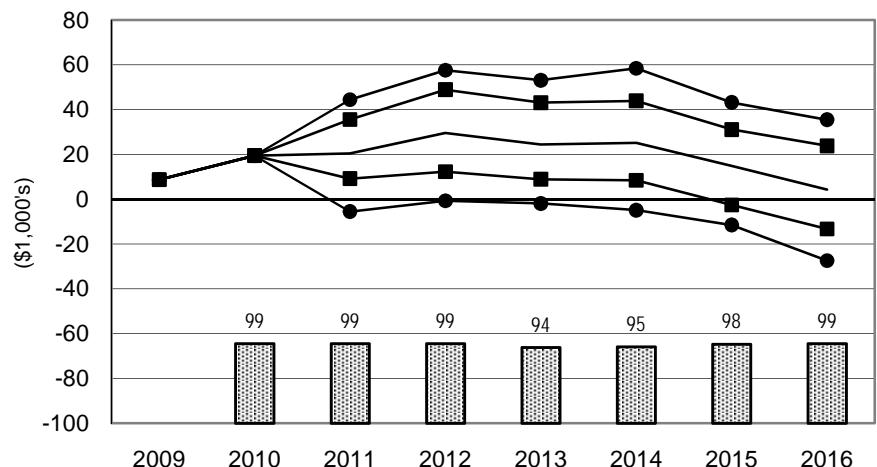
**Figure 48. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Beef Cattle Ranches**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■■■ Prob. of Cash Flow Deficit

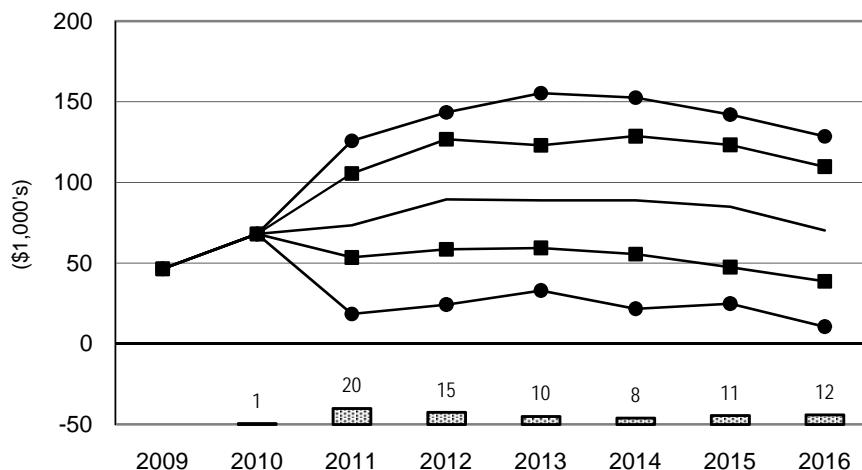
**COB250 Colorado Cattle Ranch**



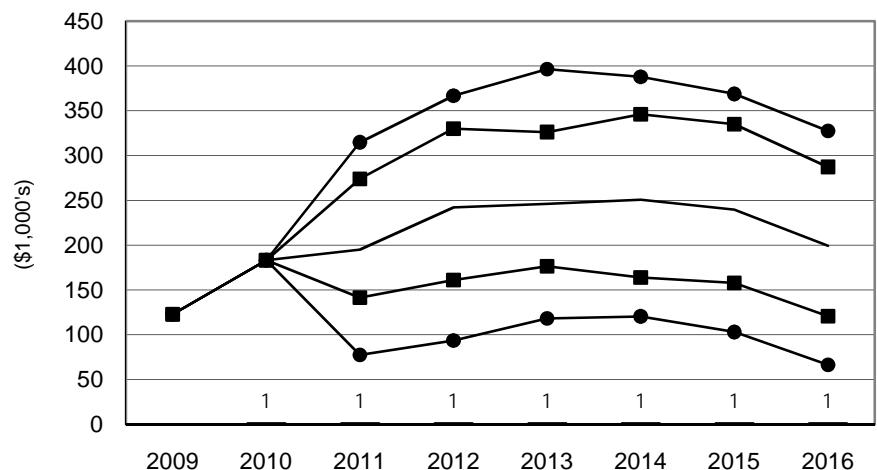
**NMB240 New Mexico Cattle Ranch**



**SDB375 South Dakota Cattle Ranch**



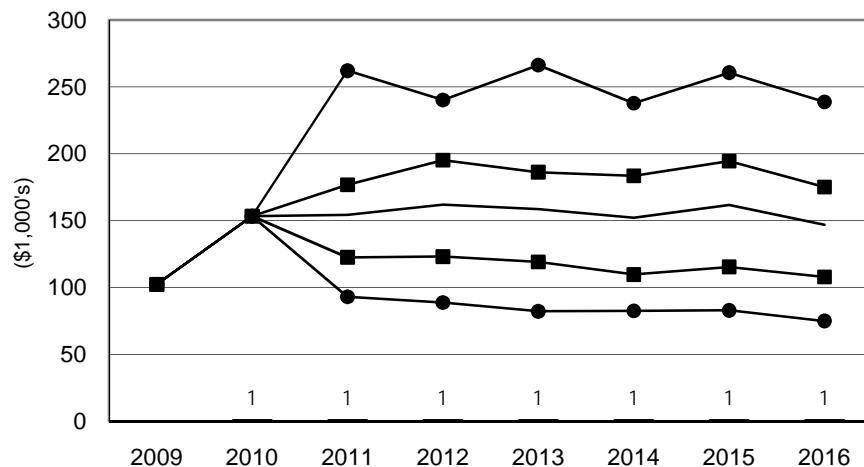
**FLB1155 Florida Cattle Ranch**



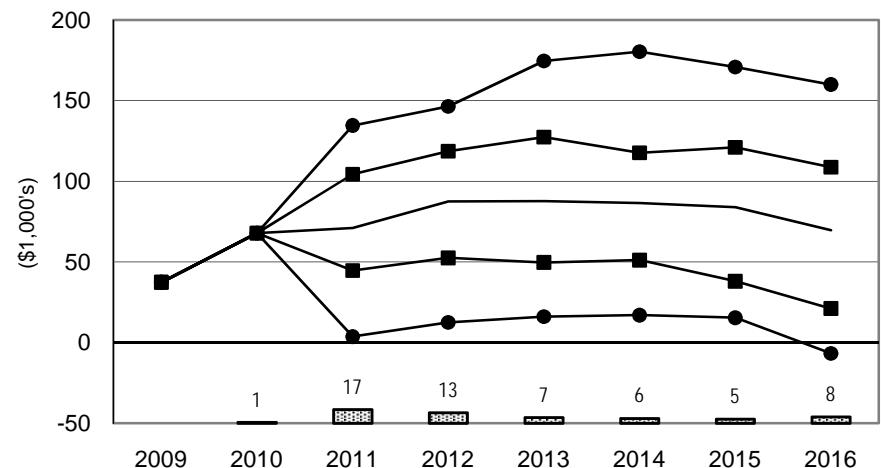
**Figure 49. Net Cash Farm Income and Probabilities of a Cash Flow Deficit:  
Beef Cattle Ranches**

— Average NCFI    ■ 25 & 75 Percentile NCFI    ● 5 & 95 Percentile NCFI    ■■■ Prob. of Cash Flow Deficit

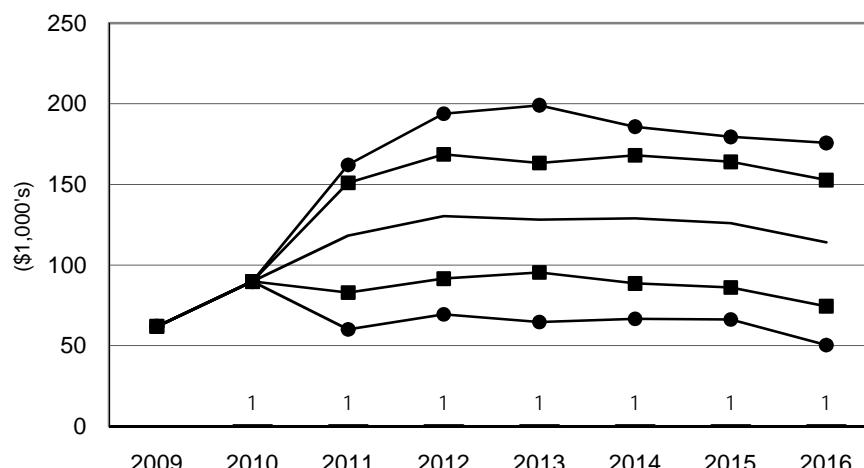
**MOB250 Southwest Missouri Cattle Ranch**



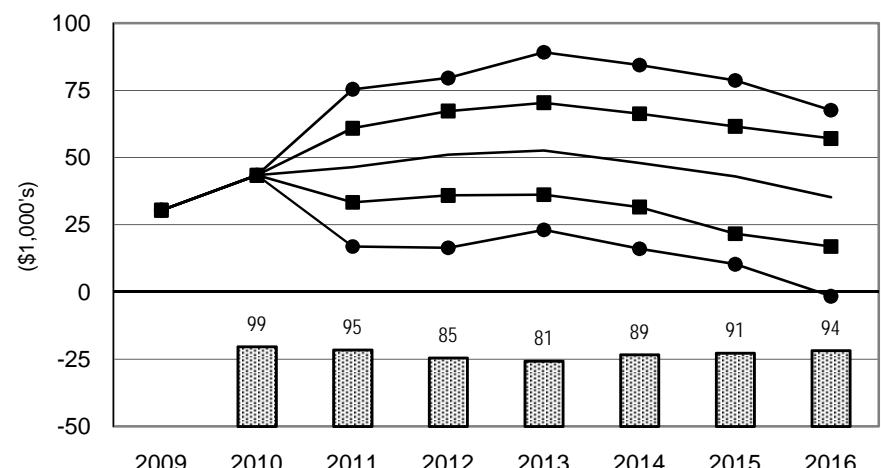
**MOCB400 Central Missouri Cattle Ranch**



**TXRB500 Rolling Plains Texas Cattle Ranch**



**TXSB200 South Texas Cattle Ranch**



**APPENDIX A:**

**CHARACTERISTICS OF**

**REPRESENTATIVE FARMS**

## **2010 CHARACTERISTICS OF PANEL FARMS PRODUCING FEED GRAINS AND OILSEEDS**

- IAG1350** IAG1350 is a 1,350-acre northwestern Iowa (Webster County) grain farm. The farm is moderate-sized for the region and plants 880 acres of corn and 470 acres of soybeans annually. Seventy-four percent of this farm's 2010 receipts come from corn production.
- IAG3400** This 3,400-acre large-sized grain farm is located in northwestern Iowa (Webster County). It plants 2,040 acres of corn and 1,360 acres of soybeans each year, realizing 71 percent of receipts from corn production.
- NEG2400** South central Nebraska (Dawson County) is home to this 2,400-acre grain farm. This farm plants seventy-five percent of cultivated acres to corn and twenty-five percent to soybeans. The farm splits its corn acres evenly between yellow and white food-grade corn. Eighty-two percent of gross receipts are derived from corn sales.
- NEG4300** This is a 4,300-acre grain farm located in south central Nebraska (Dawson County). This operation plants 2,580 acres of corn and 1,290 acres of soybeans each year. Remaining acres are planted to alfalfa. A portion (25 percent) of the corn acreage is food-grade corn. In 2010, 73 percent of total receipts were generated from corn production.
- NDG2500** NDG2500 is a 2,500-acre, moderate-sized, south central North Dakota (Barnes County) grain farm that plants 500 acres of wheat, 500 acres of corn, and 1,500 acres of soybeans. One hundred acres are enrolled in the Conservation Reserve Program. The farm generated 52 percent of 2010 receipts from soybean sales.
- NDG8000** This is an 8,000-acre, large-sized grain farm in south central North Dakota (Barnes County) that grows 4,000 acres of soybeans, 2,450 acres of corn, 1,000 acres of wheat, and 300 acres of sunflowers annually. The remaining acreage is enrolled in the Conservation Reserve Program. Soybean and corn sales accounted for 86 percent of 2010 receipts.
- ING1000** Shelby County, Indiana, is home to this 1,000-acre moderate-sized feedgrain farm. This farm annually plants corn and soybeans in a 50/50 rotation. Due to this farm's proximity to Indianapolis, land development pressures will likely constrain further expansion of this farm's operations. Sixty-one percent of 2010 receipts came from corn sales.
- ING2200** ING2200 is a large-sized grain farm located in east central Indiana (Shelby County). This farm plants 1,100 acres to corn and 1,100 acres to soybeans each year. In 2010, 60 percent of gross receipts were generated by corn sales.

Appendix Table A1. Characteristics of Panel Farms Producing Feed Grains.

	IAG1350	IAG3400	NEG2400	NEG4300	NDG2500	NDG8000	ING1000	ING2200
County	Webster	Webster	Dawson	Dawson	Barnes	Barnes	Shelby	Shelby
Total Cropland	1,350.00	3,400.00	2,400.00	4,300.00	2,500.00	8,000.00	1,000.00	2,200.00
Acres Owned	340.00	850.00	600.00	1,075.00	600.00	3,500.00	300.00	770.00
Acres Leased	1,010.00	2,550.00	1,800.00	3,225.00	1,900.00	4,500.00	700.00	1,430.00
Assets (\$1000)								
Total	2,680.00	7,109.00	4,158.00	8,240.00	2,076.00	11,406.00	2,777.00	6,302.00
Real Estate	1,970.00	4,781.00	2,085.00	4,211.00	1,413.00	6,977.00	1,893.00	4,795.00
Machinery	398.00	1,539.00	1,299.00	2,853.00	439.00	3,433.00	416.00	683.00
Other & Livestock	313.00	789.00	774.00	1,175.00	224.00	996.00	469.00	824.00
Debt/Asset Ratios								
Total	0.18	0.18	0.14	0.18	0.14	0.22	0.15	0.14
Intermediate	0.33	0.29	0.16	0.26	0.09	0.37	0.26	0.12
Long Run	0.18	0.18	0.18	0.18	0.18	0.18	0.14	0.16
2010 Gross Receipts (\$1,000)*								
Total	1,142.00	2,626.30	2,531.80	3,942.00	1,099.10	3,837.70	753.70	1,702.60
Corn	848.80	1,873.60	2,066.00	2,863.60	353.10	1,667.10	459.40	1,015.20
	0.74	0.71	0.82	0.73	0.32	0.43	0.61	0.60
Wheat	0.00	0.00	0.00	0.00	167.50	370.20	1.00	0.00
	0.00	0.00	0.00	0.00	0.15	0.10	0.00	0.00
Soybeans	293.10	752.70	465.70	928.00	575.90	1,648.20	293.20	687.40
	0.26	0.29	0.18	0.24	0.52	0.43	0.39	0.40
Hay	0.00	0.00	0.00	150.40	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.04	0.00	0.00	0.00	0.00
Other Receipts	0.00	0.00	0.00	0.00	0.00	10.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2010 Planted Acres**								
Total	1,350.00	3,400.00	2,400.00	4,300.00	2,600.00	8,000.00	1,000.00	2,200.00
Corn	880.00	2,040.00	1,800.00	2,580.00	500.00	2,450.00	500.00	1,100.00
	0.65	0.60	0.75	0.60	0.19	0.31	0.50	0.50
Wheat	0.00	0.00	0.00	0.00	500.00	1,000.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.19	0.13	0.00	0.00
Soybeans	470.00	1,360.00	600.00	1,290.00	1,500.00	4,000.00	500.00	1,100.00
	0.35	0.40	0.25	0.30	0.58	0.50	0.50	0.50
Hay	0.00	0.00	0.00	430.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.10	0.00	0.00	0.00	0.00
CRP	0.00	0.00	0.00	0.00	100.00	250.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.04	0.03	0.00	0.00

\*Receipts for 2010 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2010 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## **2010 PANEL FARMS PRODUCING FEED GRAINS AND OILSEEDS (continued)**

- MOCG2050** MOCG2050 is a 2,050-acre grain farm located in central Missouri (Carroll County) and plants 1,025 acres of corn and 1,025 acres of soybeans annually. This farm is located in the Missouri River bottom, an area with a large concentration of livestock production. This proximity allows grain producers in this area to supply feed to livestock producers at a premium to other areas of Missouri. This farm generated 64 percent of its total revenue from corn and 36 percent from soybeans during 2010.
- MOCG4000** This is a 4,000-acre central Missouri (Carroll County) grain farm with 2,200 acres of corn and 1,800 acres of soybeans. This farm is located in the Missouri River bottom, an area with a large concentration of livestock production. This proximity allows area grain producers to supply feed to livestock producers at a premium to other areas of Missouri. Corn sales accounted for 67 percent of farm receipts and soybeans accounted for 34 percent in 2010.
- MONG1850** MONG1850 is a 1,850-acre diversified northwest Missouri grain farm centered in Nodaway County. MONG1850 plants 900 acres of corn, 900 acres of soybeans, and 200 acres of hay annually. The farm also has a 200-head cow-calf herd. Proximity to the Missouri River increases marketing options for area grain farmers due to easily accessible river grain terminals. In 2010, 50 percent of the farm's total receipts were from corn, 36 percent from soybeans, and 11 percent from cattle sales.
- LAG2640** This is a 2,640-acre diversified farm located in north Louisiana (Morehouse Parish). LAC2640 plants 924 acres of cotton, 1,056 acres of corn, and 660 acres of soybeans each year. During 2010, 58 percent of farm receipts were generated from corn and soybean sales.
- LANG2500** This is a 2,500-acre, large-sized northeast Louisiana (Madison Parish) diversified grain farm. This farm harvests 500 acres of rice, 800 acres of soybeans, 250 acres of cotton, and 950 acres of corn. For 2010, 59 percent of farm receipts came from corn and soybean sales.
- TNG900** This is a 900-acre, moderate-sized grain farm in West Tennessee (Henry County). Annually, this farm plants 500 acres of corn, 400 acres of soybeans, and 100 acres of wheat (planted before soybeans) in a region of Tennessee recognized for the high level of implementation of conservation practices by farmers. Sixty-three percent of 2010 farm receipts were from sales of corn.
- TNG2200** West Tennessee (Henry County) is home to this 2,200-acre, large-sized grain farm. Farmers in this part of Tennessee are known for their early and continued adoption of conservation practices, including widespread implementation of no-till farming. TNG2200 plants 1,100 acres of corn, 300 acres of wheat, and 1,100 acres of soybeans (300 of which are double-cropped after wheat). The farm generated 56 percent of its 2010 gross receipts from sales of corn and 36 percent from soybeans.
- SCG3500** A 3,500-acre, large-sized South Carolina (Clarendon County) grain farm with 2,100 acres of corn, 700 acres of wheat, and 1,400 acres of soybeans (700 double-cropped after wheat). The farm generated 61 percent of 2010 receipts from corn sales and 27 percent from soybean sales. Timing precludes further expansion of relatively lucrative double-cropped acres.

Appendix Table A2. Characteristics of Panel Farms Producing Feed Grains.

	MOCG2050	MOCG4000	MONG1850	LAG2640	LANG2500	TNG900	TNG2200	SCG3500
County	Carroll	Carroll	Nodaway	Morehouse	Madison	Henry	Henry	Clarendon
Total Cropland	2,050.00	4,000.00	1,850.00	2,640.00	2,500.00	900.00	2,200.00	3,500.00
Acres Owned	1,230.00	2,000.00	950.00	0.00	1,250.00	150.00	550.00	1,400.00
Acres Leased	820.00	2,000.00	900.00	2,640.00	1,250.00	750.00	1,650.00	2,100.00
Pastureland								
Acres Owned	0.00	0.00	600.00	0.00	0.00	0.00	0.00	1,400.00
Acres Leased	0.00	0.00	400.00	0.00	0.00	0.00	0.00	0.00
Assets (\$1000)								
Total	7,014.00	12,810.00	6,448.00	1,469.00	5,719.00	1,729.00	4,030.00	6,963.00
Real Estate	5,355.00	9,492.00	5,288.00	87.00	3,812.00	966.00	2,205.00	5,575.00
Machinery	762.00	1,536.00	611.00	888.00	1,271.00	454.00	1,316.00	878.00
Other & Livestock	897.00	1,782.00	549.00	494.00	636.00	308.00	509.00	511.00
Debt/Asset Ratios								
Total	0.14	0.16	0.15	0.21	0.17	0.14	0.15	0.19
Intermediate	0.09	0.30	0.14	0.33	0.25	0.15	0.17	0.30
Long Run	0.16	0.16	0.16	0.08	0.17	0.17	0.16	0.18
Number of Livestock								
Beef Cows	0.00	0.00	200.00	0.00	0.00	0.00	0.00	0.00
2010 Gross Receipts (\$1,000)*								
Total	1,332.80	2,511.40	1,230.20	2,068.60	2,213.20	574.30	1,211.10	2,205.30
Cattle	0.00	0.00	137.70	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.11	0.00	0.00	0.00	0.00	0.00
Corn	856.20	1,671.30	620.20	880.30	908.20	361.30	680.50	1,343.20
	0.64	0.67	0.50	0.43	0.41	0.63	0.56	0.61
Grain Sorghum	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Wheat	0.50	0.00	0.00	0.00	0.00	30.60	89.20	234.10
	0.00	0.00	0.00	0.00	0.00	0.05	0.07	0.11
Soybeans	476.10	840.10	445.50	310.70	375.40	179.80	441.40	592.90
	0.36	0.34	0.36	0.15	0.17	0.31	0.36	0.27
Cotton	0.00	0.00	0.00	844.50	252.00	0.00	0.00	35.20
	0.00	0.00	0.00	0.41	0.11	0.00	0.00	0.02
Hay	0.00	0.00	17.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.01	0.00	0.00	0.00	0.00	0.00
Other Receipts	0.00	0.00	9.80	0.00	0.00	2.50	0.00	0.00
	0.00	0.00	0.01	0.00	0.00	0.00	0.00	0.00
2010 Planted Acres**								
Total	2,050.00	4,000.00	2,850.00	2,640.00	2,500.00	1,000.00	2,500.00	4,200.00
Corn	1,025.00	2,200.00	900.00	1,056.00	950.00	500.00	1,100.00	2,100.00
	0.50	0.55	0.32	0.40	0.38	0.50	0.44	0.50
Wheat	0.00	0.00	0.00	0.00	0.00	100.00	300.00	700.00
	0.00	0.00	0.00	0.00	0.00	0.10	0.12	0.17
Soybeans	1,025.00	1,800.00	900.00	660.00	800.00	400.00	1,100.00	1,400.00
	0.50	0.45	0.32	0.25	0.32	0.40	0.44	0.33
Cotton	0.00	0.00	0.00	924.00	250.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.35	0.10	0.00	0.00	0.00
Hay	0.00	0.00	200.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.07	0.00	0.00	0.00	0.00	0.00
CRP	0.00	0.00	50.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.02	0.00	0.00	0.00	0.00	0.00
Improved Pasture	0.00	0.00	800.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.28	0.00	0.00	0.00	0.00	0.00

\*Receipts for 2010 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2010 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## **2010 PANEL FARMS PRODUCING FEED GRAINS AND OILSEEDS (continued)**

- TXNP3000** This is a 3,000-acre diversified grain farm located on the northern High Plains of Texas (Moore County). This farm plants 630 acres of cotton, 960 acres of irrigated corn, 240 acres of irrigated sorghum for seed production, and 870 acres of irrigated wheat annually. Fifty percent of total receipts are generated from corn sales.
- TXNP8000** TXNP8000 is a large-sized diversified grain farm located in the northern Texas Panhandle (Moore County). This farm annually plants 1,872 acres of irrigated cotton, 3,120 acres of irrigated corn, 867 acres of sorghum (587 acres of dryland and 280 acres of irrigated production for seed), and 1,555 acres of winter wheat (968 acres irrigated and 587 acres dryland). Fifty-eight percent of 2010 cash receipts were derived from corn sales.
- TXPC2500** The Texas Panhandle is home to this 2,500-acre farm (Deaf Smith County). Annually, wheat is planted on 1,242 acres (875 irrigated and 327 dryland), 875 acres planted to irrigated corn, 200 irrigated acres are planted to cotton, and grain sorghum is planted on 183 dryland acres. Sixty-five percent of 2010 cash receipts were generated by corn sales.
- TXPG3760** TXPG3760 is a predominately irrigated farm located in the Texas Panhandle (Castro County). Annually, 1,878 acres are planted to corn and 564 acres are planted to cotton. In 2010, 66 percent of cash receipts were generated from corn sales.
- TXHG2000** This 2,000-acre grain farm is located on the Blackland Prairie of Texas (Hill County). On this farm, 1,000 acres of corn, 500 acres of sorghum, 250 acres of cotton, and 250 acres of wheat are planted annually. Feedgrain sales accounted for 81 percent of 2010 receipts with cotton accounting for 16 percent of sales. Forty beef cows live on 300 acres of improved pasture and contribute approximately three percent of total receipts.
- TXWG1600** This 1,600-acre farm is located on the Blackland Prairie of Texas (Williamson County). TXWG1600 plants 1,000 acres of corn, 300 acres of sorghum, 200 acres of cotton, and 100 acres of winter wheat annually. Additionally, this farm has a 50-head beef cow herd that is pastured on rented ground that cannot be farmed. Feedgrain sales accounted for 79 percent of 2010 receipts with cotton accounting for 18 percent of sales.
- TXUG1200** TXUG1200 is a grain farm located in Uvalde County, Texas. This farm plants 500 acres of corn, 300 acres of cotton, 250 acres of grain sorghum, and 150 acres of wheat each year. All crops except wheat are grown under irrigation. In 2010, feed grain sales accounted for 58 percent of farm receipts.

Appendix Table A3. Characteristics of Panel Farms Producing Feed Grains.

	TXNP3000	TXNP8000	TXPG2500	TXPG3760	TXHG2000	TXWG1600	TXUG1200
County	Moore	Moore	Deaf Smith	Castro	Hill	Williamson	Uvalde
Total Cropland	3,000.00	8,000.00	2,500.00	3,760.00	2,000.00	1,600.00	1,200.00
Acres Owned	450.00	1,300.00	1,875.00	1,311.00	400.00	150.00	0.00
Acres Leased	2,550.00	6,700.00	625.00	2,449.00	1,600.00	1,450.00	1,200.00
Pastureland							
Acres Owned	0.00	0.00	0.00	0.00	60.00	30.00	0.00
Acres Leased	0.00	0.00	0.00	0.00	240.00	210.00	0.00
Assets (\$1000)							
Total	1,942.00	5,750.00	3,974.00	4,825.00	1,476.00	1,223.00	232.00
Real Estate	915.00	2,461.00	2,242.00	3,493.00	957.00	701.00	0.00
Machinery	725.00	2,104.00	1,461.00	1,332.00	405.00	444.00	232.00
Other & Livestock	303.00	1,185.00	271.00	0.00	114.00	79.00	0.00
Debt/Asset Ratios							
Total	0.21	0.13	0.21	0.24	0.15	0.21	0.27
Intermediate	0.35	0.18	0.30	0.34	0.09	0.26	0.21
Long Run	0.16	0.16	0.18	0.18	0.18	0.18	0.00
Number of Livestock							
Beef Cows	0.00	0.00	0.00	0.00	40.00	50.00	0.00
2010 Gross Receipts (\$1,000)*							
Total	1,889.50	5,304.30	1,739.80	3,709.10	664.40	604.60	1,021.20
Cattle	0.00	0.00	0.00	0.00	22.90	23.20	0.00
	0.00	0.00	0.00	0.00	0.03	0.04	0.00
Corn	938.50	3,068.70	1,138.10	2,450.30	345.70	360.60	433.30
	0.50	0.58	0.65	0.66	0.52	0.60	0.42
Grain Sorghum	234.10	364.90	28.10	0.00	146.60	95.30	141.30
	0.12	0.07	0.02	0.00	0.22	0.16	0.14
Wheat	247.20	373.90	317.60	0.00	43.40	18.70	21.60
	0.13	0.07	0.18	0.00	0.07	0.03	0.02
Cotton	469.80	1,496.90	206.90	633.50	105.90	106.80	425.00
	0.25	0.28	0.12	0.17	0.16	0.18	0.42
Other Receipts	0.00	0.00	49.20	88.60	0.00	0.00	0.00
	0.00	0.00	0.03	0.02	0.00	0.00	0.00
2010 Planted Acres**							
Total	2,700.00	7,414.00	2,500.00	3,194.00	2,300.00	1,600.00	1,200.00
Corn	960.00	3,120.00	875.00	1,878.00	1,000.00	1,000.00	500.00
	0.36	0.42	0.35	0.59	0.44	0.63	0.42
Grain Sorghum	240.00	867.00	183.00	0.00	500.00	300.00	250.00
	0.09	0.12	0.07	0.00	0.22	0.19	0.21
Wheat	870.00	1,555.00	1,242.00	0.00	250.00	100.00	150.00
	0.32	0.21	0.50	0.00	0.11	0.06	0.13
Cotton	630.00	1,872.00	200.00	564.00	250.00	200.00	300.00
	0.23	0.25	0.08	0.18	0.11	0.13	0.25
CRP	0.00	0.00	0.00	188.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.06	0.00	0.00	0.00
Improved Pasture	0.00	0.00	0.00	0.00	300.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.13	0.00	0.00

\*Receipts for 2010 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2010 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## **2010 CHARACTERISTICS OF PANEL FARMS PRODUCING WHEAT**

- WAW1725** This is a 1,725-acre moderate-sized grain farm in the Palouse of southeastern Washington (Whitman County). It plants 1,147 acres of wheat, 120 acres of barley, and 458 acres of dry peas. Disease concerns dictate rotating a minimum acreage of barley and peas to maintain wheat yields. This farm generated 80 percent of 2010 receipts from wheat.
- WAW5500** A 5,500-acre, large-sized grain farm in the Palouse of southeastern Washington (Whitman County). Annually, this farm allocates 3,055 acres to wheat, 611 acres to barley, and 1,204 acres to dry peas. Diseases that inhibit wheat yield dictate the rotation of a minimum acreage of barley and peas. Wheat sales accounted for 76 percent of 2010 receipts.
- WAAW3500** South central Washington (Adams County) is home to this 3,500-acre, large-sized grain farm. Annually, this farm plants 1,500 acres of wheat in a wheat-fallow rotation. Additionally, 500 acres are enrolled in a CRP contract. In 2010, wheat sales accounted for 95 percent of the farm's gross receipts.
- ORW3600** ORW3600 is a 3,600-acre large-sized grain farm located in northeastern Oregon (Morrow County). This farm plants 1,600 acres annually in a wheat-fallow rotation, with 400 additional acres enrolled in a CRP contract. Ninety-five percent of this farm's 2010 total receipts came from wheat sales.
- MTW4500** North-central Montana (Chouteau County) is home to this 4,500 acre farm on which 2,330 acres of wheat (1,711 acres of winter wheat, 619 acres of spring wheat) are planted each year. MTW4500 uses no-till production practices. In 2010, 99 percent of cash income came from wheat.
- COW3000** A 3,000-acre northeast Colorado (Washington County), moderate-sized farm that plants 970 acres of winter wheat, 805 acres of millet, and 600 acres of corn each year. COW3000 has adopted minimum tillage practices on most of its acres. This farm generated 29 percent of its receipts from wheat, 36 percent from millet, and 32 percent from corn.
- COW5640** A 5,640-acre, large-sized northeast Colorado (Washington County) wheat farm. It plants 2,256 acres of wheat, 490 acres of millet, and 490 acres of corn. During 2010, 68 percent of gross receipts came from wheat sales and 15 percent came from corn sales.
- KSCW2000** South central Kansas (Sumner County) is home to this 2,000-acre, moderate-sized grain farm. KSCW2000 plants 1,200 acres of winter wheat, 400 acres of soybeans, 200 acres of sorghum, and 200 acres of corn each year. For 2010, 50 percent of gross receipts came from wheat.
- KSCW4500** A 4,500-acre, large-sized grain farm in south central Kansas (Sumner County) that plants 2,700 acres of winter wheat, 675 acres of corn, 675 acres of soybeans, and 450 acres of sorghum. Fifty-one percent of this farm's 2010 total receipts were generated from sales of winter wheat.
- KSNW4000** This is a 4,000-acre, moderate-sized northwest Kansas (Thomas County) grain farm. This farm plants 1,500 acres of winter wheat (wheat-fallow rotation), 1,000 acres of corn, and 500 acres of sorghum. KSNW4000 also owns 80 head of beef cows. This farm generated 35 percent of 2010 receipts from wheat, 60 percent of its receipts from feedgrains, and 5 percent from cattle.
- KSNW5500** KSNW5500 is a 5,500-acre, large-sized northwest Kansas (Thomas County) grain farm that annually plants 1,820 acres of winter wheat, 2,050 acres of corn, 500 acres of sorghum, and 130 acres of soybeans. This farm also runs 100 head of beef cows. The farm generated 23 percent of receipts from wheat, 74 percent from feedgrains, and four percent from cattle during 2010.

Appendix Table A4. Characteristics of Panel Farms Producing Wheat.

	WAW1725	WAW5500	WAAW3500	ORW3600	MTW4500	COW3000	COW5640	KSCW2000	KSCW4500	KSNW4000	KSNW5500
County	Whitman	Whitman	Adams	Morrow	Chouteau	Washington	Washington	Sumner	Sumner	Thomas	Thomas
Total Cropland	1,725.00	5,500.00	3,500.00	3,600.00	4,500.00	3,000.00	5,640.00	2,000.00	4,500.00	4,000.00	5,500.00
Acres Owned	518.00	2,250.00	1,400.00	1,600.00	2,700.00	1,137.00	1,880.00	700.00	1,000.00	1,170.00	1,800.00
Acres Leased	1,207.00	3,250.00	2,100.00	2,000.00	1,800.00	1,863.00	3,760.00	1,300.00	3,500.00	2,830.00	3,700.00
Pastureland											
Acres Owned	0.00	0.00	0.00	0.00	0.00	200.00	0.00	0.00	0.00	400.00	500.00
Acres Leased	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400.00	500.00
Assets (\$1000)											
Total	1,624.00	6,992.00	1,545.00	1,320.00	2,755.00	1,495.00	2,590.00	1,767.00	3,054.00	2,292.00	3,937.00
Real Estate	877.00	4,244.00	1,166.00	791.00	2,368.00	1,044.00	1,612.00	1,280.00	1,579.00	1,360.00	2,590.00
Machinery	433.00	2,102.00	363.00	305.00	335.00	234.00	822.00	375.00	1,080.00	547.00	736.00
Other & Livestock	314.00	646.00	16.00	223.00	52.00	216.00	157.00	112.00	395.00	386.00	611.00
Debt/Asset Ratios											
Total	0.13	0.15	0.24	0.13	0.17	0.15	0.23	0.15	0.16	0.17	0.16
Intermediate	0.11	0.17	0.34	0.11	0.12	0.14	0.39	0.10	0.19	0.23	0.20
Long Run	0.18	0.17	0.18	0.17	0.18	0.17	0.16	0.18	0.18	0.18	0.18
Number of Livestock											
Beef Cows	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	80.00	100.00
2010 Gross Receipts (\$1,000)*											
Total	670.70	2,007.20	379.10	473.50	537.90	477.30	806.40	549.50	1,171.00	967.90	1,673.80
Cattle	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	48.70	69.30
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.05	0.04
Wheat	536.20	1,530.70	361.50	450.50	530.60	140.40	549.60	276.00	594.90	339.90	377.60
	0.80	0.76	0.95	0.95	0.99	0.29	0.68	0.50	0.51	0.35	0.23
Grain Sorghum	0.00	0.00	0.00	0.00	0.00	0.00	0.00	69.20	160.00	180.20	182.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.13	0.14	0.19	0.11
Barley	29.80	165.30	0.80	0.00	7.30	0.00	0.00	0.00	0.00	0.00	0.00
	0.04	0.08	0.00	0.00	0.01	0.00	0.00	0.00	0.00	0.00	0.00
Corn	0.00	0.00	0.00	0.00	0.00	152.40	124.00	88.10	290.60	399.20	952.90
	0.00	0.00	0.00	0.00	0.00	0.32	0.15	0.16	0.25	0.41	0.57
Soybeans	0.00	0.00	0.00	0.00	0.00	0.00	0.00	116.30	125.50	0.00	92.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.21	0.11	0.00	0.06
Dry Peas	104.70	285.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.16	0.14	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Millet	0.00	0.00	0.00	0.00	0.00	173.50	117.20	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.36	0.15	0.00	0.00	0.00	0.00
Other Receipts	0.00	25.90	16.80	23.00	0.00	10.90	15.50	0.00	0.00	0.00	0.00
	0.00	0.01	0.04	0.05	0.00	0.02	0.02	0.00	0.00	0.00	0.00
2010 Planted Acres**											
Total	1,725.00	5,230.00	2,000.00	2,000.00	2,330.00	2,675.00	3,666.00	2,000.00	4,500.00	3,000.00	4,500.00
Wheat	1,147.00	3,055.00	1,500.00	1,600.00	2,330.00	970.00	2,256.00	1,200.00	2,700.00	1,500.00	1,820.00
	0.67	0.58	0.75	0.80	1.00	0.36	0.62	0.60	0.60	0.50	0.40
Grain Sorghum	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00	450.00	500.00	500.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.10	0.10	0.17	0.11
Barley	120.00	611.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.07	0.12	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Corn	0.00	0.00	0.00	0.00	0.00	600.00	490.00	200.00	675.00	1,000.00	2,050.00
	0.00	0.00	0.00	0.00	0.00	0.22	0.13	0.10	0.15	0.33	0.46
Soybeans	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400.00	675.00	0.00	130.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.20	0.15	0.00	0.03
Dry Peas	458.00	1,204.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.27	0.23	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Millet	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.30	0.13	0.00	0.00	0.00	0.00
CRP	0.00	360.00	500.00	400.00	0.00	300.00	430.00	0.00	0.00	0.00	0.00
	0.00	0.07	0.25	0.20	0.00	0.11	0.12	0.00	0.00	0.00	0.00

\*Receipts for 2010 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2010 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## **2010 CHARACTERISTICS OF PANEL FARMS PRODUCING COTTON**

- TXSP2500** A 2,500-acre Texas South Plains (Dawson County) cotton farm that is moderate-sized for the area. TXSP2500 plants 1,958 acres of cotton (1,658 dryland, 300 irrigated), 190 acres of sorghum (160 dryland, 30 irrigated), 95 acres of wheat, and 50 acres of peanuts. For 2010, 86 percent of receipts came from cotton.
- TXSP3745** The Texas South Plains (Dawson County) is home to this 3,745-acre, large-sized cotton farm that grows 2,916 acres of cotton (2,406 dryland, 510 irrigated), 120 acres of wheat, 120 acres of peanuts, and has 288 acres in CRP. Cotton sales comprised 86 percent of 2010 receipts.
- TEXC5000** This 5,000-acre farm is located on the Eastern Caprock of the Texas South Plains (Crosby County). Annually, 3,650 acres are planted to cotton (2,650 irrigated and 1,000 dryland), 550 acres of sorghum (250 irrigated and 300 dryland), and 300 acres of dryland wheat. In 2010, cotton sales accounted for 94 percent of gross receipts.
- TXRP2500** TXRP2500 is a 2,500-acre cotton farm located in the Rolling Plains of Texas (Jones County). This farm plants 1,000 acres of cotton and 1,000 acres of winter wheat each year. The area is limited by rainfall, and the farm uses a conservative level of inputs. Seventy-eight percent of 2010 farm receipts came from cotton sales. Twenty-five head of beef cows generated two percent of farm receipts.
- TXMC1800** This 1,800-acre cotton farm is located on the Coastal Plain of southeast Texas (Wharton County). TXMC1800 farms 620 acres of sorghum, 600 acres of cotton, 480 acres of corn, and 100 acres of soybeans. In 2010, cotton sales comprised 43 percent of total cash receipts on this operation.
- TXCB2250** A 2,250-acre cotton farm located on the Texas Coastal Bend (San Patricio County) that farms 1,000 acres of cotton, 1,125 acres of sorghum, and 125 acres of corn annually. Fifty-eight percent of 2010 cash receipts were generated by cotton.
- TXCB8000** Nueces County, Texas is home to this 8,000-acre farm. Annually, 2,800 acres are planted to cotton and 5,200 acres to sorghum. Cotton sales accounted for 48 percent of 2010 receipts.
- TXVC4500** This 4,500-acre farm is located in the lower Rio Grande Valley of Texas (Willacy County) and plants 1,495 acres to cotton (500 irrigated and 995 acres dryland), 2,780 acres to sorghum, and 225 acres of sugarcane. In 2010, 41 percent of TXVC4500's cash receipts were generated by cotton sales.

Appendix Table A5. Characteristics of Panel Farms Producing Cotton.

	TXSP2500	TXSP3745	TXEC5000	TXRP2500	TXMC1800	TXCB2250	TXCB8000	TXVC4500
County	Dawson	Dawson	Crosby	Jones	Wharton	San Patricio	Nueces	Willacy
Total Cropland	2,500.00	3,745.00	5,000.00	2,500.00	1,800.00	2,250.00	8,000.00	4,500.00
Acres Owned	500.00	749.00	640.00	400.00	180.00	450.00	320.00	900.00
Acres Leased	2,000.00	2,996.00	4,360.00	2,100.00	1,620.00	1,800.00	7,680.00	3,600.00
Pastureland								
Acres Leased	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00
Assets (\$1000)								
Total	868.00	1,711.00	2,113.00	589.00	1,196.00	1,484.00	3,086.00	3,814.00
Real Estate	393.00	545.00	560.00	308.00	401.00	832.00	604.00	1,771.00
Machinery	475.00	1,166.00	1,077.00	259.00	684.00	607.00	1,631.00	1,513.00
Other & Livestock	0.00	0.00	476.00	22.00	110.00	46.00	851.00	529.00
Debt/Asset Ratios								
Total	0.30	0.28	0.14	0.16	0.20	0.31	0.25	0.23
Intermediate	0.15	0.26	0.19	0.08	0.25	0.52	0.41	0.38
Long Run	0.17	0.17	0.17	0.18	0.18	0.18	0.17	0.18
Number of Livestock								
Beef Cows	0.00	0.00	0.00	25.00	0.00	0.00	0.00	0.00
2010 Gross Receipts (\$1,000)*								
Total	805.10	1,305.10	2,493.80	561.80	887.30	954.90	3,740.50	2,137.50
Cattle	0.00	0.00	0.00	12.80	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.02	0.00	0.00	0.00	0.00
Cotton	689.40	1,123.00	2,334.40	438.40	379.20	554.20	1,781.30	871.70
	0.86	0.86	0.94	0.78	0.43	0.58	0.48	0.41
Grain Sorghum	34.10	0.00	140.30	0.00	245.90	364.90	1,959.20	939.50
	0.04	0.00	0.06	0.00	0.28	0.38	0.52	0.44
Wheat	35.60	41.80	19.10	110.60	0.00	0.00	0.00	0.00
	0.04	0.03	0.01	0.20	0.00	0.00	0.00	0.00
Soybeans	0.00	0.00	0.00	0.00	25.40	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.03	0.00	0.00	0.00
Corn	0.00	0.00	0.00	0.00	228.60	35.80	0.00	0.00
	0.00	0.00	0.00	0.00	0.26	0.04	0.00	0.00
Peanuts	45.90	131.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.06	0.10	0.00	0.00	0.00	0.00	0.00	0.00
Rice	0.00	0.00	0.00	0.00	8.20	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.01	0.00	0.00	0.00
Other Receipts	0.00	9.20	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.01	0.00	0.00	0.00	0.00	0.00	0.00
2010 Planted Acres**								
Total	2,293.00	3,444.00	4,500.00	2,000.00	1,800.00	2,250.00	8,000.00	4,500.00
Cotton	1,958.00	2,916.00	3,650.00	1,000.00	600.00	1,000.00	2,800.00	1,495.00
	0.85	0.85	0.81	0.50	0.33	0.44	0.35	0.33
Grain Sorghum	190.00	0.00	550.00	0.00	620.00	1,125.00	5,200.00	2,780.00
	0.08	0.00	0.12	0.00	0.34	0.50	0.65	0.62
Wheat	95.00	120.00	300.00	1,000.00	0.00	0.00	0.00	0.00
	0.04	0.04	0.07	0.50	0.00	0.00	0.00	0.00
Soybeans	0.00	0.00	0.00	0.00	100.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.06	0.00	0.00	0.00
Corn	0.00	0.00	0.00	0.00	480.00	125.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.27	0.06	0.00	0.00
Peanuts	50.00	120.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.02	0.04	0.00	0.00	0.00	0.00	0.00	0.00
CRP	0.00	288.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.08	0.00	0.00	0.00	0.00	0.00	0.00

\*Receipts for 2010 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2010 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## **2010 CHARACTERISTICS OF PANEL FARMS PRODUCING COTTON (continued)**

- CAC4000** A 4,000-acre cotton farm located in Kings County, California, CAC4000 plants 1,333 acres to cotton, 267 acres to hay, 2666 acres of silage, and harvests 400 acres of almonds. Thirty-six percent of 2010 receipts came from cotton sales.
- ARNC5000** Far northeast Arkansas (Mississippi County) is home to this 5,000-acre cotton farm. ARNC5000 plants all its acres to cotton annually, generating 100 percent of its receipts from cotton.
- TNC2100** A 2,100-acre, moderate-sized West Tennessee (Fayette County) cotton farm. TNC2100 consists of 525 acres of cotton, 1,020 acres of soybeans, 525 acres of corn, and 30 acres enrolled in CRP. Cotton accounted for 38 percent of 2010 gross receipts, with corn and soybeans contributing 27 percent and 35 percent, respectively.
- TNC4050** TNC4050 is a 4,050-acre, large-sized West Tennessee (Haywood County) cotton farm. This farm plants 2,025 acres of cotton, 1,425 acres of soybeans, 600 acres of corn, and 475 acres of wheat each year. During 2010, cotton sales generated 62 percent of gross receipts.
- ALC3000** A 3,000-acre cotton farm located in northern Alabama (Lawrence County) that plants 1,050 acres to cotton, 1,350 acres to corn, 600 acres of soybeans and 450 acres to wheat annually. This farm was early to adopt no-till cropping practices. Cotton sales accounted for 45 percent of total farm receipts during 2010.
- GAC2300** Southwest Georgia (Decatur County) is home to a 2,300-acre cotton farm that plants 1,495 acres to cotton, 575 acres to peanuts, and 230 acres to corn. In 2010, farm receipts were comprised largely of cotton sales (61 percent) and peanut sales (28 percent).
- SCC1500** SCC1500 is a moderate-sized, 1,500-acre grain farm in South Carolina (Barnwell County) consisting of 525 acres of corn, 525 acres of cotton, 375 acres of peanuts, 75 acres of soybeans (double cropped behind wheat), and 75 acres of wheat. Forty-six percent of the farm's receipts were from cotton sales during 2010.
- NCC1500** This is a 1,500-acre cotton farm located on the upper coastal plain of North Carolina (Wayne County). NCC1500 plants 225 acres of cotton, 255 acres of wheat, 850 acres of soybeans, and 275 acres of corn annually. Cotton accounted for 19 percent of this farm's 2010 receipts.

Appendix Table A6. Characteristics of Panel Farms Producing Cotton.

	CAC4000	ARNC5000	TNC2100	TNC4050	ALC3000	GAC2300	SCC1500	NCC1500
County	Kings	Mississippi	Fayette	Haywood	Lawrence	Decatur	Barnwell	Wayne
Total Cropland	4,000.00	5,000.00	2,100.00	4,050.00	3,000.00	2,300.00	1,500.00	1,500.00
Acres Owned	2,000.00	1,000.00	225.00	1,000.00	0.00	690.00	375.00	225.00
Acres Leased	2,000.00	4,000.00	1,875.00	3,050.00	3,000.00	1,610.00	1,125.00	1,275.00
Assets (\$1000)								
Total	17,226.00	7,161.00	2,856.00	5,362.00	2,322.00	4,644.00	1,228.00	2,615.00
Real Estate	15,214.00	3,067.00	1,222.00	3,314.00	400.00	3,134.00	711.00	1,097.00
Machinery	925.00	3,724.00	525.00	887.00	1,610.00	1,067.00	475.00	1,116.00
Other & Livestock	1,087.00	370.00	1,109.00	1,161.00	313.00	443.00	42.00	402.00
Debt/Asset Ratios								
Total	0.17	0.23	0.09	0.14	0.32	0.25	0.20	0.26
Intermediate	0.21	0.30	0.08	0.17	0.42	0.33	0.24	0.43
Long Run	0.18	0.17	0.11	0.16	0.17	0.16	0.18	0.17
2010 Gross Receipts (\$1,000)*								
Total	7,024.80	4,557.40	1,474.20	2,864.40	2,021.20	2,162.30	1,024.80	1,098.10
Cotton	2,524.10	4,557.40	561.50	1,773.60	902.00	1,322.80	475.30	210.30
	0.36	1.00	0.38	0.62	0.45	0.61	0.46	0.19
Wheat	399.00	0.00	0.00	169.40	130.00	0.00	15.30	71.40
	0.06	0.00	0.00	0.06	0.06	0.00	0.02	0.07
Soybeans	0.00	0.00	519.50	548.10	141.00	0.00	27.40	381.80
	0.00	0.00	0.35	0.19	0.07	0.00	0.03	0.35
Corn	0.00	0.00	391.30	369.20	848.10	239.10	224.40	187.80
	0.00	0.00	0.27	0.13	0.42	0.11	0.22	0.17
Hay	256.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Peanuts	0.00	0.00	0.00	0.00	0.00	600.40	282.40	0.00
	0.00	0.00	0.00	0.00	0.00	0.28	0.28	0.00
Silage	1,862.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.27	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Receipts	1,982.40	0.00	1.80	4.00	0.00	0.00	0.00	246.80
	0.28	0.00	0.00	0.00	0.00	0.00	0.00	0.23
2010 Planted Acres**								
Total	5,333.00	5,000.00	2,100.00	4,525.00	3,450.00	2,300.00	1,575.00	1,605.00
Cotton	1,333.00	5,000.00	525.00	2,025.00	1,050.00	1,495.00	525.00	225.00
	0.25	1.00	0.25	0.45	0.30	0.65	0.33	0.14
Wheat	667.00	0.00	0.00	475.00	450.00	0.00	75.00	255.00
	0.13	0.00	0.00	0.11	0.13	0.00	0.05	0.16
Soybeans	0.00	0.00	1,020.00	1,425.00	600.00	0.00	75.00	850.00
	0.00	0.00	0.49	0.32	0.17	0.00	0.05	0.53
Corn	0.00	0.00	525.00	600.00	1,350.00	230.00	525.00	275.00
	0.00	0.00	0.25	0.13	0.39	0.10	0.33	0.17
Hay	267.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Peanuts	0.00	0.00	0.00	0.00	0.00	575.00	375.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.25	0.24	0.00
CRP	0.00	0.00	30.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.01	0.00	0.00	0.00	0.00	0.00
Almonds	400.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.08	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Silage	2,666.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00

\*Receipts for 2010 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2010 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## **2010 CHARACTERISTICS OF PANEL FARMS PRODUCING RICE**

- CAR550** CAR550 is a 550-acre moderate-sized rice farm in the Sacramento Valley of California (Sutter and Yuba Counties) that plants 500 acres of rice annually. This farm generated 100 percent of 2010 gross receipts from rice sales.
- CAR3000** This is a 3,000-acre rice farm located in the Sacramento Valley of California (Sutter and Yuba Counties) that is large-sized for the region. CAR3000 plants 3,000 acres of rice annually. One hundred percent of 2010 total receipts were generated from rice sales.
- CABR1300** The Sacramento Valley (Butte County) is home to CABR1300, a 1,300-acre rice farm. CABR1300 harvests 1,200 acres of rice annually, generating 100 percent of 2010 farm receipts from rice sales.
- CACR800** CACR800 is a 800-acre rice farm located in the Sacramento Valley of California (Colusa County). This farm harvests 800 acres of rice each year. During 2010, 100 percent of farm receipts were realized from rice sales.
- TXR1350** This 1,350-acre rice farm located west of Houston, Texas (Colorado County) is moderate-sized for the region. TXR1350 harvests 450 acres of first-crop rice and 360 acres of ratoon rice. The farm generated 98 percent of its receipts from rice during 2010.
- TXR3000** TXR3000 is a 3,000-acre, large-sized rice farm located west of Houston, Texas (Colorado County). This farm harvests 1,200 acres of first-crop rice and 1,080 acres of ratoon rice annually. TXR3000 realized 100 percent of 2010 gross receipts from rice sales.
- TXBR1800** The Texas Gulf Coast (Matagorda County) is home to this 1,800-acre rice farm. TXBR1800 plants a third of its acres to rice annually and fallows the remainder. In 2010, TXBR1800 realized 100 percent farm receipts from rice sales.
- TXER3200** This 3,200-acre rice farm is located in the Texas Gulf Coast (Wharton County). TXER3200 harvests 1,067 acres of first-crop rice and 960 acres of ratoon rice each year. The farm also grows 427 acres of soybeans and 640 acres of grain sorghum annually. Seventy-five percent of 2010 receipts came from rice sales.

Appendix Table A7. Characteristics of Panel Farms Producing Rice.

	CAR550	CAR3000	CABR1300	CACR800	TXR1350	TXR3000	TXBR1800	TXER3200
County	Sutter	Sutter	Butte	Colusa	Colorado	Colorado	Matagorda	Wharton
Total Cropland	550.00	3,000.00	1,300.00	800.00	1,350.00	3,000.00	1,800.00	3,200.00
Acres Owned	275.00	769.00	520.00	320.00	405.00	0.00	0.00	320.00
Acres Leased	275.00	2,231.00	780.00	480.00	945.00	3,000.00	1,800.00	2,880.00
Assets (\$1000)								
Total	2,131.00	8,297.00	5,369.00	3,416.00	1,421.00	1,084.00	800.00	1,330.00
Real Estate	1,546.00	5,129.00	3,556.00	2,145.00	810.00	71.00	0.00	655.00
Machinery	511.00	2,208.00	929.00	358.00	467.00	664.00	800.00	572.00
Other & Livestock	74.00	959.00	884.00	913.00	143.00	349.00	0.00	103.00
Debt/Asset Ratios								
Total	0.16	0.19	0.14	0.14	0.18	0.13	0.71	0.14
Intermediate	0.12	0.30	0.11	0.22	0.23	0.19	0.43	0.11
Long Run	0.18	0.18	0.19	0.15	0.15	0.13	0.00	0.18
2010 Gross Receipts (\$1,000)*								
Total	784.60	4,337.70	1,976.20	1,305.80	494.20	1,212.00	640.20	1,534.60
Rice	784.60	4,337.70	1,976.20	1,305.80	484.20	1,207.00	640.20	1,148.40
	1.00	1.00	1.00	1.00	0.98	1.00	1.00	0.75
Soybeans	0.00	0.00	0.00	0.00	0.00	0.00	0.00	133.40
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.09
Grain Sorghum	0.00	0.00	0.00	0.00	0.00	0.00	0.00	252.80
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.17
Other Receipts	0.00	0.00	0.00	0.00	10.00	5.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.02	0.00	0.00	0.00
2010 Planted Acres**								
Total	500.00	3,000.00	1,200.00	800.00	450.00	1,200.00	600.00	2,134.00
Rice	500.00	3,000.00	1,200.00	800.00	450.00	1,200.00	600.00	1,067.00
	1.00	1.00	1.00	1.00	1.00	1.00	1.00	0.50
Soybeans	0.00	0.00	0.00	0.00	0.00	0.00	0.00	427.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.20
Grain Sorghum	0.00	0.00	0.00	0.00	0.00	0.00	0.00	640.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.30

\*Receipts for 2010 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2010 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## **2010 CHARACTERISTICS OF PANEL FARMS PRODUCING RICE (continued)**

- LASR1200** A 1,200-acre southwest Louisiana (Acadia, Jeff Davis, and Vermilion parishes) rice farm, LASR1200 is moderate-sized for the area. This farm harvests 660 acres of rice and 250 acres of soybeans. During 2010, 83 percent of gross receipts were generated from rice sales.
- ARMR7500** ARMR7500 is a 7,500-acre diversified rice farm in southeast Arkansas (Desha County) that plants 1,875 acres of rice, 2,375 acres of soybeans (750 double cropped behind wheat), 1,500 acres of cotton, 1,500 acres of corn, and 1,000 acres of wheat. For 2010, 27 percent of gross receipts came from rice sales, 29 percent from cotton sales, 21 percent from corn sales, and 18 percent from soybean sales.
- ARSR3240** ARSR3240 is a 3,240-acre, large-sized Arkansas (Arkansas County) rice farm that harvests 1,620 acres of rice, 1,620 acres of soybeans, and 324 acres of wheat (planted before soybeans) each year. Sixty-four percent of this farm's 2010 receipts came from rice sales.
- ARWR1400** East central Arkansas (Cross County) is home to this 1,400-acre rice farm. Moderate-sized for the region, ARWR1400 annually plants 700 acres each to rice and soybeans. During 2010, rice sales generated 64 percent of gross receipts.
- ARHR3000** ARHR3000 is a 3,000-acre large-sized northeast Arkansas (Lawrence County) rice farm that annually harvests 1,450 acres of rice, 1,250 acres of soybeans, and 300 acres of corn. Rice sales accounted for 60 percent of 2010 farm receipts.
- MOWR4000** A 4,000-acre rice farm located in southeast Missouri (Butler County), MOWR4000 is large-sized for the region. Annually, this farm plants 2,000 acres of rice and 2,000 acres of soybeans. Sixty-two percent of receipts for this farm came from rice sales in 2010.

Appendix Table A8. Characteristics of Panel Farms Producing Rice.

	LASR1200	ARMR7500	ARSR3240	ARWR1400	ARHR3000	MOWR4000
County	Acadia	Deshaw	Arkansas	Cross	Lawrence	Butler
Total Cropland	1,200.00	7,500.00	3,240.00	1,400.00	3,000.00	4,000.00
Acres Owned	50.00	1,200.00	648.00	420.00	1,000.00	2,000.00
Acres Leased	1,150.00	6,300.00	2,592.00	980.00	2,000.00	2,000.00
Assets (\$1000)						
Total	734.00	9,017.00	3,965.00	2,973.00	4,891.00	11,995.00
Real Estate	142.00	3,243.00	1,685.00	1,670.00	2,464.00	7,694.00
Machinery	402.00	4,828.00	1,994.00	1,273.00	2,405.00	3,359.00
Other & Livestock	190.00	946.00	286.00	30.00	22.00	943.00
Debt/Asset Ratios						
Total	0.21	0.19	0.25	0.19	0.22	0.18
Intermediate	0.31	0.24	0.34	0.23	0.26	0.27
Long Run	0.19	0.17	0.18	0.17	0.17	0.16
2010 Gross Receipts (\$1,000)*						
Total	749.80	5,594.00	1,866.60	954.30	2,003.90	2,749.80
Rice	624.00	1,513.30	1,191.10	610.70	1,206.70	1,702.30
	0.83	0.27	0.64	0.64	0.60	0.62
Soybeans	79.20	1,016.90	579.20	343.60	566.90	1,047.60
	0.11	0.18	0.31	0.36	0.28	0.38
Corn	0.00	1,149.30	0.00	0.00	230.30	0.00
	0.00	0.21	0.00	0.00	0.12	0.00
Wheat	0.00	273.70	96.30	0.00	0.00	0.00
	0.00	0.05	0.05	0.00	0.00	0.00
Cotton	0.00	1,640.80	0.00	0.00	0.00	0.00
	0.00	0.29	0.00	0.00	0.00	0.00
Other Receipts	46.70	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00
2010 Planted Acres**						
Total	910.00	8,250.00	3,564.00	1,400.00	3,000.00	4,000.00
Rice	660.00	1,875.00	1,620.00	700.00	1,450.00	2,000.00
	0.73	0.23	0.46	0.50	0.48	0.50
Soybeans	250.00	2,375.00	1,620.00	700.00	1,250.00	2,000.00
	0.28	0.29	0.46	0.50	0.42	0.50
Corn	0.00	1,500.00	0.00	0.00	300.00	0.00
	0.00	0.18	0.00	0.00	0.10	0.00
Wheat	0.00	1,000.00	324.00	0.00	0.00	0.00
	0.00	0.12	0.09	0.00	0.00	0.00
Cotton	0.00	1,500.00	0.00	0.00	0.00	0.00
	0.00	0.18	0.00	0.00	0.00	0.00

\*Receipts for 2010 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2010 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## **2010 CHARACTERISTICS OF PANEL FARMS PRODUCING MILK**

- CAD1710** A 1,710-cow, large-sized central California (Tulare County) dairy, the farm plants 1,200 acres of hay/silage for which it employs custom harvesting. Milk sales generated 93 percent of 2010 total receipts.
- WAD250** A 250-cow, moderate-sized northern Washington (Whatcom County) dairy. This farm plants 200 acres of silage and generated 91 percent of its 2010 gross receipts from milk sales.
- WAD850** An 850-cow, large-sized northern Washington (Whatcom County) dairy. This farm plants 605 acres for silage annually. During 2010, 95 percent of this farm's gross receipts came from milk.
- NVD500** A 500-cow, moderate-sized Nevada (Churchill County) dairy. This farm plants 150 acres of hay and 100 acres of corn silage annually. Milk sales accounted for 91 percent of NVD500's gross receipts for 2010.
- TXND3000** A 3,000-cow, large-sized dairy located in the South Plains of Texas (Bailey County). This farm plants 600 acres of sorghum for silage annually. Milk sales account for 94 percent of 2010 gross receipts.
- TXCD550** A 550-cow, moderate-sized central Texas (Erath County) dairy, TXCD550 plants 1,100 acres of hay each year. Milk sales represented 93 percent of this farm's 2010 gross receipts.
- TXCD1300** A 1,300-cow, large-sized central Texas (Erath County) dairy, TXCD1300 plants 680 acres of silage and 440 acres of hay annually. During 2010, milk sales accounted for 93 percent of receipts.

Appendix Table A9. Characteristics of Panel Farms Producing Milk.

	CAD1710	WAD250	WAD850	NVD500	TXND3000	TXCD550	TXCD1300
County	Tulare	Whatcom	Whatcom	Churchill	Bailey	Erath	Erath
Total Cropland	700.00	200.00	605.00	200.00	520.00	750.00	560.00
Acres Owned	700.00	100.00	300.00	150.00	520.00	500.00	230.00
Acres Leased	0.00	100.00	305.00	50.00	0.00	250.00	330.00
Pastureland							
Acres Owned	0.00	0.00	0.00	0.00	0.00	150.00	240.00
Assets (\$1000)							
Total	20,716.00	3,781.00	8,809.00	3,413.00	15,506.00	4,258.00	7,539.00
Real Estate	14,493.00	2,710.00	6,077.00	1,895.00	8,439.00	2,338.00	3,671.00
Machinery	726.00	286.00	728.00	253.00	1,023.00	519.00	724.00
Other & Livestock	5,497.00	784.00	2,003.00	1,265.00	6,045.00	1,401.00	3,145.00
Debt/Asset Ratios							
Total	0.34	0.32	0.38	0.43	0.36	0.33	0.41
Intermediate	0.11	0.11	0.16	0.11	0.21	0.14	0.12
Long Run	0.25	0.24	0.26	0.22	0.27	0.27	0.26
Number of Livestock							
Dairy Cows	1,710.00	250.00	850.00	500.00	3,000.00	550.00	1,300.00
Cwt Milk/Cow	244.00	251.00	261.00	239.00	222.00	200.00	202.00
2010 Gross Receipts (\$1,000)*							
Total	6,574.30	1,087.90	3,610.30	1,914.60	11,530.30	1,998.40	4,895.90
Milk	6,135.70	984.20	3,411.70	1,748.30	10,787.50	1,851.00	4,551.60
	0.93	0.91	0.95	0.91	0.94	0.93	0.93
Dairy Cattle	435.00	100.20	195.10	162.70	739.20	143.80	340.70
	0.07	0.09	0.05	0.09	0.06	0.07	0.07
2010 Planted Acres**							
Total	1,200.00	200.00	605.00	250.00	600.00	1,100.00	1,120.00
Hay	200.00	0.00	0.00	150.00	0.00	1,100.00	440.00
	0.17	0.00	0.00	0.60	0.00	1.00	0.39
Silage	1,000.00	200.00	605.00	100.00	600.00	0.00	680.00
	0.83	1.00	1.00	0.40	1.00	0.00	0.61

\*Receipts for 2010 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2010 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## **2010 CHARACTERISTICS OF PANEL FARMS PRODUCING MILK (continued)**

- TXED450** A 400-cow, moderate-sized northeast Texas (Hopkins County) dairy. This farm has 400 acres of silage and 125 acres of hay. During 2010, milk sales represented 91 percent of annual receipts.
- TXED1000** A 1,000-cow, large-sized northeast Texas (Hopkins County) dairy. This farm plants 1,025 acres of hay/silage. This farm generated 94 percent of 2010 receipts from milk sales.
- WID145** A 145-cow, moderate-sized eastern Wisconsin (Winnebago County) dairy, the farm plants 180 acres of silage, 90 acres for hay, 150 acres of corn, and 130 acres of soybeans. Milk constituted 87 percent of this farm's 2010 receipts.
- WID1000** A 1000-cow, large-sized eastern Wisconsin (Winnebago County) dairy, the farm plants 600 acres of hay, 600 acres of silage, 600 acres of corn and 100 acres of soybeans each year. Milk sales comprised 92 percent of the farm's 2010 receipts.
- NYWD600** A 600-cow, moderate-sized western New York (Wyoming County) dairy. This farm plants 600 acres of silage, 450 acres of haylage, 100 acres of corn, and 50 acres of hay annually. Milk sales accounted for 93 percent of the gross receipts for this farm in 2010.
- NYWD1200** A 1,200-cow, large-sized western New York (Wyoming County) dairy. This farm plants 1,900 acres of silage and 200 acres of corn annually. Milk sales accounted for 94 percent of the gross receipts for this farm in 2010.
- NYCD110** A 110-cow, moderate-sized central New York (Cayuga County) dairy, the farm plants 30 acres for hay, 90 acres for corn, and 185 acres for silage annually. Milk accounted for 90 percent of the gross receipts for 2010 on this dairy.
- NYCD550** A 550-cow, large-sized central New York (Cayuga County) dairy, this farm plants 625 acres of hay and haylage and 475 acres of silage. Milk sales make up 93 percent of the 2010 total receipts for this dairy.

Appendix Table A10. Characteristics of Panel Farms Producing Milk.

	TXED400	TXED1000	WID145	WID1000	NYWD600	NYWD1200	NYCD110	NYCD550
County	Hopkins	Hopkins	Winnebago	Winnebago	Wyoming	Wyoming	Cayuga	Cayuga
Total Cropland	950.00	750.00	600.00	2,000.00	1,200.00	2,100.00	325.00	1,100.00
Acres Owned	475.00	500.00	330.00	800.00	800.00	1,400.00	250.00	825.00
Acres Leased	475.00	250.00	270.00	1,200.00	400.00	700.00	75.00	275.00
Pastureland								
Acres Owned	0.00	0.00	40.00	0.00	75.00	50.00	20.00	50.00
Assets (\$1000)								
Total	2,438.00	6,443.00	2,651.00	7,763.00	5,349.00	10,863.00	1,171.00	5,553.00
Real Estate	1,354.00	3,362.00	1,754.00	4,461.00	2,728.00	6,212.00	603.00	2,731.00
Machinery	436.00	1,077.00	457.00	793.00	1,069.00	1,913.00	222.00	1,431.00
Other & Livestock	648.00	2,003.00	440.00	2,510.00	1,552.00	2,739.00	345.00	1,391.00
Debt/Asset Ratios								
Total	0.50	0.46	0.29	0.42	0.44	0.34	0.22	0.41
Intermediate	0.17	0.18	0.26	0.13	0.17	0.23	0.17	0.21
Long Run	0.26	0.27	0.26	0.27	0.25	0.27	0.26	0.25
Number of Livestock								
Dairy Cows	400.00	1,000.00	145.00	1,000.00	600.00	1,200.00	110.00	550.00
Cwt Milk/Cow	178.00	222.00	256.00	265.00	234.00	239.00	241.00	255.00
2010 Gross Receipts (\$1,000)*								
Total	1,225.90	3,898.10	729.40	4,882.90	2,660.00	5,428.30	531.90	2,773.90
Milk	1,113.30	3,678.90	630.50	4,496.40	2,470.00	5,121.30	480.50	2,569.40
	0.91	0.94	0.87	0.92	0.93	0.94	0.90	0.93
Dairy Cattle	96.20	215.60	47.90	287.00	186.40	303.50	43.30	200.90
	0.08	0.06	0.07	0.06	0.07	0.06	0.08	0.07
Hay	12.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	0.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Corn	0.00	0.00	1.10	14.20	0.00	0.00	4.50	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.01	0.00
Soybeans	0.00	0.00	30.60	44.80	0.00	0.00	0.00	0.00
	0.00	0.00	0.04	0.01	0.00	0.00	0.00	0.00
2010 Planted Acres**								
Total	525.00	1,025.00	600.00	2,000.00	1,200.00	2,100.00	305.00	1,100.00
Hay	125.00	550.00	90.00	600.00	50.00	0.00	30.00	625.00
	0.24	0.54	0.15	0.30	0.04	0.00	0.10	0.57
Silage	400.00	475.00	180.00	600.00	1,050.00	1,900.00	185.00	475.00
	0.76	0.46	0.30	0.30	0.88	0.91	0.61	0.43
Corn	0.00	0.00	150.00	600.00	100.00	200.00	90.00	0.00
	0.00	0.00	0.25	0.30	0.08	0.10	0.30	0.00
Soybeans	0.00	0.00	130.00	100.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.22	0.05	0.00	0.00	0.00	0.00

\*Receipts for 2010 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2010 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## **2010 CHARACTERISTICS OF PANEL FARMS PRODUCING MILK (continued)**

- VTD140** A 140-cow, moderate-sized Vermont (Washington County) dairy. VTD140 plants 60 acres of hay and 160 acres of silage annually. Milk accounted for 90 percent of the 2010 receipts for this farm.
- VTD400** A 400-cow, large-sized Vermont (Washington County) dairy. This farm plants 100 acres of hay and 850 acres of silage annually. Milk sales represent 93 percent of VTD400's gross receipts in 2010.
- MOGD500** A 500-cow, grazing dairy in southwest Missouri (Dade County), the farm plants 40 acres of silage annually, and grazes cows on 345 acres of improved pasture. Milk accounted for 91 percent of gross farm receipts for 2010.
- MOCD500** A 500-cow, large-sized southwest Missouri (Dade County) dairy. The farm plants 210 acres of hay, 320 acres of silage, and 70 acres of improved pasture annually. Milk accounted for 93 percent of gross farm receipts for 2010.
- FLND550** A 550-cow, moderate-sized north Florida (Lafayette County) dairy. The dairy grows 130 acres of hay each year. All other feed requirements are purchased in a pre-mixed ration. Milk sales accounted for 93 percent of the farm receipts.
- FLSD1500** A 1,500-cow, large-sized south central Florida (Okeechobee County) dairy, FLSD1500 plants 100 acres of hay and 400 acres of silage annually. Milk sales represent 95 percent of 2010 total receipts.

Appendix Table A11. Characteristics of Panel Farms Producing Milk.

	VTD140	VTD400	MOGD500	MOCD500	FLND550	FLSD1500
County	Washington	Washington	Dade	Dade	Lafayette	Okeechobee
Total Cropland	220.00	1,000.00	0.00	530.00	600.00	400.00
Acres Owned	100.00	525.00	0.00	530.00	450.00	400.00
Acres Leased	120.00	475.00	0.00	0.00	150.00	0.00
Pastureland						
Acres Owned	60.00	50.00	385.00	70.00	60.00	470.00
Acres Leased	0.00	50.00	0.00	0.00	0.00	0.00
Assets (\$1000)						
Total	1,335.00	4,375.00	2,244.00	4,091.00	4,057.00	8,285.00
Real Estate	610.00	2,922.00	1,480.00	2,418.00	2,394.00	5,411.00
Machinery	228.00	495.00	194.00	534.00	355.00	591.00
Other & Livestock	497.00	957.00	570.00	1,138.00	1,309.00	2,284.00
Debt/Asset Ratios						
Total	0.36	0.40	0.29	0.44	0.28	0.44
Intermediate	0.10	0.13	0.18	0.16	0.17	0.16
Long Run	0.21	0.27	0.25	0.23	0.24	0.23
Number of Livestock						
Dairy Cows	140.00	400.00	500.00	500.00	550.00	1,500.00
Cwt Milk/Cow	216.00	244.00	131.00	232.00	194.00	198.00
2010 Gross Receipts (\$1,000)*						
Total	604.10	1,830.90	1,185.40	2,062.20	2,211.30	6,667.30
Milk	546.00	1,696.10	1,082.10	1,926.60	2,055.10	6,317.90
	0.90	0.93	0.91	0.93	0.93	0.95
Dairy Cattle	49.00	131.20	99.70	131.90	152.60	345.80
	0.08	0.07	0.08	0.06	0.07	0.05
Other Receipts	5.50	0.00	0.00	0.00	0.00	0.00
	0.01	0.00	0.00	0.00	0.00	0.00
2010 Planted Acres**						
Total	220.00	950.00	385.00	600.00	130.00	500.00
Hay	60.00	100.00	0.00	210.00	130.00	100.00
	0.27	0.11	0.00	0.35	1.00	0.20
Silage	160.00	850.00	40.00	320.00	0.00	400.00
	0.73	0.90	0.10	0.53	0.00	0.80
Improved Pasture	0.00	0.00	345.00	70.00	0.00	0.00
	0.00	0.00	0.90	0.12	0.00	0.00

\*Receipts for 2010 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2010 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## **2010 CHARACTERISTICS OF PANEL RANCHES PRODUCING BEEF CATTLE**

- CAB500** Located in the northern Sacramento Valley (Tehama County, California), this 500-cow operation covers 10,000 acres of deeded and privately owned leased range. Additionally, 2,000 AUMs are leased from the federal government. All 2010 receipts were generated by the cow-calf operation.
- NVB700** NVB700 is a 700-cow ranch located in northeastern Nevada (Elko County). The operation consists of 1,300 acres of owned hay meadow and 8,725 acres of owned range, supplemented by 4,450 AUMs leased from the U.S. Forest Service. Each year, the ranch harvests 975 acres of hay. Annually, cattle sales represent all of the ranch's receipts.
- MTB500** A 500-cow ranch located on the eastern plains of Montana (Custer County), MTB500 runs cows on a combination of owned land and land leased from federal, state, and private sources. Federal land satisfies one quarter of total grazing needs. The ranch owns 14,000 acres of pasture. 640 acres of hay are produced annually on the owned land. Also, all deeded acres are leased for hunting. Cattle sales represented 98 percent of this ranch's 2010 receipts.
- WYB435** This 435-cow ranch is located in north central Wyoming (Washakie County). The ranch leases 2000 AUMs from the U.S. Forest Service and owns 1,000 acres of range. In response to drought, the ranch has begun leasing 700 acres of private pasture. Annually, the ranch harvests 305 acres of alfalfa and grass hay on owned ground. The ranch backgrounds two-thirds of its calves for ninety days. In 2010, cattle sales accounted for 93 percent of gross receipts, while hay sales accounted for 7 percent.
- COB250** This 250-cow ranch is located in northwestern Colorado (Routt County). Federal land provides seven percent of the ranch's grazing needs. The ranch owns 2,300 acres of rangeland, and the cattle graze federal land during the summer. COB250 harvests 450 acres of hay each year at a projected yield of 2.5 tons per acre. Cattle sales accounted for 75 percent of the ranch's 2010 total receipts.
- NMB240** NMB240 is a 240-cow ranch located in northeastern New Mexico (Union County). In 2002, this ranch liquidated 20 percent of its mature cowherd in response to oppressive drought, culling 60 of its 300. With improving range conditions, ranchers have opted to fill the gap with summer stockers. Accordingly, 200 summer stocker steers were added to this ranch. During 2010, 84 percent of gross receipts were derived from cattle sales with the balance of receipts generated from fee hunting.

Appendix Table A12. Characteristics of Panel Farms Producing Beef Cattle.

	CAB500	NVB700	MTB500	WYB435	COB250	NMB240
County	Tehama	Elko	Custer	Washakie	Routt	Union
Total Cropland	0.00	1,300.00	0.00	330.00	450.00	0.00
Acres Owned	0.00	1,300.00	0.00	330.00	450.00	0.00
Acres Leased	0.00	0.00	0.00	0.00	0.00	0.00
Pastureland						
Acres Owned	5,000.00	8,725.00	14,000.00	1,000.00	2,300.00	10,072.00
Acres Leased	0.00	0.00	0.00	0.00	0.00	2,261.00
Federal AUMs Leas	2,000.00	4,450.00	1,350.00	2,000.00	200.00	0.00
State/Private AUM	5,000.00	1,000.00	5,180.00	700.00	750.00	0.00
Assets (\$1000)						
Total	4,339.00	5,268.00	5,151.00	3,617.00	14,361.00	5,579.00
Real Estate	3,684.00	4,182.00	4,218.00	2,606.00	13,877.00	5,225.00
Machinery	116.00	270.00	318.00	304.00	206.00	113.00
Other & Livestock	539.00	816.00	614.00	708.00	279.00	241.00
Debt/Asset Ratios						
Total	0.04	0.02	0.02	0.05	0.01	0.02
Intermediate	0.02	0.05	0.08	0.07	0.02	0.03
Long Run	0.01	0.01	0.01	0.01	0.01	0.01
Number of Livestock						
Beef Cows	500.00	700.00	500.00	435.00	250.00	240.00
2010 Gross Receipts (\$1,000)*						
Total	287.60	426.60	299.20	281.00	197.70	171.90
Cattle	287.60	426.60	292.20	262.50	148.90	144.70
	1.00	1.00	0.98	0.93	0.75	0.84
Hay	0.00	0.00	0.00	13.50	39.80	0.00
	0.00	0.00	0.00	0.05	0.20	0.00
Other Receipts	0.00	0.00	7.00	5.00	9.00	27.20
	0.00	0.00	0.02	0.02	0.05	0.16
2010 Planted Acres**						
Total	0.00	975.00	640.00	305.00	450.00	0.00
Hay	0.00	975.00	640.00	305.00	450.00	0.00
	0.00	1.00	1.00	1.00	1.00	0.00

\*Receipts for 2010 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2010 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

## **2010 CHARACTERISTICS OF PANEL RANCHES PRODUCING BEEF CATTLE (continued)**

- SDB375** SDB375 is a 375-cow West River (Meade County, South Dakota) beef cattle ranch. This operation produces hay on 1,150 acres of owned cropland, and runs its cows on 6,700 acres of owned native range. In 2010, calf and culled cow/bull sales accounted for 100 percent of gross receipts.
- MOB250** A 250-cow beef cattle operation is the focal point of this diversified livestock and crop farm located in southwest Missouri (Dade County). MOB250 plants 120 acres of corn, 120 acres of wheat, 160 acres of soybeans, and 560 acres of hay. Improved pasture makes up another 570 acres of this ranch. During 2010, cattle sales comprised 47 percent of gross receipts.
- MOCB400** MOCB400 is a 400-cow beef cattle farm located in central Missouri (Dent County). This farm consists of 1,060 acres of owned ground and 500 acres of leased ground. Annually, 410 acres of hay are harvested on owned land. 2010 cattle sales represented 95 percent of MOCB400's cash receipts.
- TXRB500** The western Rolling Plains of Texas (King County) is home to this 500-head cow-calf operation. This ranch operates on 20,000 acres (half owned, half leased) of native range. After weaning, calves are placed on wheat pasture and then either sold as feeder cattle or retained as replacement females. Eighty-two percent of 2010 receipts came from cattle sales, while 20 percent came from fee hunting.
- TXSB200** A 200-head cow-calf operation is the central focus of this full-time agricultural operation in south central Texas (Gonzales County). Faced with continued drought, the ranch has been able to only slightly rebuild its numbers from its 30 percent liquidation in 2006. Contract broiler production is an important source of agricultural revenue for this ranch; even so, cattle sales accounted for 75 percent of 2010 gross receipts.
- FLB1155** This is a 1,155-cow ranch located in central Florida (Osceola County). FLB1155 runs cows on 5,400 acres of owned improved pasture, from which 3,560 acres of hay are harvested annually. Sales of sod are a burgeoning source of agricultural income for area ranches. During 2010, cattle sales represented 86 percent of total receipts.
- OTHERS** Six other representative farms have beef cattle operations along with their crop production (MONG1850, TXHG2000, TXWG1600, KSNW4000, KSNW5500, and TXRP2500). These farming operations have from 25 to 200 cows. Cattle contributed from 3 to 13 percent of gross receipts for these farms in 2010.

Appendix Table A13. Characteristics of Panel Farms Producing Beef Cattle.

	SDB375	MOB250	MOCB400	TXRB500	TXSB200	FLB1155
County	Meade	Dade	Dent	King	Gonzales	Osceola
Total Cropland	1,150.00	280.00	40.00	0.00	0.00	5,400.00
Acres Owned	1,150.00	175.00	40.00	0.00	0.00	5,400.00
Acres Leased	0.00	105.00	0.00	0.00	0.00	0.00
Pastureland						
Acres Owned	6,700.00	570.00	1,020.00	10,000.00	900.00	0.00
Acres Leased	700.00	280.00	500.00	10,000.00	775.00	0.00
Assets (\$1000)						
Total	5,291.00	2,655.00	4,114.00	6,766.00	3,325.00	17,344.00
Real Estate	4,529.00	1,652.00	2,053.00	5,919.00	2,945.00	15,941.00
Machinery	210.00	290.00	170.00	57.00	139.00	205.00
Other & Livestock	552.00	714.00	1,891.00	790.00	241.00	1,198.00
Debt/Asset Ratios						
Total	0.02	0.03	0.01	0.01	0.03	0.01
Intermediate	0.06	0.13	0.07	0.02	0.10	0.04
Long Run	0.01	0.01	0.00	0.01	0.01	0.01
Number of Livestock						
Beef Cows	375.00	250.00	400.00	500.00	200.00	1,155.00
2010 Gross Receipts (\$1,000)*						
Total	233.90	317.40	271.50	438.70	156.40	665.90
Cattle	233.90	149.70	257.20	358.70	117.10	571.90
	1.00	0.47	0.95	0.82	0.75	0.86
Corn	0.00	64.40	0.00	0.00	0.00	0.00
	0.00	0.20	0.00	0.00	0.00	0.00
Soybeans	0.00	44.00	0.00	0.00	0.00	0.00
	0.00	0.14	0.00	0.00	0.00	0.00
Wheat	0.00	35.50	0.00	0.00	0.00	0.00
	0.00	0.11	0.00	0.00	0.00	0.00
Hay	0.00	23.80	10.00	0.00	6.80	0.00
	0.00	0.08	0.04	0.00	0.04	0.00
Other Receipts	0.00	0.00	4.30	80.00	32.50	94.00
	0.00	0.00	0.02	0.18	0.21	0.14
2010 Planted Acres**						
Total	1,150.00	1,530.00	1,560.00	0.00	0.00	3,560.00
Corn	0.00	120.00	0.00	0.00	0.00	0.00
	0.00	0.08	0.00	0.00	0.00	0.00
Soybeans	0.00	160.00	0.00	0.00	0.00	0.00
	0.00	0.11	0.00	0.00	0.00	0.00
Wheat	0.00	120.00	0.00	0.00	0.00	0.00
	0.00	0.08	0.00	0.00	0.00	0.00
Hay	1,150.00	560.00	410.00	0.00	0.00	3,560.00
	1.00	0.37	0.26	0.00	0.00	1.00
Improved Pasture	0.00	570.00	1,150.00	0.00	0.00	0.00
	0.00	0.37	0.74	0.00	0.00	0.00

\*Receipts for 2010 are included to indicate the relative importance of each enterprise to the farm. Percents indicate the percentage of the total receipts accounted for by the livestock categories and the crops.

\*\*Acreages for 2010 are included to indicate the relative importance of each enterprise to the farm. Total planted acreage may exceed total cropland available due to double cropping. Percents indicate the percentage of total planted acreage accounted for by the crop.

**APPENDIX B:**

**LIST OF PANEL FARM**

**COOPERATORS**

## **FEED GRAIN FARMS (CONTINUED)**

### **Indiana**

#### *Facilitators*

Mr. Scott Gabbard - Extension Educator, Shelby County, Purdue Cooperative Extension

#### *Panel Participants*

Mr. David Brown  
Mr. Jerry Drake  
Mr. Richard Fix  
Mr. Mark Nigh  
Mr. Ken Simpson  
Mr. Keith Theobald

Mr. Kevin Carson  
Mr. Gary Everhart  
Mr. Darrell Linville  
Mr. Gary Robards  
Mr. Doug Theobald  
Mr. Jeremy Weaver

### **Iowa**

#### *Facilitators*

Mr. Jim Patton - County Extension Director, Webster County

#### *Panel Participants*

Mr. Robert Anderson  
Mr. Perry Black  
Mr. Jason Carver  
Mr. Kevin Carver  
Todd Lundgren  
Mr. William Secor  
Mr. Jason Stanek

Mr. Dean Black  
Mr. A.J. Blair  
Mr. and Mrs. Jim Carver  
Mr. Larry Lane  
Mr. Robert Lynch  
Mr. Doug Stanek  
Mr. Loren Wuebker

### **Louisiana**

#### *Facilitators*

Mr. John Barnett - Director, LSU Ag Center, Central Region

Dr. Gene Johnson - Professor, Agricultural Marketing, Louisiana State University

#### *Panel Participants*

Mr. R. Berry Barham  
Mr. John Carroll  
Mr. Randy Miller

Mr. Jess Barr  
Mr. Buddy Davis  
Mr. Buddy Page

### **Louisiana - Northeast**

#### *Facilitators*

Dr. Gene Johnson - Professor, Agricultural Marketing, Louisiana State University

#### *Panel Participants*

Mr. Damian Bollich  
Mr. Fred Franklin  
Mr. Steve Henderson  
Mr. John Owen

Mr. Mark Brown  
Mr. Ed Greer  
Mr. Lindy Lingo  
Mr. Ed Patrick

## FEED GRAIN FARMS (CONTINUED)

### **Missouri - Central**

#### *Facilitators*

Mr. Parman Green - Farm Management Specialist, University of Missouri-Columbia

#### *Panel Participants*

Mr. Joe Brockmeier  
Mr. Kyle Durham  
Mr. Ron Gibson  
Mr. Jack Harriman  
Mr. Preston Hisle  
Mr. David Kipping  
Mr. Gerald Kitchen  
Mr. Craig Linneman  
Mr. Terry Reimer  
Mr. James Wheeler

Mr. Mark Casner  
Mr. Dennis Germann  
Mr. Dale Griffith  
Mr. Mike Hisle  
Mr. Glenn Kaiser  
Mr. Robert Kipping  
Mr. Rob Korff  
Mr. Ron Linneman  
Mr. Mike Ritchhart

### **Missouri - Northwest**

#### *Panel Participants*

Mr. Jack Baldwin  
Mr. Kevin Rosenbohm

Mr. Gary Ecker  
Mr. Roger Vest

### **Nebraska - Central**

#### *Facilitators*

Mr. Bruce Treffer - Extension Educator, Dawson County

#### *Panel Participants*

Mr. Jim Aden  
Mr. Jeremy Geiger  
Mr. Pat Luther  
Mr. Scott McPheeters  
Mr. Paul Stieb

Mr. Rob Anderson  
Mr. Greg Hueftle  
Mr. Tim Maline  
Mr. Dave Rowe  
Mr. Dan Strauss

### **North Dakota**

#### *Facilitators*

Dr. Dwight Aakre - Extension Associate-Farm Management, North Dakota State University  
Mr. Randy Grueneich - County Extension Agent, North Dakota State University

#### *Panel Participants*

Mr. Jim Broten  
Mr. Mike Clemens  
Mr. Leland Guscette  
Mr. Greg Shanenko  
Mr. Arvid Winkler

Mr. Wade Bruns  
Mr. Jack Formo  
Mr. Raymond Haugen  
Mr. Anthony Thilmony

### **South Carolina**

#### *Facilitators*

Dr. Todd Davis - Assistant Professor/Extension Economist, Clemson University  
Mr. Scott Mickey

#### *Panel Participants*

Mr. Troy Allen  
Mr. Cag Brunson  
Mr. Harry DuRant  
Mr. Jason Gamble  
Mr. Barry Hutto  
Mr. Joe McKeower

Ms. Vikki Brogdon  
Mr. Chris Cogdill  
Mr. Sam DuRant  
Mr. Steven Gamble  
Mr. Tommy Lee  
Mr. John Michael Parimuha

## **FEED GRAIN FARMS (CONTINUED)**

### **Tennessee**

#### *Facilitators*

Mr. Ranson Goodman - Extension Agent & County Director, Henry County  
Mr. Jeff Lannom - Extension Agent & County Director, Weakley County  
Mr. Tim Smith - County Extension Agent, Obion County  
Mr. Bob Williams - Extension Area Specialist, Weakley County

#### *Panel Participants*

Mr. Jason Crabtree	Mr. James S. Davis
Mr. John Erwin	Mr. Mike Freeman
Mr. David Grant	Mr. Wayne Grant
Mr. Bob Grooms	Mr. Donald Parker
Mr. Doug Schoolfield	Mr. Jamie Tuck
Mr. Gilbert Workman, Jr.	

### **Texas - Northern Blackland Prairie**

#### *Facilitators*

Mr. Gideon Jennings - County Extension Agent, Hill County  
Mr. Marty Jungman - County Extension Agent, Hill County

#### *Panel Participants*

Mr. Kenneth Machac	Mr. Lanny Neil
Mr. Barney Pustejovsky	Mr. John Sawyer
Mr. Aaron Walters	

### **Texas - Northern High Plains**

#### *Facilitators*

Dr. Steve Amosson - Extension Economist - Management, Texas A&M University  
Mr. Marcel Fischbacher - County Extension Agent, Moore County

#### *Panel Participants*

Mr. Kerry Cartrite	Mr. Brent Clark
Mr. Kelly Hays	Mr. Casey Kimbrell
Mr. Rick May	Mr. Tom Moore
Mr. H.D. Morton	Mr. Wesley Spurlock
Mr. Darren Stallwitz	Mr. Dee Vaughan
Mr. Willie Wieck	Ms. Linda Williams

### **Texas - Panhandle**

#### *Facilitators*

Mr. Steve Young - County Extension Agent, Castro County

#### *Panel Participants*

Mr. Donny Carpenter	Mr. Coby Gilbreath
Ms. Rosie Kleman	Mr. Lance Loudder
Mr. Greg Sides	Mr. Andy Williams

### **Texas - Panhandle**

#### *Facilitators*

Mr. Rick Auckerman - County Extension Agent, Texas Cooperative Extension  
Mr. Michael Clayman - Regional Vice President, First Ag Credit

#### *Panel Participants*

Mr. Michael Carlson	Mr. Roy Carlson
Mr. Greg Chavez	Mr. Steve Hoffman
Mr. Bob Meyer	Mr. Harold Sides

## **FEED GRAIN FARMS (CONTINUED)**

### **Texas - Southern Blackland Prairie**

#### *Facilitators*

Mr. Bob Whitney - County Extension Agent, Williamson County

#### *Panel Participants*

Mr. Terry Pekar

Mr. Doug Schernik

Mr. Donald Stolte

Mr. Herbert Raesz

Mr. Ken Seggern

### **Texas - Southwest**

#### *Facilitators*

Mr. Bryson Dalrymple - County Extension Agent, Uvalde County

#### *Panel Participants*

Mr. Jimmy Carnes

Mr. Danny Parker

Mr. Mark Landry

Mr. James Parker

# WHEAT FARMS

## **Colorado**

### *Facilitators*

Mr. John Deering - Ag Business Agent, Colorado State University  
Mr. Dennis Kaan - Director, Golden Plains Area Extension, Colorado State University

### *Panel Participants*

Mr. Marvin Brandon	Ms. Sara Davis
Mr. David Foy	Mr. William Harman
Mr. Terry Kuntz	Mr. Rick Lewton
Mr. Dave Lillich	Mr. Max Olsen
Mr. Ken Remington	Mr. Calvin Schaffert
Mr. Dave Wagers	Mr. Monte Willeke
Mr. John Wright	

## **Kansas - Northwest**

### *Facilitators*

Dr. Dan O'Brien - Area Extension Director, Kansas State University  
Mr. Mark Wood - Extension Agricultural Economist, Kansas Farm Mgmt. Association

### *Panel Participants*

Mr. Vernon Akers	Mr. Steve Busse
Rich Calliham	Mr. Richard Calliham
Mr. Sam Crouse	Mr. Dennis Franklin
Mr. Lyman Goetsch	Mr. Lee Juenemann
Mr. Brian Laufer	Mr. Lance Leebrick
Mr. Harold Mizell	Mr. Steve Schertz

## **Kansas - South Central**

### *Facilitators*

Mr. Gary Cramer - County Extension Agent, Sedgwick County  
Mr. Johnny Roberts - County Extension Agent, Sumner County

### *Panel Participants*

Mr. Dennis Gruenbacher	Mr. Doug Hisken
Mr. Kent Ott	Mr. David Reichenberger
Mr. Nick Steffen	Troy & Julia Strnad
Mr. Jim Stuhlsatz	Mr. Tim Turek
Mr. Robert White	

## **Montana - North Central**

### *Facilitators*

Mr. Lochiel Edwards

### *Panel Participants*

Mr. Darin Arganbright	Mr. Steve BahnMiller
Mr. Duane Beirwagen	Mr. Will Roehm
Mr. Dan Works	

## **Oregon - North Central**

### *Facilitators*

Jon Farquharson - BMCC Farm Management

### *Panel Participants*

Mr. Dana Heideman	Mr. Bill Jepsen
Mr. Joe McElligott	Mr. Craig Miles
Mrs. Shannon Rust	Mr. Tim Rust

## **WHEAT FARMS (CONTINUED)**

### **Washington**

#### *Facilitators*

Mr. Aaron Esser - County Director, WSU Extension

#### *Panel Participants*

Mr. Dan Hille

Mr. Mike Miller

Mr. Steve Taylor

Mr. Alan Koch

Mr. Tim Smith

### **Washington - Palouse**

#### *Facilitators*

Dr. Janet Schmidt - Extension Faculty, Washington State University

Mr. Steve Van Vleet - Extension Agronomist, Washington State University

#### *Panel Participants*

Mr. Eric Appel

Mr. Asa Clark

Mr. Tom Cocking

Mr. Brian Largent

Mr. Michael Largent

Mr. Bruce Nelson

Mr. David Swannack

Mr. Steve Teade

Mr. Ben Barstow

Mr. Gavin Clark

Mr. David Harlow

Mr. Gary Largent

Mr. Clark Miller

Mr. Randy Suess

Mr. Del Teade

Mr. Jon Whitman

## COTTON FARMS

### Alabama

#### *Panel Participants*

Mr. James Blythe  
Dr. Steve Ford  
Ms. Larkin Martin

Mr. Paul Clark  
Mr. William Lee  
Mr. Ron Terry

### Arkansas - Adams Land Co. Gin

#### *Facilitators*

Mr. Dave Freeze - CEA Mississippi County, U of Arkansas Cooperative Extension  
Mr. Ronnie Kennett  
Mr. Blake McClelland  
Ms. Jenny Stacks  
Dr. Brad Watkins - Research Assistant Professor, U. of Arkansas Cooperative Extension

#### *Panel Participants*

Mr. Chad Costner  
Mr. Todd Edwards  
Mr. Justin Hawkins  
Mr. David Wildy

Mr. Heath Donner  
Mr. Cole Hawkins  
Mr. Randy Jackson

### California - Hanford

#### *Facilitators*

Mr. Steve Wright - Cooperative Extension County Offices, Tulare County

#### *Panel Participants*

Mr. Bo Champlin  
Mr. Matt Gilkey  
Mr. Bill Stone  
Mr. Mark Watte

Mr. Kirk Gilkey  
Mr. Ted Sheely  
Mr. Bill Tos

### Georgia - Southwest

#### *Facilitators*

Mr. Joel Hudgins - County Extension Coordinator, Decatur County  
Mr. Brad Mitchell - County Extension Coordinator, Mitchell County  
Dr. Don Shurley - Professor/Economist - Cotton, University of Georgia  
Dr. Nathan Smith - Assistant Professor, Extension Economist, University of Georgia  
Ms. Amanda Ziehl

#### *Panel Participants*

Mr. Andy Bell  
Mr. David Holton

Mr. John Bridges, Jr.  
Mr. Donald Shirah

### North Carolina

#### *Facilitators*

Mr. Kevin Johnson - County Extension Agent, Wayne County

#### *Panel Participants*

Mr. Landis Branham, Jr.  
Mr. David B. Mitchell, Sr.  
Mr. Craig West

Mr. Willie Howell  
Mr. Danny C. Pierce  
Mr. Bryant Worley

## COTTON FARMS (CONTINUED)

### South Carolina

#### *Facilitators*

Dr. Todd Davis - Assistant Professor/Extension Economist, Clemson University  
Mr. Scott Mickey

#### *Panel Participants*

Mr. Corrin F. "Bud" Bowers  
Mr. Jimmie Griner  
Mr. Bates Houck  
Mr. Doug Jarrell  
Mr. Jeff Sandifer

Mr. James Bookhart  
Mr. Johnny & Debbie Crider  
Mr. Henry Herndon  
Mr. Dean & Richard Hutto  
Mr. J. O. Patterson  
Mr. Stephen Still

### Tennessee

#### *Facilitators*

Mr. Jim Castellaw - Extension Area Specialist, Farm Management  
Dr. Chism Craig - University of Tennessee  
Mr. Chuck Danehower - Extension Area Specialist, Farm Management  
Mr. Chris Main - Cotton Specialist  
Ms. Tracey Sullivan - County Extension Agent, Haywood County  
Mr. Jeff Via - County Extension Director, Fayette County

#### *Panel Participants*

Mr. Harris Armour, III  
Mr. R. Morris English, Jr.  
Mr. Dewayne Hendrix  
Mr. Allen King  
Mr. Travis Lonon  
Mr. Ronald Woods

Mr. Chuck Dacus  
Mr. Lee Graves  
Mr. Tom Karcher  
Mr. John King  
Mr. William E. Powers

### Texas - Coastal Bend

#### *Facilitators*

Mr. Duane Campion - County Extension Agent, San Patricio County and Aransas County  
Dr. Larry Falconer - Extension Economist - Management, Texas A&M University  
Mr. Mark Miller - Chief Operations Officer, Texas AgFinance  
Mr. Jeff Nunley - Executive Director, South Texas Cotton & Grain Association  
Mr. John Parker - Vice President, Texas AgFinance  
Mr. Mac Young - Extension Specialist-Risk Management, Texas AgriLife Extension

#### *Panel Participants*

Mr. Travis Adams  
Mr. Brad Bickham  
Mr. Jimmy Dodson  
Mr. Wayne Lambert  
Mr. Andrew Miller  
Mr. Darby Salge

Mr. Marvin Beyer, Jr.  
Mr. Clarence Chopelas  
Mr. Jon Gwynn  
Mr. Larry McNair  
Mr. Toby Robertson  
Mr. David Weaver

### Texas - Eastern Caprock

#### *Facilitators*

Mr. Clay Miller - Vice President, Ag Texas Farm Credit Services

#### *Panel Participants*

Mr. Lloyd Arthur  
Mr. Edwin Moore

Mr. Brooks Ellison  
Mr. Marvin Schoepf

## COTTON FARMS (CONTINUED)

### Texas - Mid Coast

#### *Facilitators*

Dr. Larry Falconer - Extension Economist - Management, Texas A&M University  
Mr. Jeff Nunley - Executive Director, South Texas Cotton & Grain Association  
Mr. Jimmy Roppolo - General Manager, Farmers Co-op of El Campo

#### *Panel Participants*

Mr. Jimmy Barosh	Mr. Keith Bram
Mr. Glenn Emshosf	Mr. Daniel Gavranovic
Mr. Rob Kainer	Mr. Cedric Popp
Mr. Michael Popp	

### Texas - Rio Grande Valley

#### *Facilitators*

Mr. Reagan Florence - Exec. VP - Chief Lending Officer, Ag Credit of South Texas  
Mr. Luis Ribera - District Economist, Texas Cooperative Extension  
Mr. Terry Wolfe - Loan Officer, Ag Credit of South Texas

#### *Panel Participants*

Mr. Gary Busse	Mr. Derrick Swanberg
Mr. Marshall Swanberg	Mr. Mark Willis

### Texas - Rolling Plains

#### *Facilitators*

Mr. Steven Estes - County Extension Agent, Texas AgriLife Extension

#### *Panel Participants*

Mr. Rex Ford	Mr. Kelly Head
Mr. Michael McLellan	Mr. Brian Sandbothe
Mr. Mike Sloan	Mr. Dale Spurgin
Mr. Ferdie Walker	Mr. Terry White

### Texas - Southern High Plains

#### *Facilitators*

Dr. Jackie Smith - Extension Economist - Management, Texas A&M University  
Mr. Jeff Wyatt - County Extension Agent, Dawson County

#### *Panel Participants*

Mr. Steven Archer	Mr. Brad Boyd
Mr. Terry Coleman	Mr. Will Cozart
Mr. Johnny Ray Todd	Mr. Donald Vogler
Mr. David Warren	

## RICE FARMS

### Arkansas

#### *Facilitators*

Mr. Chuck Capps

Mr. Steve Kelley - County Agent, U. of Arkansas Cooperative Extension

Dr. Brad Watkins - Research Assistant Professor, U. of Arkansas Cooperative Extension

#### *Panel Participants*

Mr. Jeff Keeter

Mr. Matt Miles

Mr. Sam Whitaker

Mr. Joe Mencer

Mr. Jim Whitaker

### Arkansas - East Central-Arkansas County

#### *Facilitators*

Mr. Bill Free - Riceland Foods, Inc.

Dr. Brad Watkins - Research Assistant Professor, U. of Arkansas Cooperative Extension

#### *Panel Participants*

Mr. Derek Bohanan

Mr. Jerry Burkett

Mr. David Jessup

Mr. Monty Bohanan

Mr. Dusty Hoskyn

### Arkansas - East Central-Cross County

#### *Facilitators*

Dr. Brad Watkins - Research Assistant Professor, U. of Arkansas Cooperative Extension

Mr. Rick Wimberley - County Extension Agent - Staff Chair, U. of Arkansas Cooperative Extension

#### *Panel Participants*

Mr. Corbin Brown

Mr. Byron Holmes, Jr.

Mr. Bryan Moery

Mr. John Cooper

Mr. Keith Lockley

Mr. Roger Pohlner

### Arkansas - Northeast-Lawrence County

#### *Facilitators*

Mr. Herb Ginn

Dr. Brad Watkins - Research Assistant Professor, U. of Arkansas Cooperative Extension

#### *Panel Participants*

Mr. Greg Baltz

Mr. Kyle Baltz

Mr. Terry Gray

Mr. Tori Hicks

Mr. Ray Stone

Mr. Jeremy Baltz

Mr. Michael Cureton

Mr. Marvin Hare, Jr.

Mr. Dwain Morris

### California - Butte County

#### *Facilitators*

Dr. Cass Mutters - Farm Advisor, University of California

#### *Panel Participants*

Mr. Ken Anderson

Mr. Lee Carrico

Mr. Eric Larrabee

Mr. Steve Rystrom

Mr. Lance Tennis

Mr. Mike Boeger

Mr. Tom Coleman

Mr. Brad Mattson

Mr. Josh Sheppard

Mr. Eric Waterbury

## RICE FARMS (CONTINUED)

### California - Colusa County

#### *Facilitators*

Dr. Cass Mutters - Farm Advisor, University of California

#### *Panel Participants*

Mr. Don Bransford  
Mr. Charles Marsh  
Mr. Robert Sutton

Mr. Mike Lux  
Mr. Joe Struckmeyer

### California - Sutter County

#### *Facilitators*

Dr. Chris Greer - Farm Advisor, University of California

#### *Panel Participants*

Mr. Paul Baggett  
Mr. Jack DeWitt  
Mr. Ned Lemenager  
Mr. Walt Trevethan  
Mr. Bob Van Dyke

Mr. Steve Butler  
Mr. Scott Leathers  
Mr. Paul Lowery  
Mr. Scott Tucker  
Mr. Wayne Vineyard

### Louisiana - Southwest-Acadiana

#### *Facilitators*

Mr. Howard J. Cormier - County Extension Agent, Vermilion Parish  
Mr. Eddie Eskew - County Extension Agent, Jeff Davis Parish  
Dr. Gene Johnson - Professor, Agricultural Marketing, Louisiana State University  
Mr. Ronnie Levy

#### *Panel Participants*

Mr. Tommy Faulk  
Mr. David Lacour  
Mr. Brian Wild

Mr. Alden Horten  
Mr. Jackie Loewer  
Mr. Fred Zaunbrecher

### Missouri - Bootheel West

#### *Panel Participants*

Mr. Rodney Eaker  
Mr. John French  
Mr. Frank Smody  
Mr. Brian Yarbro

Mr. Rusty Eaker  
Mr. Eric Patterson  
Mr. Mike Smody

### Texas - Bay City-Matagorda County

#### *Facilitators*

Mr. Brent Batchelor - County Extension Agent, Matagorda County

#### *Panel Participants*

Mr. Donnie Bulanek  
Mr. Barrett Franz  
Mr. Curt Mowery  
Mr. Paul Sliva

Mr. Mike Burnside  
Mr. Billy Mann  
Mr. Joey Sliva

### Texas - Eagle Lake-Colorado County

#### *Panel Participants*

Mr. Andy Anderson  
Mr. Kenneth Danklefs  
Mr. Jason Hlavinka  
Mr. John Waligura

Mr. Steve Balas  
Mr. W.A. "Billy" Hefner, III  
Mr. Patrick Pavlu  
Mr. Jim Wiese

## RICE FARMS (CONTINUED)

**Texas - El Campo-Wharton County**

*Panel Participants*

Mr. L.G. Raun  
Mr. Glen Rod

Mr. Layton Raun  
Mr. Robert Shoemate

## DAIRY FARMS

### **California**

#### *Facilitators*

Mrs. Carol Collar - County Dairy Specialist, California Cooperative Extension  
Mr. Carl Matz

#### *Panel Participants*

Mr. Chuck Draxler	Mr. Dino Giacomazzi
Mr. James Netto	Mr. Jason Starr
Mr. Jeff Wilbur	Mr. John Zonneveld

### **Florida - North**

#### *Facilitators*

Ms. Mary Sowerby - Regional Dairy Extension Specialist, UoffF Extension  
Mr. Chris Vann - County Extension Agent, Lafayette County

#### *Panel Participants*

Mr. Darren Driver	Mr. Morris Jackson
Mr. Bobby Koon	Mr. Dwayne Koon
Mr. Kevin Koon	Mr. Brian McAdams
Mr. Terry Reagan	Mr. Keith Shiver

### **Florida - South**

#### *Facilitators*

Mr. Ray Hodge

#### *Panel Participants*

Mr. Ben Butler	Mr. Bob Butler
Mr. Woody Larson	Mr. Keith Rucks
Mr. Sutton Rucks, Jr.	Mr. Glynn Rutledge
Mr. Bob Rydzewski	Mr. Tom Watkins

### **Missouri**

#### *Facilitators*

Mr. Stacey Hamilton - Dairy Specialist and Dade Co. Program Director

#### *Panel Participants*

Mr. Daryl Davis	Mr. Steve Gallivan
Mr. Charles Hicks	Mr. Freddie Martin
Mr. John McArthur	Mr. Roy Parsons
Mr. Wayne Whitehead	

### **Missouri**

#### *Facilitators*

Mr. Stacey Hamilton - Dairy Specialist and Dade Co. Program Director

#### *Panel Participants*

Mr. Charles Fletcher	Mr. Gary Townshend
Mr. Bernie Van Dalfsen	Mr. Kevin Vanderpoel

## DAIRY FARMS (CONTINUED)

### **Nevada - Fallon**

#### *Facilitators*

Mr. Bob Fletcher  
Dr. Tom Harris - Director University Center for Econ Development, University of Nevada Ren  
Ms. Pam Powell - Extension Agent

#### *Panel Participants*

Mr. Pete Homma	Mr. Newell Mills
Mr. Alan Perazzo	Mr. David Perazzo
Mr. Charles Turner	Mr. Jeff Whitaker

### **New York - Central**

#### *Facilitators*

Dr. Wayne Knoblauch - Department of Agricultural Economics, Cornell University

#### *Panel Participants*

Mr. David Boor	Mr. and Mrs. Robert Howland
Mr. Bill Kilcer	Mr. Bill and Dan Leonard
Mr. and Mrs. Mike McMahon	Mr. Kenton Patchen
Mr. John and Martin Seymour	Mr. Ron Space
Mr. Martin Young	

### **New York - Western**

#### *Facilitators*

Mr. William Maddison - Agriculture Program Leader, Cornell Cooperative Extension

#### *Panel Participants*

Mr. Gerry Coyne	Mr. Malachy Coyne
Mr. Peter Dueppengiesser	Ms. Kitty Dziedzic
Mr. John Emerling	Mr. Walter Faryna
Mr. Tom and Bill Fitch	Mr. Russell & Kent Miller
Mr. Jeff Mulligan	Mr. John Noble

### **Texas - Central**

#### *Facilitators*

Dr. Jason Johnson - Area Economist, TexasAgriLIfe Extension  
Mr. Todd Vineyard - County Extension Agent, Erath County

#### *Panel Participants*

Mr. Frans Beukeboom	Mr. Willy DeJong
Mr. Stanley Haedge	Mr. Johan Koke
Mr. Jack Parks	Ms. Nova Schouten
Mr. Joey Staude	Mr. Shane Stegall
Mr. Ricky Traweek	Mr. Alan Vander Horst
Mr. Pete Whitefield	Mr. Durk Zwart

## **DAIRY FARMS (CONTINUED)**

### **Texas - Northeast**

#### *Facilitators*

Mr. G. H. Cain - Dairy Farmers of America  
Mr. Ron Tosh - Field Supervisor, Dairy Farmers of America  
Dr. Mario Villarino - County Agent, Texas Cooperative Extension

#### *Panel Participants*

Mr. Alan Bullock	Mr. Rene Coumans
Mr. Blake Fisher	Mr. Okle Jongsma
Mr. Jack Kempenaar	Mr. Luke Oosterloo
Mr. Douwe Plantinga	Mr. Don Smith
Mr. Jerry Spencer	Mr. Mark Sustaire
Mr. Adrie Vanderjagt	Mr. Piet Vanry

### **Texas - South Plains**

#### *Facilitators*

Ms. Janet Claborn - Director of Economic Development  
Mr. Curtis Preston - County Extension Agent Bailey County

#### *Panel Participants*

Mr. Larry Hancock	Mr. David Lawerence
Mr. Mark Long	Mr. Reed Mulliken
Mr. Robert "Bob" Wade	

### **Vermont**

#### *Facilitators*

Dr. Bob Parsons - Asst. Professor-Farm Management, University of Vermont

#### *Panel Participants*

Mr. Paul Bourbeau	Mr. David Conant
Mr. Ted Foster	Mr. Kim Harvey
Mr. Steven Jones	Mrs. Polly McEwing
Mr. Les Pike	Mr. & Mrs. Stanley Scribner
Mr. Onan Whitcomb	

### **Washington**

#### *Facilitators*

Mr. Craig MacConnell - Extension Faculty, Whatcom County

#### *Panel Participants*

Mr. Ed Blok	Mr. Ron Bronsema
Mr. Rod De Jong	Mr. Larry DeHaan
Mr. Ed Pomeroy	Mr. Jeff Rainey
Mr. John Steensma	Mr. Harold Van Berkum
Mr. Peter Vlas	

### **Wisconsin**

#### *Facilitators*

Mr. Nick Schneider - County Agent, Winnebago County Agriculture Agent

#### *Panel Participants*

Mr. Ben Hesselink	Mr. Mike Hesselink
Ms. Linda Hodorff	Mr. and Mrs. Charlie Knigge
Mr. Pete Knigge	Mr. Dalton Korth
Mr. Joe Kuehn	Mr. Larry Pollack
Mr. John Ruedinger	Mr. Gordon Speirs
Mr. Rob Stone	Mr. Jason Vorpahl

## BEEF PRODUCERS

### California

#### *Facilitators*

Mr. Josh Davy - Livestock and Natural Resources Rep, UC-Davis Extension  
Mr. Larry Forero - Farm Advisor, Livestock and Natl. Res., California Cooperative Extension  
Mr. Glenn Nader - Farm Advisor, Livestock and Natl. Res., California Cooperative Extension

#### *Panel Participants*

Mr. Jerry Hemsted	Mr. Ron Masingale
Mr. Dick O'Sullivan	Mr. Wally Roney
Mr. Britt Schumacher	

### Colorado

#### *Facilitators*

Mr. C.J. Mucklow - County Extension Agent, Routt County

#### *Panel Participants*

Mr. Doug Carlson	Mr. Jay Fetcher
Mr. Kurt Frentress	Mr. Larry Monger
Mr. Jim Rossi	Mr. Wayne Shoemaker

### Florida

#### *Panel Participants*

Mr. Mike Adams	Mr. Wes Carlton
Mr. Alan Kelley	Mr. Cary Lightsey
Mr. Ralph Pelaez	Mr. Bert Tucker
Dr. Fred Tucker	Mr. Wes Williamson

### Missouri - Central

#### *Facilitators*

Mr. Brent Carpenter - FAPRI, University of Missouri  
Dr. Ted Cunningham - Livestock Specialist and Dent County Program Director  
Mr. Peter Zimmel - FAPRI, University of Missouri

#### *Panel Participants*

Mr. George A. Barnitz	Mr. G. Douglas Black
Mr. Paul Heithold	Mr. Ken Lenox

### Missouri - Southwest

#### *Facilitators*

Mr. Brian Gillen - Agricultural Science Instructor, Lockwood High School

#### *Panel Participants*

Mr. Steve Allison	Mr. Chuck Daniel
Mr. Randall Erisman	Mr. James A. Nivens
Mr. Gary D. Wolf	

### Montana

#### *Facilitators*

Ms. Christina McRae - County Extension Agent, Custer County

#### *Panel Participants*

Mr. Clarence Brown	Mr. Art Drange
Mr. Levi Foreman	Mr. Alyn Haughian
Mr. Jeff Okerman	Mr. Scot Robinson

## BEEF PRODUCERS (CONTINUED)

### Nevada

#### *Facilitators*

Dr. Tom Harris - Dept. of Resource Econ, University of Nevada  
Dr. Ron Torell - Custom A.I. & Ranch Consulting

#### *Panel Participants*

Mr. Tom Barnes	Mr. and Mrs. Brad & Dani Dalto
Mr. and Mrs. Jay Dalton	Mr. and Mrs. Mitch & Rhonda H
Mr. and Mrs. Sam Mori	Mr. and Mrs. Ed Sarman
Mr. and Mrs. Craig Spratling	

### New Mexico

#### *Facilitators*

Dr. Manny Encinias - Extension Beef Cattle Specialist, New Mexico State University  
Mr. David Graham - County Extension Director, Union County

#### *Panel Participants*

Mr. Justin Bennett	Mr. Damon Brown
Mr. Blair Clavel	Mr. John Gilbert
Mr. Eugene Like	Mr. John Vincent
Mr. Derek Walker	

### South Dakota

#### *Facilitators*

Dr. Marty Beutler - Director, West River Agricultural Center, South Dakota State University  
Dr. Scott Fausti - Professor, South Dakota State University  
Ms. Stacy Hadrick - Extension Educator, South Dakota State University  
Dr. Larry Janssen - Professor, South Dakota State University

#### *Panel Participants*

John & Lance Frei	Mr. Lynn C. Frey
Mr. Leo E. Grubl	Lavern& Suzanne Koch
Mr. Wayne Oedekoven	Mr. Larry Stomprud

### Texas - Rolling Plains

#### *Facilitators*

Mr. Stan Bevers - Extension Economist - Management, Texas A&M University  
Ms. Mickie Blount - County Extension Agent, King County  
Mr. Ryan Martin - County Extension Agent, Motley County  
Mr. Jason Miller - County Extension Agent, Stonewall County  
Mr. Toby Oliver - County Extension Agent, Dickens County

#### *Panel Participants*

Mr. Greg Arnold	Hon. Duane Daniel
Mr. Bill Masterson	Mr. Glenn Springer

### Texas - South

#### *Facilitators*

Mr. Dwight Sexton - County Extension Agent, Gonzales County

#### *Panel Participants*

Mr. Steve Breitschopf	Mr. Brian Fink
Mr. Mitchell Hardcastle	Mr. Michael Kuck
Mr. William L. Quinney	

## **BEEF PRODUCERS (CONTINUED)**

### **Wyoming**

#### *Facilitators*

Mr. Jim Gill - Senior University Extension Educator, Washakie County

#### *Panel Participants*

Mr. Hugh Baird

Mr. Vance Lungren

Mr. Gary Rice

Mr. Tim Flitner

Mr. Dan Rice

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